



Safeguarding People and the Environment in Chinese Investments

SECOND EDITION

A REFERENCE GUIDE FOR ADVOCATES



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First published by Inclusive Development International in 2017
Second edition published in 2019



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ISBN: 978-0-9985101-9-4

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This second edition of the guide adds important details related to developing trends in Chinese overseas investment and of the Belt and Road Initiative that have occurred since the initial publication, as well as new policies and guidelines that have been adopted more recently.

IDI would like to thank Bo Lin and Mia Chung for contributing to the research and development of this publication, and to Katherine Lu (Friends of the Earth US), Wawa Wang, Maureen Harris and Kirk Barlow (International Rivers), Lizzie Parsons (Global Witness) and Eugene Simonov (Rivers Without Boundaries) for reviewing and commenting on draft versions of the guide. We would like to extend a special thanks to Haoran Luan who drafted content for several sections, translated Chinese policy documents, and reviewed the final publication. Many others also provided support and advice during the process of researching and developing this guide, for which we are very grateful.

This publication was supported by:

THE MCKNIGHT FOUNDATION

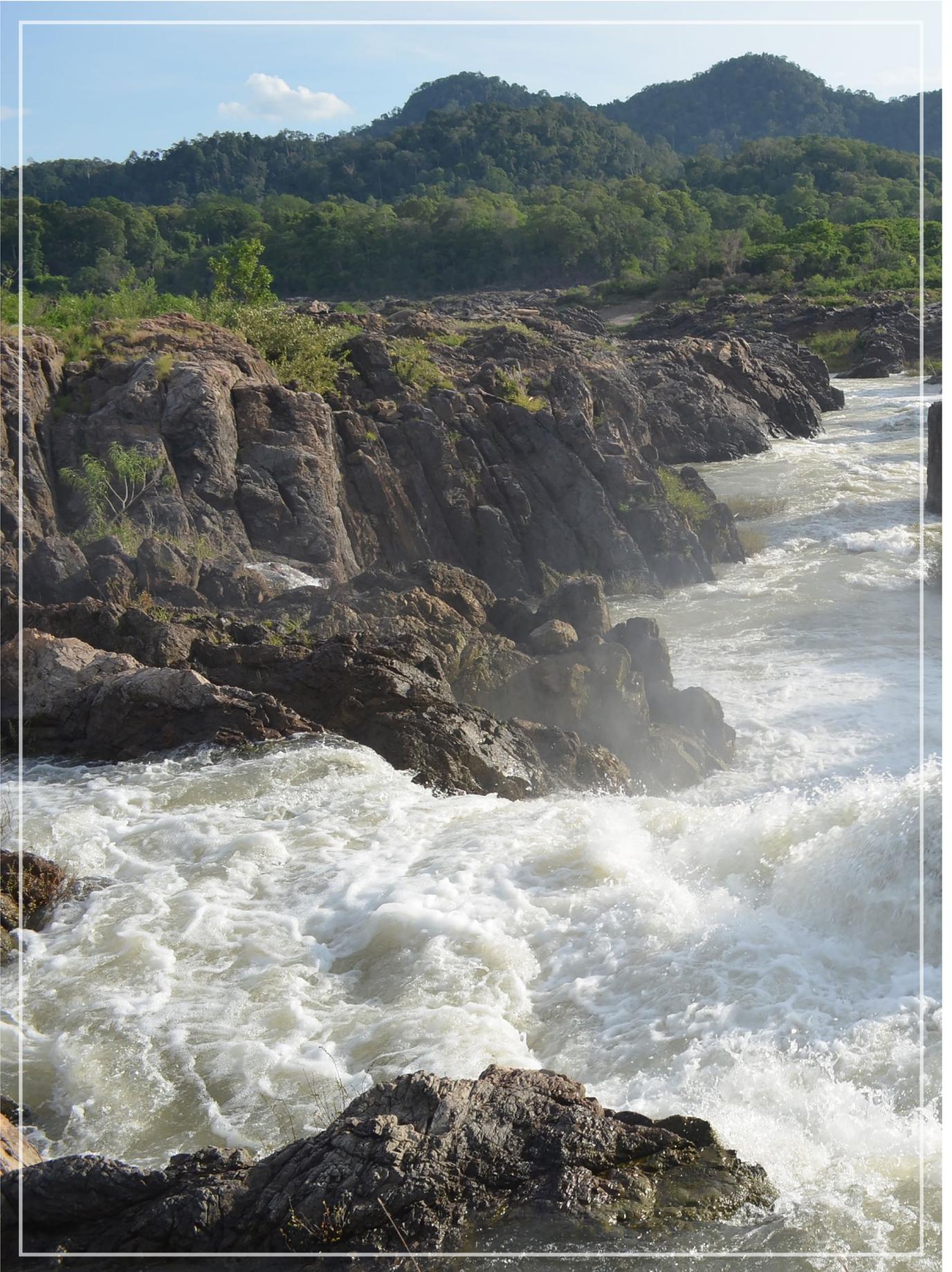
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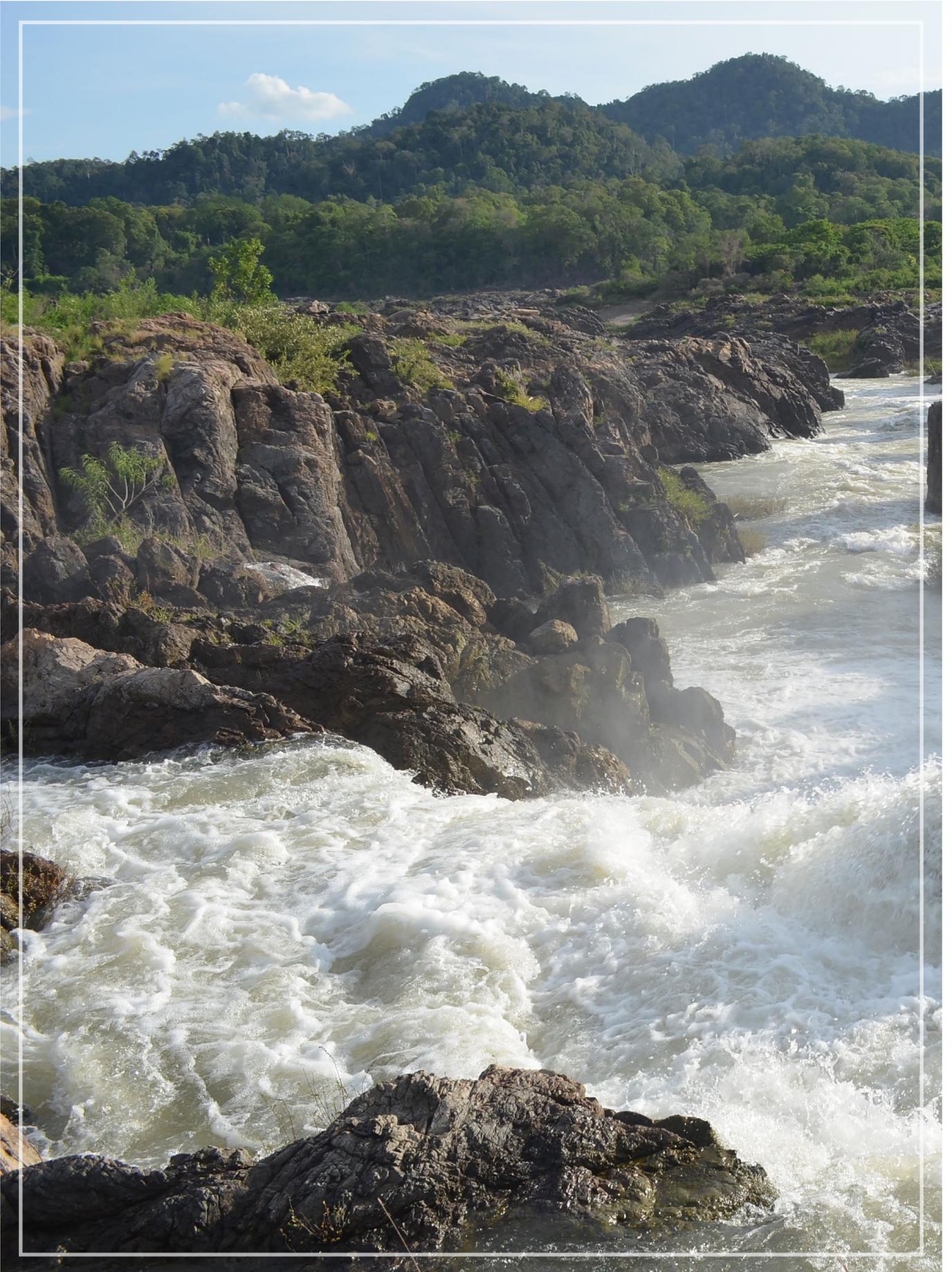
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Introduction

Over the last 10 years, China has become one of the most important investors in the world. In 2016, official outbound investment flows from China reached a record high of over US\$196 billion.¹ This dropped to just under US\$160 billion in 2017, but China remains the third largest global investor, behind the United States and Japan.² This investment is reaching all corners of the globe, with Chinese companies and financial institutions active in both developed and developing countries on every continent. Chinese companies play various roles in overseas projects, from research and design to construction, development and operation. Chinese banks and investment funds make many overseas projects possible by providing loans, foreign currency, insurance and equity investments.

This investment is taking place in various sectors, including energy infrastructure, transportation, agriculture, manufacturing, real estate, construction, trade and many other areas. This investment brings with it numerous potential benefits, but also human rights, social and environmental risks. Communities that have been harmed by Chinese investments, and the civil society groups that seek to support them, often encounter difficulties obtaining project information and engaging developers and financiers to influence the project design, prevent harmful investments or seek redress after the fact.

In response to these issues, an increasing number of Chinese companies and financiers have begun to adopt environmental and social policies and guidelines for their overseas investments. Chinese state institutions and industry groups have also issued general guidelines and standards that apply to specific sectors and types of actors operating overseas. However, many of these guidelines are not well publicized, and the extent to which they are implemented is also not known.

This guide explains these policies and guidelines and provides practical advice on how they can be used in advocacy with relevant Chinese actors and institutions.

The aim of this guide is to help civil society organizations and community advocates gain an improved understanding of Chinese investors and China-led finance institutions and the policies, standards and guidelines that apply to their overseas operations. It is hoped that the information and ideas contained here will help community advocates protect the rights of project affected people, and in cases where harm does occur, that remedies are provided.

¹ Ministry of Commerce of the People's Republic of China et al (2017), *2016 Statistics Bulletin of China's Outward Foreign Direct Investment*, Beijing: China Statistics Press.

² Ministry of Commerce of the People's Republic of China et al (2018), *2017 Statistics Bulletin of China's Outward Foreign Direct Investment*, Beijing: China Statistics Press.

The guide is broken into three main parts: background, actors and standards.

- **Part 1 – Context** Provides a brief background on Chinese overseas investment and finance, discussing the “going out” strategy, the Belt and Road Initiative, and China’s aid program.
 - **Part 2 – Actors** Provides an overview of the key actors involved in Chinese overseas investment, including companies (private and state-owned), financiers and investors (policy banks, commercial banks, the multilateral Asian Infrastructure Investment Bank and investment funds), state institutions, regulators and industry groups.
 - **Part 3 – Standards** Provides background on the development of Chinese social and environmental policies and guidelines related to overseas investment. This includes government policies and guidelines applying to investment in general, as well as those that apply to state-owned enterprises, contractors and financial institutions. It also looks at those related to specific sectors, including mining, hydropower and forestry.
-

Tips for Using this Guide

Map the project investment chain

If you are concerned about the impacts (or potential impacts) of a project, it is important to develop a clear understanding of which actors are behind it. Once you know which actors are involved, you can assess where the strongest pressure points are and what opportunities there may be for engagement and advocacy with Chinese and other key actors. IDI has developed an online guide on investment chain mapping and pressure point analysis, which can be found here: <https://www.followingthemoney.org/>.

Document the project risks and impacts

It is vital that you gather evidence of the risks or impacts of the project. Without evidence of harm, your advocacy is unlikely to be effective. If you approach a company with concerns, but you have no evidence, it will be easy for the company to dismiss your claims. Likewise, if you approach a Chinese state institution regarding a project, that institution may request an explanation from the developer. Without evidence, the company will be able to dismiss your concerns as unfounded. IDI's Follow the Money website also includes a section on collecting evidence: <https://www.followingthemoney.org/chapters/#collecting-evidence>.

Assess compliance with local laws

One thing that almost all Chinese policies, regulations and guidelines for overseas investment have in common is that they call on companies and banks to respect local laws and regulations. For this reason, assessing legal compliance is very important. This is closely connected to evidence gathering and documentation, as discussed above. If you can identify and document breaches of local laws, you will be in a stronger position to call for the company, its financial backers and state institutions to take action.

Know which policies and guidelines apply

Chinese companies are subject to various requirements when operating overseas. These include Chinese and host-country law, the company's internal policies, and overseas investment regulations and guidelines. A quick reference chart is provided below that shows which Chinese investment guidelines apply to various types of projects and companies.

Read the guidelines

This guide provides an introduction to more than 30 policies, regulations and guidelines. It summarizes their content and extracts key articles that are especially relevant to the protection of environment, land

and natural resource rights. If you see a document that might be useful to you, we encourage you to read the full document yourself. Original Chinese documents and translations are available at <https://www.followingthemoney.org/chapters/chinesestandards/>.

Look out for new guidelines

Policy and standards in this area are constantly developing, with new guidelines and administrative measures being issued on an increasingly regular basis. As and when additional documents are released, we will update the *online database*.

Inform the companies about the guidelines

Although China now has many guidelines on overseas investment, it is apparent that many companies do not actually know that they exist. Some companies know they exist but are unsure exactly what is expected of them in terms of implementation. At the same time, more and more guidelines are being issued by various government agencies and industry groups. By referring to these documents when engaging with Chinese actors, civil society groups can play a role in raising awareness about overseas investment guidelines and pushing for their implementation.

Know that Chinese companies do care about their reputation

There is a common perception that Chinese companies do not care as much about their reputation and corporate image as Western companies. However, Chinese companies are increasingly aware of the reputational challenges faced by Chinese investors in some countries, and many are now taking steps to address this. This means that both quiet engagement with Chinese companies and more public advocacy, when used strategically, can be effective in influencing Chinese companies and their business activities.

Consider your tone and language when engaging with Chinese actors

Until recently, Chinese companies had limited experience engaging with NGOs. As a result, many companies held negative opinions of NGOs, seeing them as politicized or anti-Chinese. These perceptions are still present today, but as China's civil society is developing and Chinese companies get used to engaging with NGOs both inside and outside the country, opportunities for engagement are increasing. Nonetheless, it is important to consider your tone and language when communicating with Chinese companies or state institutions. Language that is deemed too direct or aggressive is not likely to get a positive response. If you plan to write a letter, you should send it in your own language, English and Chinese, whenever possible.

Engage with a range of actors

If you decide to engage directly with a Chinese company and do not get a positive response, you should consider engaging with other concerned institutions. For example, you could consider engaging the commercial

department of the Chinese embassy or consulate, the state institutions responsible for oversight of outbound investment, the company's headquarters, its financial backers, and so on. If you send a letter to the local subsidiary responsible for a project, you could also copy the company headquarters, the Chinese embassy in your country, and the Ministry of Commerce in Beijing. Alternatively, you could write to all separately. You could also engage partner investors in a project, alongside the Chinese investor or financier. Investment chain mapping using www.followingthemoney.org can be helpful here.

Do not be discouraged if you receive no response

Engaging with Chinese companies, banks and authorities is not easy. They are often unfamiliar with dealing with NGOs and the public overseas. In most cases, communities and NGOs that have written to Chinese companies in the past have received no response. However, this is beginning to change as Chinese companies are starting to respond more positively to requests for dialogue. Also, just because you receive no reply does not mean that your concerns have not been heard. Letters may be passed up through the company or government agencies and action may be taken behind the scenes. It is important to continue your advocacy, including with the government and other companies or banks that are involved, to keep the pressure on and make sure your advocacy messages are not ignored.

Explore Chinese company websites

Company websites are an important source of information. They can contain company background, reports and news updates, which may help you get a clearer understanding of the company's activities, structure and decision-making processes. Many Chinese companies operating outside China now have English-language websites. Some also have sites in other languages, including French, Spanish and Russian. Sometimes the Chinese-language website has more information and is more up to date. For this reason, you should also look at the Chinese-language site, using a translator if necessary (including online services like Google Translate).

Be aware of China's internet restrictions

Unfortunately, due to China's Internet restrictions, accessing Chinese websites from outside the country can be difficult at times. You may have to refresh the page multiple times. If a site will not open, try again another day. If you have access to a VPN (virtual private network), you can set your location to China and browse Chinese websites much more easily.

Only Chinese language documents are official

This guide refers to numerous Chinese policy documents, regulations and guidelines. You should keep in mind that the Chinese version is authoritative. English-language translations are a guide only.

Quick Reference Chart: Key Standards Applying to Chinese Overseas Investment

This guide is not intended to be read from front to back, rather it is a reference guide that you can draw on for information on the specific types of project or issues that you are working on. Parts 1 and 2 of the guide provide background and context, which may be helpful to understand the nature of the actors involved. Part 3 is a compilation of policies, regulations and guidelines, which you can draw on according to your situation. The following table provides an overview of the guidelines covered in this manual. If you are looking at a specific project, remember that several different guidelines may apply.

Policy/Law/Guidelines	Summary	Who does it apply to?	What type of project?
<i>Nine Principles on Encouraging and Standardizing Outbound Investment</i>	Basic principles guiding Chinese foreign investment. Includes principles related to social and environmental issues.	All Chinese companies investing overseas.	All types of overseas investment.
<i>Guiding Opinion of the State Council on Encouraging and Standardizing Enterprises' Cooperation in Outbound Investment</i>	Basic principles guiding Chinese foreign investment. Includes principles related to social and environmental issues.	All Chinese companies investing overseas.	All types of overseas investment.
<i>Circular on Regulation of Overseas Investment and Cooperation of Chinese Companies</i>	Calls on all relevant departments and companies to ensure that overseas projects are properly regulated and implemented.	All Chinese companies investing overseas.	All types of overseas investment.
<i>Guidelines on Further Guiding and Regulating Overseas Investments</i>	More detailed guidance on the types of overseas project that are to be “encouraged”, “limited” and “prohibited”.	All Chinese companies investing overseas.	All types of overseas investment.
<i>Administrative Measures for Outbound Investment of Enterprises</i>	Further detail on the process for approval and recording of overseas projects, and responsibilities of project owners.	All Chinese companies investing overseas.	All types of overseas investment.
<i>Administrative Measures on Outbound Investment</i>	Defining the role of Ministry of Commerce in approving and recording overseas investment proposals.	All Chinese companies investing overseas.	All types of overseas investment.
<i>Interim Measures for Recording and Pre-approval of Outbound Investment</i>	Additional detail on the role of Ministry of Commerce, and requirements of project owners to report back on progress.	All Chinese companies investing overseas.	All types of overseas investment.
<i>Provisions for Regulating Competition in Foreign Investment and Cooperation</i>	Regulates behavior of Chinese enterprises investing abroad, and aims to prevent business practices that cause unfair competition. Includes articles related to protection of people and environment and establishes a “credit record” system.	All Chinese companies investing overseas.	All types of overseas investment.

Policy/Law/Guidelines	Summary	Who does it apply to?	What type of project?
<i>Provisional Measures for Recording Bad Credit in the Fields of Outbound Investment and Cooperation and Foreign Trade</i>	Additional provisions that add more detail on the implementation of the “credit record” system referred to in 2013 MOFCOM Provisions listed above.	All Chinese companies investing overseas.	All types of overseas investment.
<i>Guidelines to the State-owned Enterprises Directly Under the Central Government on Fulfilling Corporate Social Responsibilities</i>	Basic guidelines to SOEs on improving CSR in overseas projects.	All central SOEs investing overseas.	All types of overseas investment implemented by SOEs.
<i>Guidelines to State-owned Enterprises Directly Under the Central Government on Fulfilling Corporate Social Responsibilities</i>	Additional guidance for SOEs operating overseas on how they can integrate CSR to their work.	All central SOEs investing overseas.	All types of overseas investment implemented by SOEs.
<i>Measures for the Supervision and Administration of Overseas Investment by Central Enterprises</i>	Restate the need for SOEs to act responsibly overseas and sets out SASAC investigation powers.	All central SOEs investing overseas.	All types of overseas investment implemented by SOEs.
<i>Vision and Actions on Jointly Building the Silk Road Economic Belt and 21st-Century Maritime Silk Road</i>	First official document mapping out the objectives and focus of the Belt and Road Initiative.	All actors involved in promotion and implementation of BRI.	All types of overseas investment within the BRI.
<i>Building the Belt and Road: Concept, Practice and China's Contribution</i>	Adds detail to 2015 document, setting strategic priorities and principles of the BRI.	All actors involved in promotion and implementation of BRI.	All types of overseas investment within the BRI.
<i>Guidance on Promoting the Green Belt and Road</i>	Provides guidance on embedding the “green” concept into all aspects of the Belt and Road Initiative.	All actors involved in promotion and implementation of BRI.	All types of overseas investment within the BRI.
<i>The Belt and Road Ecological and Environmental Cooperation Plan</i>	Building on the above Guidance, adds detail on how China will integrate concepts of “ecological civilization” and “green development” into BRI.	All actors involved in promotion and implementation of BRI.	All types of overseas investment within the BRI.
<i>Guiding Principles on Financing the Development of the Belt and Road</i>	Commitment to strengthen social and environmental impact assessment, risk management, fulfil social responsibilities, and ensure sustainable development.	Financial actors supporting BRI investment.	Financing for projects within the BRI.
<i>Vision and Action on Jointly Promoting Agricultural Cooperation on the Belt and Road</i>	Plan to promote and implement agriculture investment in BRI countries.	Actors involved in agriculture projects.	Agriculture projects within the BRI.
<i>Vision and Actions on Energy Cooperation in Jointly Building Silk Road Economic Belt and 21st-Century Maritime Silk Road</i>	Plan to promote and implement energy projects in BRI countries.	Actors involved in energy projects.	Energy projects within the BRI.
<i>Guidelines for Environmental Protection in Foreign Investment and Cooperation</i>	Joint guidelines calling on Chinese companies to apply environmental protection practices in foreign investment, fulfil social responsibilities, and promote sustainable development.	All Chinese companies investing overseas.	All types of overseas investment.

Policy/Law/Guidelines	Summary	Who does it apply to?	What type of project?
<i>Guide on Social Responsibility for Chinese International Contractors</i>	Voluntary guideline covering issues including safety, employee rights, supply chain management, environmental protection, and community engagement.	Chinese enterprises involved in overseas contracting projects.	Contracting activities conducted overseas and activities conducted in China that support overseas contracting projects.
<i>Guidelines of Sustainable Infrastructure for Chinese International Contractors</i>	Voluntary guidelines encouraging Chinese companies to fund, plan, design, build and operate overseas infrastructure projects in a sustainable manner.	Chinese enterprises involved in overseas contracting projects.	Contracting activities conducted overseas and activities conducted in China that support overseas contracting projects.
<i>Administrative Regulation on Contracting Foreign Projects</i>	Regulations governing corporate behaviors of Chinese companies contracting foreign projects, covering employee rights and environmental protection.	Chinese enterprises involved in overseas contracting projects.	Contracting activities conducted overseas and activities conducted in China that support overseas contracting projects.
<i>Guidelines for Social Responsibility in Outbound Mining Investments</i>	Defines key principles of social responsibility, as well as minimum requirements related to issues including governance, human rights, environment and value chain management.	Chinese companies involved in the mining industry.	Overseas mineral exploration, extraction, processing and investment, including related activities such as mining-related infrastructure.
<i>Chinese Due Diligence Guidelines for Responsible Mineral Supply Chains</i>	Guidelines aim to align Chinese company due diligence with international standards, and provide guidance to companies on how to identify, prevent and mitigate the risks of directly or indirectly contributing to conflict, serious human rights abuses, and serious misconduct.	Companies involved at any point in the mineral supply chain, provided they are wholly- or majority-owned or controlled by a Chinese entity or individual.	Overseas mineral exploration, extraction, processing and investment.
<i>Guide on Sustainable Overseas Silviculture by Chinese Enterprises</i>	Sets out key principles to be followed in order to achieve sustainable tree plantation projects.	Chinese companies engaged in tree plantation projects.	Overseas tree plantation projects.
<i>Guide on Sustainable Overseas Forest Management and Utilization by Chinese Enterprises</i>	Basic guidelines on management of overseas forest plantation projects.	Chinese companies involved in overseas forest harvesting, wood processing and utilization, and other related activities.	Overseas forestry projects.

Policy/Law/Guidelines	Summary	Who does it apply to?	What type of project?
<i>Guidance for Sustainable Natural Rubber</i>	A framework for Chinese companies to identify, prevent and mitigate risks, establish due diligence systems, conduct effective monitoring and reporting.	Businesses that invest in, plant or process natural rubber.	Overseas rubber projects.
<i>Guidelines on China's Sustainable Agricultural Overseas Investment</i>	Guidance to companies with overseas agriculture- investments on establishing responsibility systems and building awareness of social responsibility	Businesses investing in overseas agriculture.	Overseas agriculture projects.
<i>Sinohydro Occupational Health, Safety and Environmental Policy Statement</i>	Brief statement on Sinohydro's commitment to provide a safe and healthy workplace.	Sinohydro International.	Sinohydro overseas projects.
<i>Sinohydro Sustainable Development Policy</i>	Brief statement on Sinohydro's commitment to fulfill its corporate social responsibility.	Sinohydro International.	Sinohydro overseas projects.
<i>Sinohydro Statement of Ethical Principles</i>	Sets out the ethical principles that govern Sinohydro operations.	Sinohydro International.	Sinohydro overseas projects.
<i>Green Credit Guidelines</i>	Encouraging banking institutions to effectively identify, measure, monitor and control environmental and social risks associated with their credit activities.	Chinese banks.	Activities of Chinese banks in China and overseas.
<i>Opinions on Green Credit Implementation</i>	Opinion calling on local branches to thoroughly implement the Green Credit Guidelines, and integrate the concept of green credit into operations.	Chinese banks.	Activities of Chinese banks in China and overseas.
<i>Guidelines on the Construction of Green Financial System</i>	Guidelines calling for further strengthening and expansion of China's green finance in order to promote increased investment in green industries and control investment in polluting projects.	Chinese banks.	Activities of Chinese banks in China and overseas.
<i>Guidelines on Regulating the Banking Industry in Serving Enterprises' Overseas Development and Strengthening Risk Control</i>	Guidelines promoting increased investment in green industries and more effective control over investment in polluting projects.	Chinese banks.	Activities of Chinese banks in China and overseas.
<i>Guidelines on Regulating the Banking Industry in Serving Enterprises' Overseas Development and Strengthening Risk Control</i>	Guidelines urging Chinese financial institutions to integrate environmental and social risk management to all stages of their involvement in overseas projects.	Chinese banks.	Activities of Chinese banks in China and overseas.
<i>Guidelines for Environmental and Social Impact Assessments of the China Eximbank's Loan Projects</i>	Basic social and environmental standards for domestic and overseas lending. Covers issues including project evaluation, loan management and supervision, and EIAs.	Export-Import Bank of China.	All projects in China and overseas.

PART 1

CONTEXT

When looking at Chinese overseas investment projects, it is helpful to understand the overarching strategies that are driving that investment. This first section of the guide explains China’s “Going Out” strategy, and looks at trends and motivations behind Chinese investment over the past 15 years. It also discusses the development of the Belt and Road initiative, which is likely to be the guiding force behind Chinese outbound investment in the coming years. Finally, the section discusses China’s overseas aid and the ongoing development of the institutions responsible for its implementation.

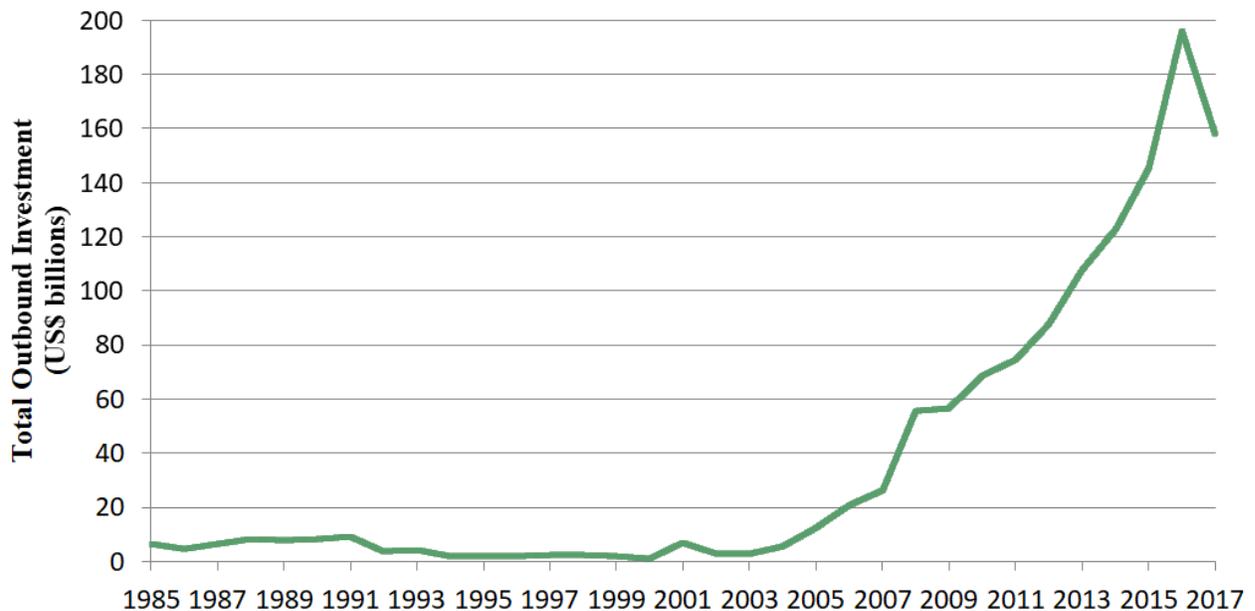


Finance District, Shanghai (by Joan Campderrós-i-Canas)

China's "Going Out" Strategy

In the early 2000s, China adopted its "Going Out" strategy. Through this strategy, the government encouraged companies to invest in overseas construction projects; promote trade and export of products, services, and technology; and invest in the exploitation of strategic natural resources. Since then, the Chinese state has strongly supported outbound investment, facilitating the provision of financing (for example loans and subsidies), insurance, foreign currency, tax incentives and other services. As a result, Chinese companies and financiers have become major actors across the world. Outbound investment has skyrocketed since the early 2000s and reached a record high of over US\$196 billion in 2016. This dropped in 2017, as global foreign investment decreased in general, and new regulations on outbound investment came into force in China. However, China remains the third biggest overseas investor behind the United States and Japan.

Chinese Outbound Investment, 1985 - 2017



Source: UNCTAD (2014), MOFCOM (2018)

There are various motivations behind China's push to increase overseas investment. One goal is the acquisition of strategic resources and energy supplies. Chinese companies also seek to increase access to global markets and value chains, develop their technical capacities and expertise, and build companies that can compete in the global market. As China's economy has slowed down, the government has increasingly encouraged companies to invest abroad.

China's domestic economic growth has been fueled by investment in industry and infrastructure. But as the economy cools, there is less demand for industrial outputs such as concrete, steel, glass and cement, and fewer contracts for construction companies and developers. The government has responded to this by encouraging Chinese companies to invest overseas, especially in transport, energy, telecommunications, construction and machinery.

In 2013, President Xi Jinping announced a new drive to promote this outbound investment in infrastructure and industry: the Belt and Road Initiative. This aims to increase regional and global connectivity, and to facilitate further investment by Chinese state-owned and private enterprises across the world.

The Belt and Road Initiative

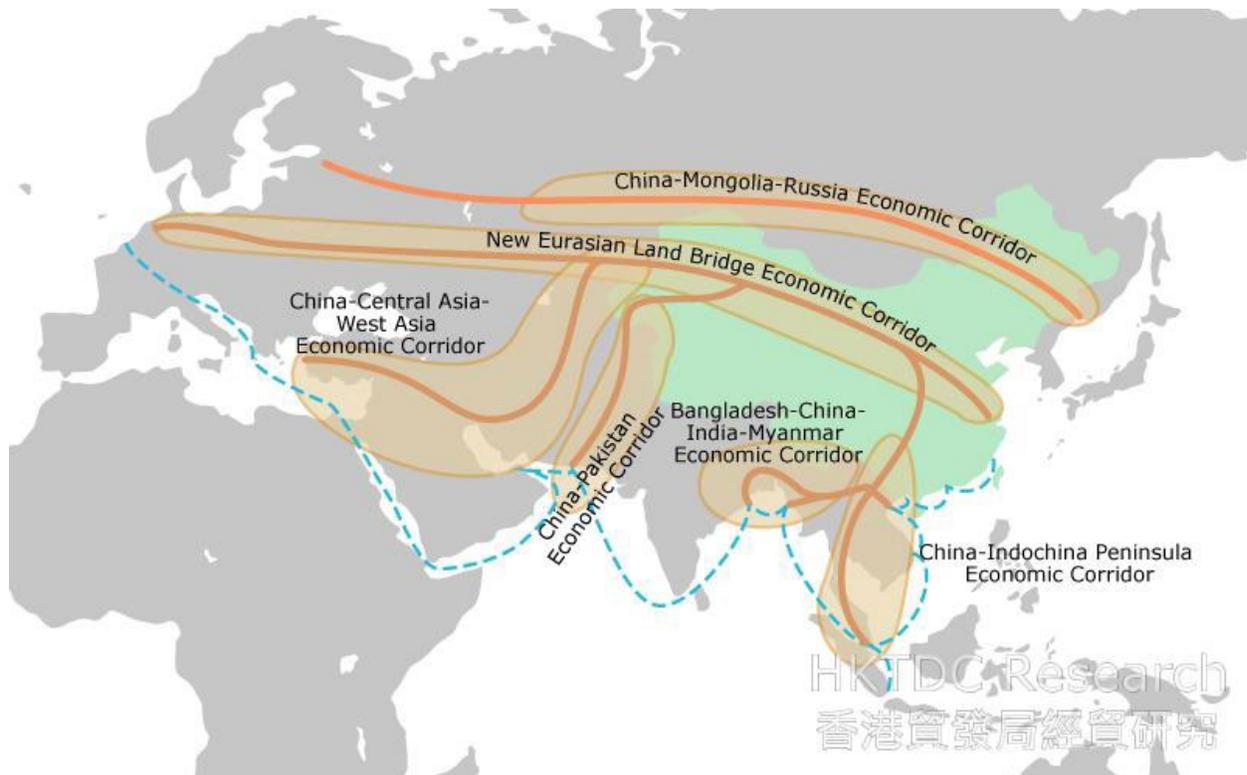
China's *Belt and Road Initiative (BRI)* aims to facilitate infrastructure investment and increase economic interconnectivity between China and countries located along corridors that follow the historic Silk Road. The initiative promotes the development of transport, energy, trade and communications infrastructure, among other things. It is a continuation of China's push to develop regional connectivity and trade routes, develop the international presence of Chinese companies, and increase access to global markets. In this sense, it can be seen as the next phase of the "Going Out" strategy.

The Belt and Road initiative is built around two main parts: the land-based *Silk Road Economic Belt*, and the oceanic *21st Century Maritime Silk Road*. The overland Silk Road Economic Belt links China with Europe through Central and Western Asia and the Middle East. The Maritime Silk Road connects China to Europe through Southeast and South Asia and on to Africa. China's vision for the Belt and Road Initiative includes multiple economic corridors connecting these two routes.



The Route of the Belt and Road Initiative, from CCTV America (2015)

As discussion around the BRI developed, it became more detailed, focusing on specific economic corridors that are a priority for BRI investment.



Economic Corridors within the Belt and Road Initiative, from HKTDC Research (2015)

The Belt and Road Initiative is not coordinated by a single body. However, there is a high-level government body called the *Leading Group for Advancing the Development of One Belt One Road*, which is responsible for guiding the top-level vision of the initiative, although it is not involved in day-to-day implementation.

A large number of countries have now signed memoranda of understanding with China on cooperation within the BRI, as have various international organizations. Discussion regarding the BRI now goes far beyond its historical routes, and Latin American countries have now also signed memorandums with China on BRI cooperation, and China has also announced plans to develop a *Polar Silk Road*.

Through the Belt and Road Initiative, China is encouraging its state-owned enterprises to invest in countries within the initiative's route, especially those companies that operate in industries that are operating overcapacity in China and companies specializing in infrastructure development. Private companies are also encouraged to increase investment in countries within the initiative's geographical reach.

These projects will require billions of dollars of financing in the coming years, which will come from a number of sources. Many financiers are supporting the initiative, including the two policy banks, China

Development Bank and the Export-Import Bank of China; commercial banks such as Bank of China; equity funds including the Silk Road Fund; and various Chinese investment companies. The newly established Asian Infrastructure Investment Bank is also providing finance to projects in countries within the Belt and Road Initiative. These institutions are discussed in more detail later in the guide.

When it was first announced, details on the Belt and Road Initiative were limited, but since then a number of policy documents have been issued by the Chinese government that map out the initiative in more detail. At the same time, several guiding documents have been released that call on companies and banks operating within the BRI to do so in a way that is socially and environmentally responsible. These documents are returned to later.

Chinese Overseas Aid

Official information on China's aid program is currently quite limited. According to the last official report published by China's State Council in 2014, over 50% of China's aid went to Africa, followed by almost 30% to Asia. Most Chinese aid has supported "public facilities" such as hospitals, schools, water supply and other public infrastructure, and "economic infrastructure projects," including transport, communication and power-supply projects.

For many years, publicly available information on China's aid program has been basic, and China has not had a dedicated aid agency. Previously, the Ministry of Commerce implemented China's aid program through its Department of Aid to Foreign Countries. This changed in 2018, when the *China International Development Cooperation Agency (CIDCA)* was established. CIDCA sits under the State Council – China's highest administrative body. Since the establishment of CIDCA, steps have begun to reform the administrative process for managing Chinese aid. This process is still ongoing, but from now on CIDCA will be the central coordinating body for Chinese aid.³ Chinese aid is dispersed using three main mechanisms:

- **Grants** – A gift of money, services or goods for a specific project that does not need to be re-paid;
- **Interest-free loans** – A loan that must be paid back during a specific period, but with no interest; and
- **Concessional loans** – A loan that must be paid back, but often over a long repayment period and/or an interest rate that is below the market rate.

Most of China's aid now comes in the form of concessional loans, which are provided by China Eximbank and subsidized by the state. Projects financed by Chinese aid are often implemented by Chinese state-owned enterprises (both state-owned enterprises and the China Eximbank are returned to later). China's foreign aid has increased considerably in recent years, but it is still much smaller than Chinese outbound *investment*.

³ In late 2017, CIDCA released draft *Measures for the Administration of Foreign Aid* for public comment. Once these measures are finalized the role of CIDCA will be clearer, and there may be new opportunities to engage the agency in discussions about projects supported by Chinese aid.



Cambodia-China Friendship Bridge, Phnom Penh (by Xinhua News Agency)

PART 2

ACTORS

In order to understand the range of advocacy options available to communities affected by a project, it is essential to have an understanding of investment chains. By identifying the financiers, investors, companies, contractors, regulatory authorities and other relevant actors, you can gain a more complete picture of the project, the roles of the different stakeholders, and what options are available for engagement and advocacy.

Crucially, once you know which actors are involved in a project, you will also be able to identify what points of leverage may exist and what environmental and social policies or commitments may apply. This part of the guide discusses the various actors that may be involved in a Chinese investment project. It is broken into five sections: companies, financiers, insurers, state actors and industry groups.



Three Gorges Hydroelectric Dam, Hubei Province, China (Wikimedia Commons)

Actors Involved in Chinese Overseas Investment and Finance

A broad range of actors are involved in China's outbound investment and finance. This includes state bodies, regulators and industry groups inside China, state-owned enterprises and private companies, banks, equity funds, investment companies, and insurers. This part of the guide looks at five groups of actors: companies, financiers, insurers, state actors and industry groups.

- **Companies** – For those people that are impacted by an investment project, the company (or companies) operating on the ground are usually the most visible actor in the investment chain. China's state-owned enterprises are very active across the world, as are private Chinese enterprises of all sizes, from globally recognized corporate brands to small companies and individual investors. Companies may play the role of project owners, developers or operators. In some cases, a project owner may be responsible for all aspects of the project. In other cases, they may sub-contract work to other companies – this is especially common in very large and complex projects, such as a hydropower dam. Companies may work alone or in a joint venture with others.
- **Financiers and investors** – China's overseas investment is made possible by financing and investment from various institutions. This includes China's policy banks, such as China Development Bank and China Eximbank; major commercial banks, such as Bank of China; and equity funds like the Silk Road Fund. In the case of some very large projects, groups of financiers may work together to provide financing.
- **Insurers** – In order to get financing for an overseas project, developers will require insurance. This is especially true in cases where a project is of very high value, or in a risky area or industry. China Export & Credit Insurance Corporation (Sinosure) is China's main state-owned insurer, and provides insurance to many overseas projects.
- **State Actors** – A number of state actors play a role in the process of approving and recording outbound investment, conducting oversight, and promoting improved standards. These include high-level government bodies such as the State Council and National Development and Reform Commission, the ministries for commerce and environmental protection, and industry regulators such as the China Banking Insurance Regulatory Commission.
- **Industry Groups** – Various industry groups play a role in promoting and supporting outbound investment. This includes groups such as the China Chamber of Commerce of Metals, Minerals & Chemicals Importers & Exporters (CCCME). These chambers have developed sector-specific environmental and social standards for overseas investment in mining, rubber and palm oil, for example.

Practical Advice: Mapping investment chains

It is important to know which actors are relevant to your case in order to identify the guidelines that may apply, and what potential pressure points may exist. A pressure point is an actor that is responsive to advocacy and has the ability to influence decision-making on the ground. Inclusive Development International has developed resources that you can use for mapping investment projects and identifying pressure points. These can be found at: <https://www.followingthemoney.org/>.

The information and diagram that follows illustrates the range of actors that can be involved in an investment project, and the varied roles that they may play. It will be useful to keep this in mind as you read this section of the guide.

Stung Tatay Hydropower Station Koh Kong province, Cambodia

The Stung Tatay hydropower project is in Koh Kong province, southwest Cambodia. It cost more than US\$500 million to build and has a generating capacity of 246 megawatts. The investment chain connected to this project involves many actors, most of which are Chinese.

The project developer is a Chinese company called **China National Heavy Machinery Corporation (CHMC)**. This company is owned by a major Chinese state-owned enterprise called **China National Machinery Industry Corporation (SINOMACH)**.

CHMC signed a Build-Operate-Transfer (BOT) agreement with the **Cambodian government** for this project. Under this agreement, CHMC is to build the project within five years, and then operate it for 37 years. After this, the project is handed over to the Cambodian government to operate. The **Export-Import Bank of China** provided a loan to finance the project.

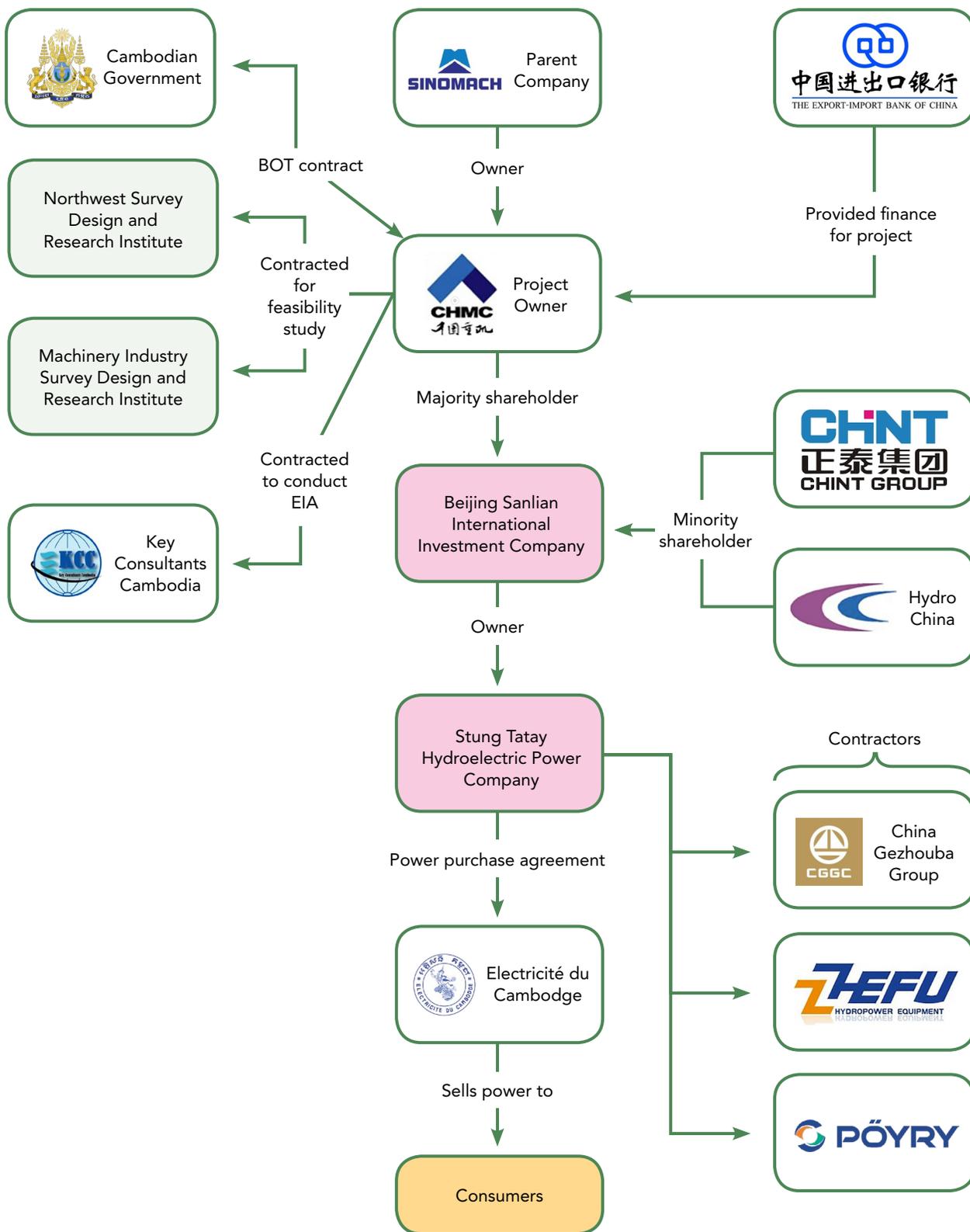
A joint-venture company was set up by CHMC to develop this project. This joint-venture company is called **Beijing Sanlian International Investment Company**. CHMC is the majority shareholder in this company. State-owned **Hydrochina** and the private company **CHINT Group** own minority shares.

Beijing Sanlian registered a local company to manage the Tatay hydropower project. This local company is called **Stung Tatay Hydroelectric Power Company**. Power from the project is sold to Cambodia's state power company, **Electricité du Cambodge**, which then sells power to consumers.

Northwest Survey Design and Research Institute (a subsidiary of Hydrochina) and **Machinery Industry Survey Design and Research Institute** (a subsidiary of SINOMACH) were hired to conduct the feasibility study for the project. Other SINOMACH-owned companies were contracted to work on other specific parts of the project.

Several external companies were also sub-contracted. This includes:

- **China Gezhouba Group Corporation** – A Chinese state-owned company, contracted to construct the dam walls, tunnels and power plant.
- **Zhefu Group** – A private Chinese company, supplied machinery including turbines for the power plant.
- **Pöyry** – Finnish company Pöyry provided monitoring and inspection of design, quality control, materials and dam safety during the construction period.
- **Key Consultants Cambodia** – A Cambodian company was hired to conduct the environmental impact assessment (EIA).



Companies

Various types of Chinese companies are active overseas in a broad range of sectors. China's state-owned enterprises are very active across the world, as are private Chinese enterprises of all sizes, from globally recognized corporate brands to small companies and individual investors.

State-Owned Enterprises (SOEs)

China has tens of thousands of state-owned enterprises. Of these companies, around 100 are “central” state-owned enterprises, which means they are under the supervision of the central state agencies in Beijing. Central state-owned enterprises are massive, employing tens of thousands of staff across China and the world, and their assets and project portfolios are often huge.

China's largest overseas investment projects are often implemented by central state-owned enterprises. These enterprises are under the supervision of the *State-owned Assets Supervision and Administration Commission*, which in turn is under the authority of the *State Council*. A list of all central state-owned enterprises is provided in the *Appendix B* of this guide.

In addition to the central state-owned enterprises, there are also thousands of sub-national level state-owned enterprises. These companies range in size, from small operations active in a single area, to large companies with projects inside and outside of China. Sub-national state-owned enterprises come under the authority of *provincial and local departments* of the State-owned Assets Supervision and Administration Commission.

A number of state-owned enterprises have listed subsidiaries on the Shanghai, Hong Kong and international stock exchanges in order to attract private capital and increase opportunities to invest overseas. Many central state-owned enterprises now have websites in both Chinese and English (and sometimes other languages of the countries where they have operations). Many now also publish annual reports, and, in a few cases, sustainability reports.

Several state-owned enterprises have also signed onto global good practice initiatives such as the United Nations Global Compact. In addition, the State-owned Assets Supervision and Administration Commission has issued basic guidelines, which encourage state-owned enterprises to improve corporate social responsibility practices when operating overseas.

As of 2017, China's top 10 companies in terms of overseas investment stock were all state-owned enterprises.

China's Top 10 Overseas Investors as of 2017⁴

	Company	Main Area of Operations
1	China Mobile Communications Corporation	Telecommunications
2	China National Petroleum Corporation (CNPC)	Oil and gas
3	China Unicom Corporation	Telecommunications
4	China National Offshore Oil Corporation (CNOOC)	Oil and gas
5	China Petrochemical Corporation (Sinopec)	Oil and gas
6	China Merchants Group	Transport, finance, real estate
7	China Resources Holding Co. Ltd.	Trade
8	China National Chemical Corporation (ChemChina)	Chemicals and fertilizer
9	Sinochem Corporation	Chemicals and fertilizer
10	Aluminum Corporation of China	Mining

Private Enterprises

Historically, state-owned enterprises have dominated Chinese outbound investment, but the number of private companies investing overseas is growing rapidly. In terms of value, overseas investments by private companies are generally smaller than those of state-owned enterprises. As of 2017, China's top 20 overseas investors were all state-owned enterprises.⁵

Companies of various sizes are investing outside China. This includes large enterprises such as Huawei Technologies, the world's largest maker of telecommunications equipment, all the way down to individual investors engaging in a single overseas project, such as a plantation, mine or factory.

Although state-owned enterprises and large private enterprises are the most visible Chinese overseas investors, there are many thousands of smaller Chinese companies active overseas. Smaller companies can be difficult to identify, and there is often very little public information regarding their structure or their operations.

⁴ Ministry of Commerce of the People's Republic of China et al (2018), *2017 Statistics Bulletin of China's Outward Foreign Direct Investment*, Beijing: China Statistics Press.

⁵ Ministry of Commerce of the People's Republic of China et al (2018), *2017 Statistics Bulletin of China's Outward Foreign Direct Investment*, Beijing: China Statistics Press.

Practical Advice: Look Out for Joint Ventures between State-Owned Enterprises and Private Companies

It is now becoming more common for state-owned enterprises to partner with private companies – both Chinese and non-Chinese. For example, the Chinese state-owned aluminum company CHINALCO was involved in a major joint venture with the British-Australian multinational company Rio Tinto in the African nation of Guinea. This project also received investment from the World Bank's private sector arm, the International Finance Corporation (IFC).

In cases like this, there may be additional opportunities for you to engage with Chinese actors through their joint-venture partners, who may be more familiar with communicating and developing a dialogue with civil society groups and the public.

Comparing Chinese SOEs and Private Companies

State-Owned Enterprises	← Larger	Private Enterprises	Smaller →
Profit-driven, but also strongly influenced by state policy and directives.	Profit-driven, market-oriented.	Profit-driven, market-oriented.	
Directly under the oversight of the state.	Market focus means private firms may be more dynamic than state-owned enterprises.	Minimal or no state influence.	
Senior executives appointed by government.	Accountable to shareholders, investors and board of directors.	May invest in a single project, e.g. plantation or small-scale mine.	
Dominate key sectors, including energy, mining, oil and gas, telecommunications, and shipping.	Limited state influence over investment decisions.	Many operate in border areas, investing in projects for export to China or purchasing products from local producers.	
Many now have websites in English (and other languages of countries where they are active).	Often have websites in English, especially if investing overseas.	Unlikely to conduct environmental and social due diligence on their project or local partners.	
Website may include annual reports and corporate social responsibility / sustainability statements.	Website may include corporate social responsibility / sustainability statements.	Very small companies investing in resources, e.g. small-scale mining, frequently operate in violation of local regulations.	
Increasingly aware of reputational risks, but still investing in high-risk projects.	May post annual reports and sustainability reports, especially if the company is publicly listed or has publicly listed subsidiaries.	Usually no website in English, often no Chinese website.	
Beginning to work in joint ventures with private companies.	Becoming increasingly concerned about image and corporate brand.	Tend to not be concerned about company reputation.	
Major state-owned enterprises are signing on to voluntary human rights, social and environmental initiatives such as the UN Global Compact.	In some cases, may work in joint ventures with state-owned enterprises.	Activities are sometimes informal; investment may not be registered exiting China or entering host country.	
In the process of reform. Opening to private investors, including foreign investors.	The state is increasingly encouraging private enterprises to go out and invest overseas.	Unlikely to make reports public.	
Facing greater scrutiny since the start of China's crackdown on corruption.		Often limited transparency and access to information.	

Source: Adapted from Grimsditch, M. (2015), *The Role and Characteristics of Chinese State-owned and Private Enterprises in Overseas Investments, Friends of the Earth US*.

Financiers and Investors

China's overseas investment would not be possible without the billions of dollars in financing provided by Chinese financial institutions. This includes China's policy banks, commercial banks and investment funds. In addition, the China-led Asian Infrastructure Investment Bank became operational in 2016. Although it is a multilateral institution, it is included below as China led its development and holds a large majority of the bank's shares. Several of the institutions discussed here have environmental and social guidelines or have made commitments to responsible investment. This is discussed in Part 3.

Policy Banks

China has three policy banks: China Development Bank, the Export-Import Bank of China (China Eximbank) and the Agricultural Development Bank of China. As policy banks, their role is to support the policy objectives of the Chinese government. China Development Bank and China Eximbank are major financiers of Chinese overseas investment and have supported large-scale investments across the world.



China Development Bank provides medium to long-term financing for activities and projects that align with China's national economic strategy. The bank plays a major role in facilitating China's overseas investment. Among the projects that have received financing from the bank are the China-Myanmar gas pipeline, the Vung Ang coal power plan in Vietnam, Stung Atai hydropower dam in Cambodia, a major port development in Sri Lanka, and the Las Bambas copper mine in Peru.



China Eximbank was established to promote and facilitate the export and import of Chinese products, assist Chinese companies in offshore contracting and outbound investment, and promote international economic cooperation and trade. Like China Development Bank, China Eximbank is a major financier of Chinese overseas investment.

Most of China Eximbank's lending is commercial, but the bank is also responsible for China's concessional lending, which accounts for the majority of China's overseas aid. China Eximbank has provided financing to projects including the Kamchay hydropower dam in Cambodia, Port Qasim coal plant in Pakistan, and

the Mombasa-Nairobi railway in Kenya. In 2015, the bank signed a major deal with state-owned China Railway Corporation to support its overseas expansion.

Both China Development Bank and China Eximbank have internal social and environmental guidelines in place, although only China Eximbank has published them.

Commercial Banks

China's commercial banks are also active overseas, especially the "Big Four," which includes *Industrial and Commercial Bank of China*, *Bank of China*, *China Construction Bank* and *Agricultural Bank of China*.



All four of the major commercial banks are connected to high-profile overseas projects, including the Shwe gas pipelines in Myanmar (Industrial and Commercial Bank of China, Bank of China, and China Construction Bank), the Belinga iron ore project in Gabon (Bank of China), and the Rio Blanco copper mine in Peru (Bank of China, China Construction Bank, and Agricultural Bank of China).

Other Chinese commercial banks are also active overseas, but on a smaller scale. To date, only two Chinese banks have signed up to the Equator Principles, which is a voluntary framework used by commercial lenders to assess and manage environmental and social risk in project finance. These are the Industrial Bank (not to be confused with Industrial and Commercial Bank of China) and Bank of Jiangsu. Neither have major overseas operations.

Asian Infrastructure Investment Bank

The *Asian Infrastructure Investment Bank (AIIB)* is a multilateral investment bank that was initiated by China in 2013. The bank was officially launched in January 2016 and began to announce projects soon after. As of early 2019, the bank had 93 members and a total authorized capital of US\$100 billion. China holds the largest share in the bank and at the time of writing held over 26% of voting rights. The AIIB is headquartered in Beijing and mostly focuses on financing infrastructure projects in Asia, including energy and power transmission, transportation, urban development and sanitation, among others.



The majority of the projects approved by the bank so far are co-financed with other well-established financial institutions. For example, AIIB co-financed an urban upgrade project in Indonesia with the World Bank and co-financed a highway in Pakistan with the Asian Development Bank. The AIIB has developed an environmental and social framework for its operations, and has established a grievance mechanism for project affected people.

Investment Funds

An important source of financing for China's overseas investment are state-backed investment funds. Various funds are active across the world, including in Africa, Latin America, Russia and Asia. The money in these funds usually comes from the China Development Bank, China Eximbank and other state-backed institutions and investors. These funds differ from banks as they tend to invest in equity in projects or companies by purchasing shares rather than providing loans.

Examples of Chinese-Backed Investment Funds

Fund	Country / Region Active	Value
Silk Road Fund	Belt and Road countries	US\$40 billion
China-ASEAN Investment Cooperation Fund	ASEAN region	US\$1 billion
China-Africa Development Fund	Africa	US\$10 billion
Russia-China Investment Fund	Eurasia	US\$4 billion
China-CEE Fund	Central and Eastern Europe	US\$1.2 billion

This is just a selection of the many Chinese state-backed investment funds currently operating around the world. Each of these funds manages its investments according to its own systems and principles.

Several funds make basic commitments to responsible investment. For example, the *Silk Road Fund* states that it strives to promote environmentally friendly and sustainable development, and that it “respects international standards and norms, and follows the laws and regulations of China and the host countries.”⁶ However, it is unclear what, if any, systems are in place regarding social and environmental impact assessments, prevention and mitigation.



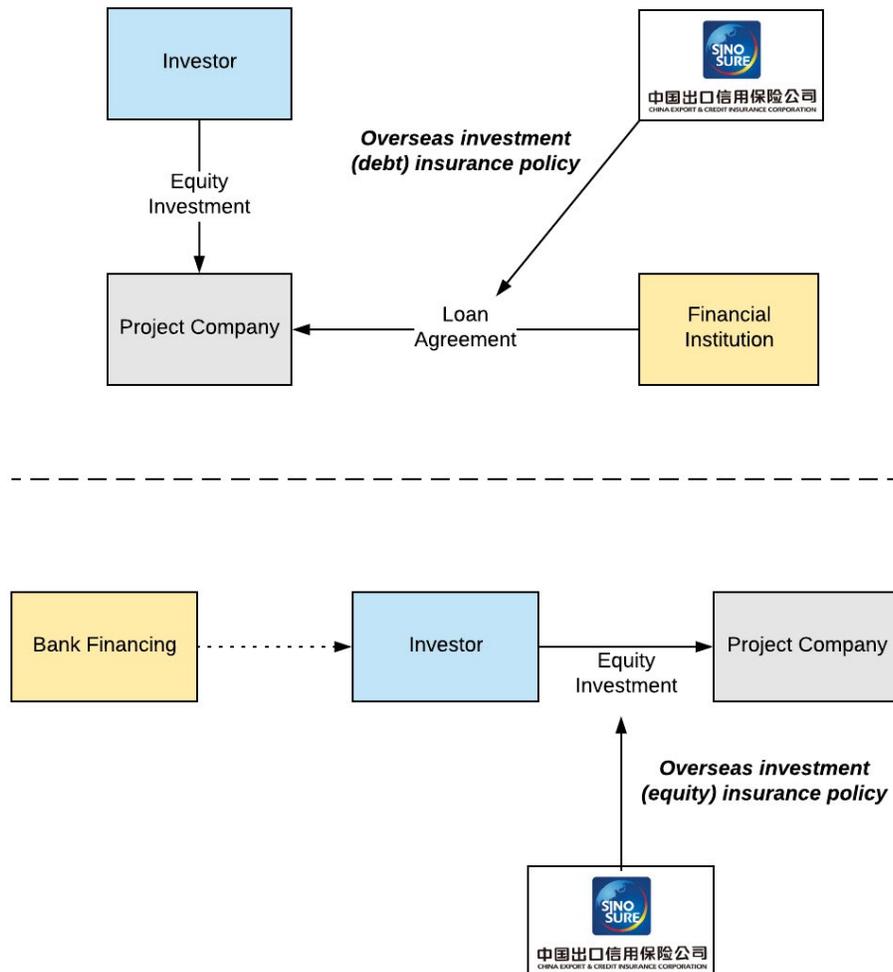
On the other hand, the *China-ASEAN Investment Cooperation Fund* has committed to abide by a clear set of performance standards in its investments. The fund was established with an initial US\$1 billion but has a target of raising US\$10 billion. The International Finance Corporation (IFC) holds a share in the fund and contributed US\$100 million (or 10%) of its initial funding. This means that the fund is required to apply the IFC’s Environmental and Social Performance Standards across its investments. In 2014, the fund also issued its own social and environmental guidelines.

Insurers

Overseas projects will need to obtain insurance cover in order to receive financing from banks. This includes things like liability insurance, in case there is an accident during construction. Projects that are in high risk sectors and areas will also require risk insurance. This insurance can cover both political and commercial risks, such as war, breach of contract and expropriation. There are many companies across the world that provide project insurance, the largest Chinese actor in this field is the China Export & Credit Insurance Corporation (*Sinosure*). Sinosure is state-owned and provides “policy insurance” to support exports and overseas investments.

In large, complex and high-value projects, such as a power plant, Sinosure may provide Overseas Investment Insurance to either the Chinese bank that is providing the loan for the project, or to the company that is investing equity in the project.

⁶ Silk Road Fund (2019), *Scope of Investment*, Silk Road Fund website. <http://www.silkroadfund.com.cn/enweb/23798/23805/index.html> (accessed January 2019).



This type of insurance is a very important protection for companies and banks operating in risky or uncertain environments overseas, and can cover up to 95% of the cost of a loan or equity investment. Chinese companies and banks may seek insurance from other commercial insurers, but at higher cost. This makes Sinosure a very important actor in Chinese global investments, and Chinese banks will often reject financing for a high-risk project if Sinosure decides against providing insurance.

State Actors

A number of government institutions play a role in the approval and management of China's overseas development finance. This includes the State Council and other high-level bodies such as the National Reform and Development Commission and the State-owned Asset Supervision and Administration Commission.

The Ministry of Commerce is the lead ministry in charge of promotion and oversight of outbound investment, and the China Banking Insurance Regulatory Commission is responsible for oversight of the banking sector. Various other entities, including the Ministry of Ecology and Environment have played a role in developing guidelines for overseas investment. These institutions are summarized in brief below.



State Council

- China's most senior administrative body. Led by the prime minister.
- Includes heads of all ministries and major government agencies.
- Must approve overseas investments worth over US\$2 billion and that involve "sensitive" countries, regions or industries.



National Reform and Development Commission

- Responsible for developing and implementing strategies related to national economic and social development.
- Must approve overseas investments worth more than US\$1 billion and that involve "sensitive" countries, regions or industries.



Ministry of Commerce

- Responsible for formulating strategies, guidelines and policies for developing trade and international economic cooperation.
- The ministry and its local departments must approve projects in "sensitive" countries, regions or industries. Other investments only require registration with the ministry.



Ministry of Ecology and Environment

- Responsible for domestic environmental protection issues. Has no formal approval or monitoring role for overseas investment.
- However, issued joint guidelines on environmental performance of Chinese companies overseas. More recently, co-published guidance on environmental protection in Belt & Road cooperation.



Ministry of Agriculture and Rural Affairs

- Responsible for domestic agriculture and rural economic development issues. Has no formal approval or monitoring role for overseas investment.
- However, supported guidelines on overseas agriculture projects, and published guidance on agriculture investment in Belt & Road cooperation.



State-owned Asset Supervision & Administration Commission

- Under the State Council, responsible for oversight of state-owned enterprises.
- Responsible for guiding reform of state-owned enterprises.
- Issued guidelines promoting improved corporate social responsibility by state-owned enterprises.



China International Development Cooperation Agency (CIDCA)

- Responsible for formulating guidelines, plans and policies for foreign aid, coordinating and advising on foreign aid issues, and supervising and evaluating implementation of major projects.
- CIDCA is in the process of updating the existing administrative rules for foreign aid implementation and management.



China Banking and Insurance Regulatory Commission (CBIRC)

- Responsible for developing the rules and regulations for the supervision of China's banking and insurance institutions.
- The commission has issued the Green Credit Guidelines, which include provisions for Chinese banks' overseas financing.



State Forestry and Grasslands Administration

- Responsible for domestic administration of China's forestry.
- Responsible for issuing two guidelines on overseas forestry projects.
- Currently involved in the development of a new guideline on overseas timber investment.



Local Chinese Embassies

- Embassies in host countries play the role of facilitating Chinese investment through their Economic and Commercial Affairs Office.
- Embassies are also play a role in coordination and management of aid projects.

Industry Groups

In addition to the state actors mentioned above, there are also a number of industry groups under the authority of Chinese ministries that work to promote and guide the development of their sector. Several of these industry groups have published or co-published guidelines related to overseas investment and finance.



Chinese Chamber of Commerce of Metals, Minerals and Chemicals Importers and Exporters (CCCMC)

- Under authority of the Ministry of Commerce. Over 6,000 members.
- Issued guidelines on: social responsibility in overseas mining, mineral supply chain due diligence, and sustainable natural rubber.
- Now working to promote their implementation.



Chinese Chamber of Commerce of Foodstuffs and Native Produce (CFNA)

- Under authority of the Ministry of Commerce. Over 6,300 members.
- Promotes industry development and assists members exploring international markets.
- Developing guidelines on overseas investment in sustainable palm oil.



China Banking Association (CBA)

- Registered under the China Banking and Insurance Regulatory Commission. Over 600 members.
- Aims to promote common interests of members, improve quality and promote healthy development of the banking industry.
- Active in promotion of Green Finance, provided training to members.



China International Contractors Association (CHINCA)

- Under authority of the Ministry of Commerce. Over 1,200 members.
- Promotes members' interests, provides professional services, and assesses and provides credit ratings to members.
- Has published guidelines on social responsibility in international contracting and on sustainable infrastructure.

Practical Advice: Don't look at Chinese investment chain actors in isolation

In the case below, a Chinese company is developing an overseas steel plant. The company holds 80% of the project, and the local government has invested the remaining 20%. The parent of the Chinese company is listed on the Hong Kong Stock Exchange, which means its shares are for sale to the public. In this case, most shares are owned by Chinese investors, but 40% of shares are held by U.S. investment companies, EU-based pension funds, and other international investors.

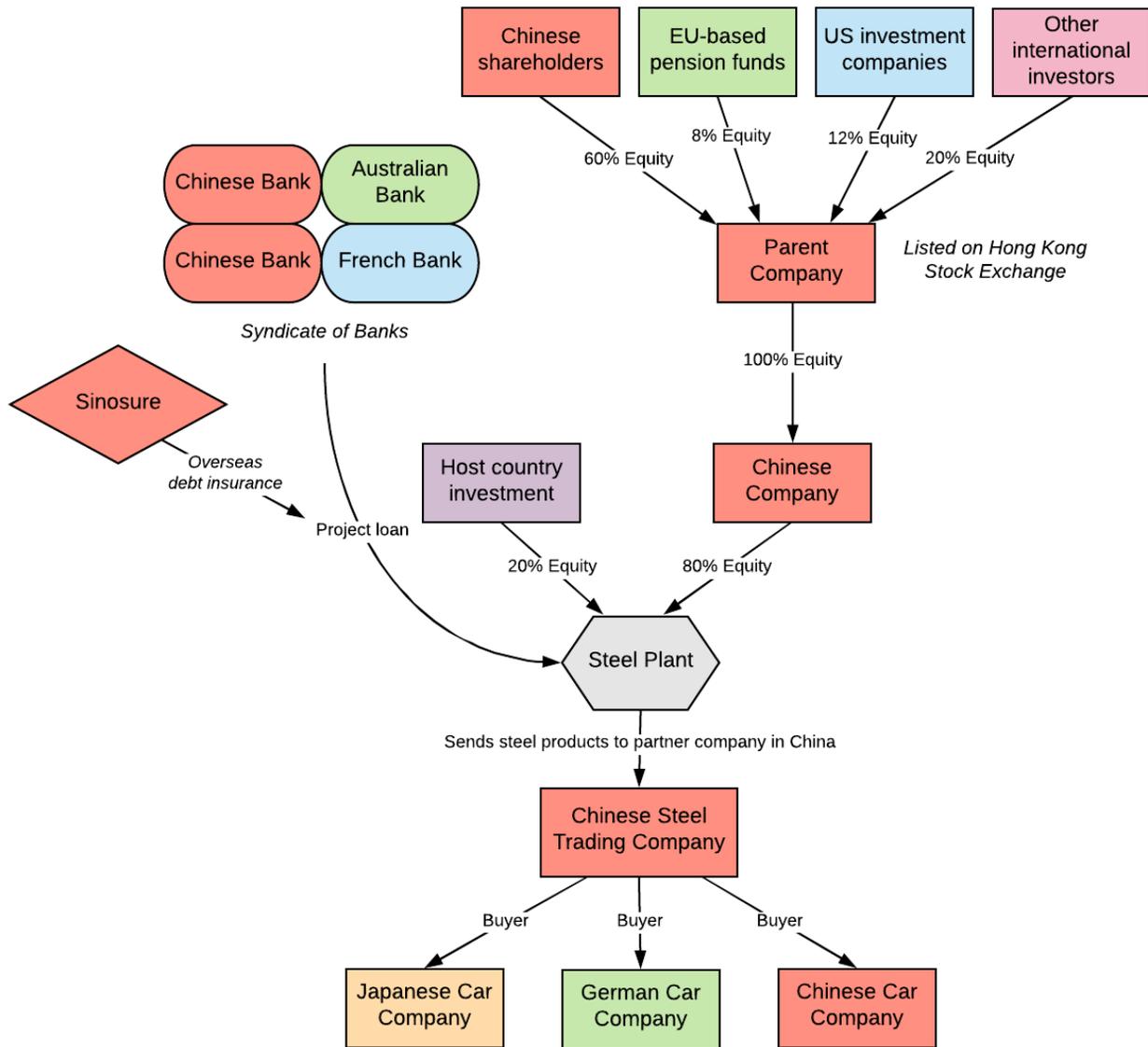
The company received a loan to support the development of the project. This loan was provided by a syndicate, or group, of banks. This syndicate involved Chinese banks, but also banks from France and Australia. The products from the plant are sent to a partner company in China, which then sells them to many buyers, including car companies from Japan, Germany, and the U.S.

Affected communities and civil society groups could attempt to engage the Chinese actors, drawing on the standards and guidelines contained here, but this would be strengthened by also engaging the non-Chinese actors. For example:

- The parent company will be subject to the requirements of the Hong Kong Stock Exchange.
- Concerns could also be communicated to the company's shareholders as they may have environmental and social policies that their investments should follow.
- The French and Australian banks may have specific environmental and social policies, and may have signed on to best practice initiatives like the Equator Principles.
- All of the above may be subject to reputational damage and consumer pressure.
- The car companies buying steel products from the project may be especially sensitive to reputational damage as this may impact their sales.
- As always, the project on the ground will be subject to local laws and regulations.

By looking at the investment chain in this way, more opportunities can be opened up for affected communities if the steel plant is connected to harmful environmental and social impacts. For more information on mapping investment chains see: <https://www.followingthemoney.org/>.

China's Ministry of Commerce maintains online databases that list many overseas projects, they can be found here in *Chinese* and *English*.



PART 3

STANDARDS

Social and environmental safeguards are meant to protect people and ecosystems from the negative impacts of investment projects. Safeguards are policies, standards and systems that developers, investors and financiers implement to prevent and mitigate the negative impacts of their business activities. Safeguards should be implemented during the entire project cycle, from identification, design and preparation, through development and operation, to the closure of a project.

Chinese companies and financiers often lack strong institutional policies to deal with social and environmental issues. However, this is beginning to change. China's policy banks have adopted internal social and environmental policies. Several Chinese companies have made commitments to operate in a responsible manner when operating overseas, and some have signed on to international principles and standards. Importantly, Chinese state institutions have recognized the need for improved social and environmental standards in overseas investments and in recent years have issued several guidelines.

The policies and guidelines adopted to date lack detail, and none have grievance mechanisms (with the exception of the AIIB), but they can still be used in advocacy by communities seeking to protect their rights and the environment. This section of the guide covers some of the key Chinese social and environmental guidelines and policies currently in place, as well as state policies and administrative regulations that govern Chinese overseas investment.



Rubber plantation, Rattanakiri Province, Cambodia (by Inclusive Development International)

The Development of Standards for Chinese Overseas Investment

China's outbound investment increased rapidly from around 2004. With encouragement and backing from the state, thousands of companies began to invest overseas in a wide range of projects. During this period, Chinese companies and financiers faced a steep learning curve. Many companies with limited or no experience operating overseas became involved in major projects in countries with which they were not familiar. While some have implemented overseas projects without major problems, others were unprepared for or unable to deal with issues that emerged. This has led to social and environmental harms, conflict with local people, and other problems, all of which caused reputational – and sometimes financial – damage to Chinese investors.

In response, the Chinese government and industry groups have taken steps to develop standards for companies and financiers operating overseas. A number of binding regulations apply to Chinese overseas investment, although provisions on social and environmental protection are often minimal and basic. These regulations are supported by a large number of administrative procedures that provide additional guidance to Chinese state institutions on their implementation. Basic guidelines now also exist that have application to overseas investment in general, as well as the operations of state-owned enterprises. More specific guidelines have been issued on environmental protection, mining and forestry. These guidelines touch on issues such as impact assessments, resettlement, public participation and legal compliance.

Practical Advice: A note on the legal force of documents covered here

The documents referred to in this section are organized according to issue or sector, rather than according to their legal weight. In China, *laws* are passed by the National People's Congress, and *administrative regulations* are passed by the State Council and signed off by the Prime Minister. In this section you will see state-issued documents including: "regulations", "provisions", "measures", "circulars" and "opinions". These documents are mostly departmental rules and regulations, and do not have the same force as law. Although they are not as strong as laws, these administrative documents provide ministries and other state entities important guidance on how higher laws should be put into practice.

This section also includes state-issued "principles" and "guidelines", which are not by themselves legally binding, but show state support for improved standards in overseas investment, which should be followed and acted upon by Chinese companies and investors. Finally, guidelines are also included here that have been issued by Chinese industry groups. These are not official government documents, but they have been signed off by the ministries under which those industry groups sit.

This section of the guide looks at some of the main standards and guidelines that apply to Chinese overseas projects and highlights key articles relevant to ensuring respect for, and protection of, land and natural resource rights, and protection of the environment. All the guidelines and policies referred to below can be found online at: <https://www.followingthemoney.org/chapters/chinesestandards/>.

Practical Advice: Using Chinese standards

Some of the standards included in this section of the guide are very basic and contain limited detail, whereas more recent guidelines are more thorough and refer to globally recognized principles. What almost all have in common is that they do not include grievance and enforcement mechanisms, which makes it difficult for affected communities to hold investors accountable.

This does not mean the standards are not valuable. Most of the documents discussed below have been drafted or approved by Chinese ministries and other high-level government institutions. Others have been drafted by industry groups or voluntarily adopted by companies seeking to improve their reputations and practices. The development of these guidelines indicates that there is some level of commitment within the Chinese government to improve the standards of overseas projects and the image of Chinese investors. By referring to these guidelines, you can potentially strengthen your position when engaging with Chinese actors and when conducting advocacy on Chinese projects.

If you find that a Chinese company, investor or financier has failed to follow the relevant guidelines or policies:

- You can refer to the standards and raise concerns directly with the company, bank or fund either in meetings or in writing.
- You can refer to the standards in communications with the relevant Chinese state institutions (see Part 2 of the guide and below).
- If you do not get an adequate response, you could consider publicizing the information, through the media or a report, in order to draw public attention to project harms and the failure of actors to respect the standards.

Remember that these standards are not a substitute for Chinese companies following host-country laws and regulations. In any communications with Chinese companies, banks or state actors, it is important to emphasize compliance with host country law first and foremost.

General Principles Applying to All Overseas Investments

For a number of years, the Chinese government has been issuing documents that call for improved implementation of overseas investment projects in general. Although they often lack detail and do not define key terms, they are important because they are issued by senior institutions, indicating high-level support for improving standards in overseas investment.

The State Council is China's highest administrative body. It is chaired by the prime minister and includes the heads of all ministries and major state institutions. In 2006, it released its *Nine Principles on Encouraging and Standardizing Outbound Investment*. These principles include:

- Upholding the values of mutual respect, equality and mutual benefit, as well as “win–win cooperation”;
- Complying with local laws and regulations;
- Committing to protect the legal rights and interests of local employees;
- Paying attention to environmental resource protection;
- Caring for and supporting the local community and people's livelihood; and
- Creating a friendly environment for public opinion and preserving China's corporate image and reputation.

Although basic, these principles contain several important commitments to social and environmental responsibility. These principles are not law, but they are integrated into and expanded upon in subsequent documents from the State Council and other institutions.

The Nine Principles mentioned above were expanded in the *Guiding Opinion of the State Council on Encouraging and Standardizing Enterprises' Cooperation in Outbound Investment (State Council [2007] #10)*. An opinion is not law, but it provides guidance on how laws and policies should be implemented. This opinion focusses mostly on encouraging and facilitating Chinese overseas investment, but it states throughout that Chinese companies must manage risks appropriately, and includes the following important guidance:

Article 2(1) *Balance the relationship between safeguarding national interests and promoting common development. Enterprises should adhere to national interests, safeguard economic security and speed up their own development, while abiding by local laws and regulations, fulfilling the necessary social responsibilities, safeguarding the legitimate rights and interests of local employees and paying attention to the protection of environmental resources, promoting mutual benefit and common development (with the host country), and establishing a good international image.*

In 2008, the Ministry of Commerce, the Ministry of Foreign Affairs, and the State-owned Assets Supervision and Administration Commission (the body responsible for regulating Chinese state-owned enterprises) issued the *Circular on Regulation of Overseas Investment and Cooperation of Chinese Companies (MOFCOM [2008] #222)*. Circulars do not have legal effect, but as discussed elsewhere in this guide, these three institutions play important roles in the approval and monitoring of overseas investment, and the circular is therefore an important document, which seeks to further elaborate on the nine principles mentioned above.

The circular acknowledges that as Chinese investment has increased, problems have also emerged, including labor disputes, conflicts with employees, environmental issues, and quality and safety problems. It therefore calls on all relevant departments and companies to ensure that overseas projects are properly regulated and implemented. Some key principles are summarized below:

- **Firmly uphold the ideology of “mutual benefit and development”** This includes compliance with both Chinese and host-country law related to investment, in particular laws on environmental protection, labor and employment, project bidding, safety, and other relevant issues.
- **Deal appropriately with labor issues** Provide employees with wages, benefits and working conditions that are in accordance with relevant laws and working contracts; develop communication channels with employees; and actively respond to their legitimate demands.
- **Fulfil social responsibility** Companies should understand and respect local customs and religious practices, and make efforts to improve relations with local people.
- **Penalties for illegal activities** Companies that violate relevant laws and regulations that result in serious consequences shall be punished by the Ministry of Commerce, the Ministry of Foreign Affairs, and the State-owned Assets Supervision and Administration Commission. These punishments include warnings, publishing notice of criticism, suspension or revocation of business licenses, and other penalties, depending on the seriousness of the violation.

Practical Advice: Analyze project compliance with local laws and regulations

The Nine Principles are reflected in many other policies and documents related to China’s outbound investment. Almost all of the standards, policies and guidelines discussed in this guide include the requirement that Chinese projects are implemented in a way that is *at least* in compliance with local laws and regulations.

For this reason, it is very important to analyze project compliance with the laws of the host nation. If you can clearly demonstrate that a project is in violation of local regulations, you will be in a stronger position to advocate for the project to be brought into compliance or for other remedial actions to be taken.

Responsible Investment within the Belt and Road Initiative

Before we get into the details of the various documents relating to Chinese overseas investment, we will first look at the Belt and Road Initiative (BRI) and what recent guidelines and vision documents say about environmental and social responsibility in implementation of BRI projects.

The Belt and Road Initiative (BRI) was first announced in 2013, and its top-level design set out in 2015 by the *National Development and Reform Commission (NDRC)*. In 2017, the Office of the Leading Group for the Belt and Road Initiative elaborated the main areas of cooperation promoted by the BRI:⁷

- Connectivity of infrastructure facilities;
- Enhancing economic trade and cooperation;
- Expanding production capacity and investment cooperation;
- Expanding financial cooperation;
- Strengthening cooperation on ecological and environmental protection;
- Promoting orderly maritime cooperation;
- Strengthening cooperation and exchanges in cultural, social and other fields.

Various documents have since been issued that articulate the Silk Road Spirit of “peace and cooperation, openness and inclusiveness, mutual learning, mutual benefit and win-win results.” These documents cover issues including: promoting the Green Belt and Road, financing, agriculture, energy, among others. Many of these documents refer to the need for environmental protection, sustainable development, and ensuring mutual benefits in BRI cooperation.

Facing criticism from some countries that the BRI is China’s plan to expand global influence, the Chinese government has been eager to stress that while the BRI was initiated by China, all countries are welcome to participate. In line with this, the BRI guiding documents emphasize the need for policy coordination with host countries, increased bilateral exchanges, and engagement with existing multilateral mechanisms. Dozens of countries have signed bilateral MOUs agreeing to promote the implementation of BRI projects.

The table below lists some of the key BRI guiding documents and highlights important commitments that may be useful to groups working to defend the environment and local community rights in the context of projects in BRI countries. These commitments can be referenced to encourage stronger oversight of the responsible businesses and financial actors by state institutions.

⁷ Office of the Leading Group for the Belt and Road Initiative (2017), *Building the Belt and Road: Concept, Practice and China’s Contribution*.

Practical Advice: How can you draw on BRI guiding documents?

It is important to remember that the BRI is not a project or program with a single coordinating body, but rather a long-term strategy or vision. There is no single entity directing implementation of the BRI, and there is no complaints mechanism. The documents listed below are not binding, but they are issued by high-level state institutions, and are an important part of China's narrative that it is actively seeking to improve the quality of investment within the BRI.

China is actively seeking support for the BRI and an important aspect of this is reassuring host-countries and international observers that it is being implemented in a way that is responsible, environmentally sustainable, and which respects local populations.

If you believe that this is not the case, you may wish to draw on this high-level rhetoric and use the language of the BRI guiding documents in your communications with Chinese companies, banks and state actors, and in your public communications, and push for Chinese state bodies to make good on their word to ensure that Chinese actors are meeting their obligations to build the Green BRI.

Belt and Road Guiding Documents

Document	Key Points
<i>Vision and Actions on Jointly Building the Silk Road Economic Belt and 21st-Century Maritime Silk Road (2015)</i>	<ul style="list-style-type: none"> • “The Belt and Road Initiative is in line with the purposes and principles of the UN Charter. It upholds the Five Principles of Peaceful Coexistence: mutual respect for each other's sovereignty and territorial integrity, mutual non-aggression, mutual non-interference in each other's internal affairs, equality and mutual benefit, and peaceful coexistence.” (II. Principles)
<i>National Development and Reform Commission, Ministry of Foreign Affairs & Ministry of Commerce of the People's Republic of China</i>	<ul style="list-style-type: none"> • “The Belt and Road Initiative is a way for win-win cooperation that promotes common development and prosperity and a road towards peace and friendship by enhancing mutual understanding and trust, and strengthening all-round exchanges.” (III. Framework) • “We should promote ecological progress in conducting investment and trade, increase cooperation in conserving eco-environment, protecting biodiversity, and tackling climate change, and join hands to make the Silk Road an environment-friendly one.” (IV. Cooperation Priorities)
<i>Building the Belt and Road: Concept, Practice and China's Contribution (2017)</i> <i>Office of the Leading Group for the Belt and Road Initiative</i>	<ul style="list-style-type: none"> • “China is committed to building a green Silk Road” and “applies a green development philosophy to B&R cooperation activities”. (III. Areas of Cooperation: Economy and Culture, p.34) • China promotes cooperation on water conservation (including on transboundary rivers) and protecting forests and wildlife, promoting green investment and financing, and addressing climate change. (III. Areas of Cooperation: Economy and Culture, p.35-37) • “China is committed to working together with other countries to foster the environment-friendly and sound development of the Belt and Road, featuring peace and the exchange of wisdom, and to build a global economy that is more vibrant, open, inclusive, stable, and sustainable.” (Conclusion, p.59.)

Document	Key Points
<p><i>Guidance on Promoting the Green Belt and Road (2017)</i></p> <p>Ministry of Environmental Protection,⁸ Ministry of Foreign Affairs, National Development and Reform Commission & Ministry of Commerce of the People's Republic of China</p>	<ul style="list-style-type: none"> • Provides guidance on embedding the “green” concept into all aspects of the Belt and Road Initiative. • “We will urge the businesses to observe international regulations on economy and trade and the laws, regulations, policies and standards of the host countries on eco-environment protection, attach great importance to the appeals of the local residents on environment protection, and build up corporate credit system to circumvent eco risk and ensure safety.” (II. Overall Requirements) • “We will fortify environment management of overseas investment and develop green financial system. We will quicken the pace to formulate and execute policies and measures to prevent eco risks of investment and financing projects, tighten environment management for overseas investment, drive enterprises to voluntarily bear environmental and social responsibilities, and strictly protect bio-diversity and ecological environment.” (III. Main Tasks) • “We will formulate environmental protection standards and codes for infrastructure construction, increase environment protection service and support for major infrastructure construction projects along the route, popularize energy conservation and environmental protection standards and practice in such sectors as green transport, green building and clean energy, advance environmental protection in areas like water, atmosphere, soil and bio-diversity, promote environmental infrastructure construction and improve green and low-carbon construction and operation.” (III. Main Tasks)
<p><i>The Belt and Road Ecological and Environmental Cooperation Plan (2017)</i></p> <p>Ministry of Environmental Protection of the People's Republic of China⁹</p>	<ul style="list-style-type: none"> • Building on the above <i>Guidance on Promoting the Green Belt and Road</i>, this plan adds more detail on how China will integrate concepts of “ecological civilization” and “green development” into the BRI by 2025. • “A new pattern of higher-level cooperation on eco-environmental protection among diverse stakeholders will be created in the Belt and Road, thus contributing to the realization of Sustainable Development Goals. (II. Overarching Requirements) • “Enterprises will be required to consciously abide by local environmental regulations and standards and fulfill respective environmental responsibility. Industry associations and chambers of commerce will be recommended to introduce code of conduct on eco-environmental behaviors for overseas investment.” (IV. Respect Laws and Regulations)
<p><i>Guiding Principles on Financing the Development of the Belt and Road (2017)</i></p> <p>Finance Ministers of China and 26 other nations¹⁰</p>	<ul style="list-style-type: none"> • “We underscore the need to strengthen social and environmental impact assessment and risk management of projects, improve cooperation on energy conservation and environmental protection, fulfil social responsibilities, promote local employment and ensure sustainable economic and social development. We also need to take into account debt sustainability in mobilizing finance.” (Paragraph 14)

⁸ Now renamed the Ministry of Ecology and Environment.

⁹ Now renamed the Ministry of Ecology and Environment.

¹⁰ Argentina, Belarus, Cambodia, Chile, China, Czech Republic, Ethiopia, Fiji, Georgia, Greece, Hungary, Indonesia, Iran, Kenya, Laos, Malaysia, Mongolia, Myanmar, Pakistan, Qatar, Russia, Serbia, Sudan, Switzerland, Thailand, Turkey and the United Kingdom.

Document	Key Points
<p><i>Vision and Action on Jointly Promoting Agricultural Cooperation on the Belt and Road (2017)</i></p> <p><i>National Development Reform Commission & Ministry of Agriculture of the People's Republic of China</i></p>	<ul style="list-style-type: none"> • “Agriculture cooperation along the Belt and Road echoes goals on food and agriculture of the 2030 Agenda for Sustainable Development, and advocates the principle of mutual consultation, joint efforts and shared interests for a green Silk Road. Concerted efforts are solicited to realize agricultural modernization with high efficiency, product safety, resource conservation and environmental consciousness.” (II. Principles) • “China welcomes agricultural investment from enterprises of Belt and Road countries and encourages Chinese enterprises to take up social responsibilities and contribute to agricultural development along the Belt and Road by assisting the host country to advance agriculture, create employment opportunities, and improve livelihood.” (IV. Framework) • “China is willing to make greater contribution to food and nutrition security and agricultural sustainability in the world.” (VI. Action & Future)
<p><i>Vision and Actions on Energy Cooperation in Jointly Building Silk Road Economic Belt and 21st-Century Maritime Silk Road (2017)</i></p> <p><i>National Development and Reform Commission & National Energy Administration of the People's Republic of China</i></p>	<ul style="list-style-type: none"> • “The cooperation will be green and efficient. We will attach great importance to the issue of environmental protection in the process of energy development, and strive to encourage the efficient development and utilization of clean energy. We will strictly control the emission of pollutants and green-house gases, raise energy efficiency and contribute to green and efficient development in all countries.” (II. Cooperation Principles.) • “The cooperation will be harmonious. We will focus on the balanced development of energy sector and social responsibilities, ensure a satisfactory technological transition, and provide training for local people. We respect the religious beliefs and diverse cultures of different countries, strongly support public welfare causes and help economic development so that all peoples can coexist in peace and prosperity.” (II. Cooperation Principles)

Approval and Monitoring of Chinese Overseas Investment

Several state institutions play a role in approving and monitoring China’s overseas investment, with the National Development and Reform Commission and Ministry of Commerce playing a central and coordinating role. There are many administrative documents relating to overseas investment, and this section looks at some of the key guiding documents that relate to approval and monitoring of overseas projects.

Encouraged, Limited and Prohibited Investment

In 2017, the State Council, China’s highest administrative body, issued *Guidelines on Further Guiding and Regulating Overseas Investments (State Council [2017] #74)*, which was drafted by the Ministry of Commerce, National Development and Reform Commission, Ministry of Foreign Affairs, and the People’s Bank of China. One of the guideline’s basic principles is:

Emphasis on mutual benefit and win-win. Guide enterprises to fully consider the specific conditions and the actual needs of the recipient countries, prioritize mutually beneficial cooperation with local governments and enterprises to bring sound economic and social benefits, and promote mutual benefit and win-win cooperation (II. Basic Principles).

The guidelines were issued in response to the increased pace of Chinese outbound investment, and aim to strengthen the top-level guidance of the direction of that investment. To help achieve this, it introduces new and important terminology for overseas investments of “encouraged”, “limited” and “prohibited” investment.

Encouraged investment includes infrastructure investment within Belt and Road countries, development of energy resources and investments in agriculture, among others. Investments in these areas will have better access to tax breaks, foreign exchange, insurance, customs and information services. The list of *limited* and *prohibited* investments includes types of investment that could potentially be connected to environmental and social harms:

IV. Overseas investment to be limited [excerpt]

(4) *investments that use obsolete production equipment that does not meet the technical standard requirements of the target country; and*

(5) *investments that do not meet the environmental protection, energy consumption, and safety standards of the target country.*

V. Overseas investment to be prohibited [excerpt]

(4) *investments prohibited by international treaties that China has concluded or acceded to; and*

(5) *other investments that impair or may impair China’s national interests or national security.*

For investments that are to be limited, the guidelines instruct state institutions to “guide companies to invest in a prudent manner, and give the necessary guidance and reminders based on the specific situation.” Prohibited investments are not allowed under any circumstances (**VI. Safeguard measures**).

The guidelines finish with an overarching set of “safeguard measures”, including:

Develop and improve overseas investment management practices, guide enterprises to establish and improve the overseas business compliance risk review, control and decision-making system, to establish in-depth understanding of overseas investment cooperation policies, regulations and international practices, and to comply with local laws and regulations in their business (VI. Safeguard measures).

These guidelines are not binding and require further elaboration in future administrative documents. However, they were drafted by the top state agencies responsible for approving investment and directing Chinese foreign affairs, along with the head of China’s banking industry. Furthermore, the guidelines were

published by the powerful State Council. China’s state institutions are therefore required to put in place mechanisms for their implementation, and they can be drawn upon in dialogue with Chinese state actors.

Approval and Recording of Overseas Investment

Following on from the above guidelines, the National Development and Reform Commission (NDRC) issued the *Administrative Measures for Outbound Investment of Enterprises* (NRDC [2017] #11). The NDRC is China’s top planning agency and plays an important role in approving and recording overseas investments. Under the Administrative Measures, all investments in “sensitive” countries, regions or industries must be *approved* by the NDRC. Other types of investment only need to be *recorded* with NDRC or its provincial departments (**Articles 13, 14**).

The Administrative Measures state that proposed projects that require approval must not violate international treaties and agreements that China has signed on to, and if they do they may be rejected by the NDRC (**Article 26**). If a project fails to receive approval, other institutions, including banks, should decline to facilitate the investment (**Article 33**). The measures also repeat calls for investors to fulfil social responsibilities and protect the environment. In cases where a project threatens the “national interest” of China, that project may be suspended until corrective action is taken.

***Article 41** Investors are encouraged to innovate in the modes of overseas investment, adhere to the principle of operation in good faith, abstain from acts of unfair competition, protect the lawful rights and interests of their employees, respect local public order and good morals, fulfill necessary social responsibilities, pay attention to environmental protection, and build a good image of Chinese investors.*

***Article 56** Where any overseas investment threatens the national interests and national security of China, the NDRC or the development and reform department of the provincial government at the place of registration of the investor shall order the investor to suspend the implementation of the project and take corrective action during a specified period.*

Overseas investments in sensitive areas and industries, and investments by central state-owned enterprises, also require approval from the *Ministry of Commerce* under *Administrative Measures on Outbound Investment* (MOFCOM [2014] #3).

Practical Advice: Engaging with authorities responsible for approval and monitoring of overseas investment

If you have concerns about a project that has not yet begun development, it may be useful to send a message to the National Development and Reform Commission and the Ministry of Commerce (see below), as there may be an opportunity to influence the decision to approve or reject a project. When projects concern sensitive areas or industries, there may be more leverage to influence the decision. Sensitive countries and regions include those that are subject to sanctions or experiencing war or other conflicts. Sensitive industries include telecommunications, projects affecting trans-boundary water resources, large-scale land development, power transmission and mass media.

Once a project has been approved, it is less clear what influence these institutions may have or will be willing to use. However, if you engage in communications with Chinese companies, banks or regulators at any stage, it is still important to inform the National Development and Reform Commission and other state institutions mentioned here in order to draw their attention to the project.

Monitoring Overseas Investment

Various other institutions play an important role in the process of approving and recording overseas investments, especially with regards to gathering information on the final destination of investments and monitoring implementation. This includes the People's Bank of China, State-owned Assets Supervision and Administration of the State Council (SASAC) and the China Banking and Insurance Regulatory Commission (CBIRC).

Unless proposed projects involve “sensitive” projects or centrally-state owned companies, these responsibilities are generally delegated to the relevant local departments. For example, a Guangzhou-based investor will submit documents to the Guangzhou Department of Commerce. Under the *Interim Measures for Recording and Pre-approval of Outbound Investment (MOFCOM [2018] #24)*, the Ministry of Commerce (MOFCOM) is responsible for receiving and collating information regarding applications and filings on outbound investments from these institutions.

Under the Interim Measures, in addition to submitting project details and plans during the approval or recording process, investors are required to submit “progress reports” on their outbound investments once they commence implementation (**Article 12**). These reports should include information on issues including status of compliance with local laws and regulations, protection of resources and the environment, and protection of lawful rights of employees (**Article 13**). In cases where security breaches or public harm occur, investors are required to report this (**Article 16**), and depending on the circumstances, the case may be escalated to the Ministry of Commerce for review.

Under these measures, follow-up inspections will be conducted on investments of over US\$300 million, in sensitive countries or industries, those that incur substantial losses, those in which a significant safety incident occurs, and projects which involve serious violations of laws and regulations (**Article 18**). According to the measures, these inspections will be conducted by randomly selected inspectors and the inspection results will be published (**Article 19**).

As with other documents covered here, the Interim Measures guide the various institutions that are responsible for the day-to-day implementation of approval, recording and monitoring of outbound investment. However, they set out clearly the need for overseas investors to actively report back to China on problems encountered in their projects. If you have concerns about a project and the way it is being implemented, you can draw on this guidance and urge the Ministry of Commerce to ensure that the company in question is reporting accurately, and, if problems arise, to conduct inspections of the project.

Overseas Investment and “Bad Credit” Records

For most overseas projects, especially large-scale projects, it will be essential that Chinese companies have access to credit from banks. State support is also important—for example, through tax incentives or subsidies. Poor performance in overseas projects can potentially harm a company’s ability to get loans and other financial services in the future. In 2013, the Ministry of Commerce issued the *Provisions for Regulating Competition in Foreign Investment and Cooperation* (MOFCOM [2013] #88). These provisions apply to all Chinese companies operating overseas or providing contracting services for foreign projects.

The provisions prohibit companies from engaging in unfair competition by paying bribes or reducing worker’s wages. They also require compliance with local law, respect for local customs, fulfilment of corporate social responsibility, preservation of the environment, and protection of the local labor force (**Article 7**). The provisions stipulate that the Ministry of Commerce and all other relevant ministries will maintain a “credit record” of any violation of this regulation. A negative rating can disqualify companies from benefiting from investment-related state support in the future (**Article 11**).

Practical Advice: Poor overseas performance may harm a company's future business opportunities

If Chinese companies become involved in problematic projects overseas and do not adequately address impacts and conflicts that arise, they may receive negative credit ratings. This can impact their future investments, and could limit their access to state loans, subsidies, tax incentives or other investment-related support when they seek to invest overseas.

You may be able to use this to your advantage by referring to the provisions issued by the Ministry of Commerce in your communications with the company. Companies may be more willing to address concerns if they fear that their future business will suffer. You can also alert the Ministry of Commerce and other relevant institutions if you feel a company is failing to adhere to these provisions. If you write to a company and receive no response, it may be useful to write again and copy the Ministry of Commerce.

The Ministry of Commerce issued additional provisions jointly with eight other ministries and departments that add more detail on the implementation of the “credit record” system. These are called the *Provisional Measures for Recording Bad Credit in the Fields of Outbound Investment and Cooperation and Foreign Trade* (MOFCOM [2013] #248). Under these measures, the following activities, among others, can result in the entry of a bad credit rating for any Chinese company investing overseas:

Article 4(1)(i) [excerpts]

- (2) *Non-respect of local practices and customs, religions, and lifestyle, which results in conflicts with local people;*
- (3) *Non-compliance with manufacturing, technical, and health standards, which results in accidents;*
- (4) *Non-compliance with local labor laws, which result in labor disputes;*
- (5) *Damage to local ecological environment, threats to local public safety;*
- (8) *Other acts in violation of local laws and regulations.*

Bad credit incidents should be recorded in the country where those incidents occur. Embassies and consulates in host countries should establish systems for collection and reporting of information in relation to the credit recording system within their jurisdiction. This information should be fed back to the Ministry of Commerce and the other ministries signed on to this measure (**Article 6**).

Practical Advice: Engaging with Chinese embassies, consulates and chambers of commerce

In cases where communities want to raise concerns regarding a Chinese project, the local Chinese embassy or consulate can be a first point of contact. Embassies play an important role in facilitating outbound investment through their Economic and Commercial Affairs Office.

You can raise concerns to the embassy in writing and request a written response and/or meeting to discuss these concerns further. You could request additional information on a project or ask the embassy to facilitate a meeting with the company. In cases where serious harms have resulted from a Chinese project, affected people could also submit a formal complaint to the embassy.

You may also wish to approach the Chinese Chamber of Commerce if a branch has been established in your country. Chambers of commerce play an important role in facilitating investment.

With both embassies and chambers of commerce, you may have communication challenges due to language barriers. In the past, these institutions had few staff capable of speaking local languages or English. They may also have limited experience engaging with the public and with civil society. This is beginning to change though, and there are examples of embassies and chambers responding to requests for information and meetings, and in some cases even reaching out to civil society to meet and discuss concerns.

Guidelines for State-Owned Enterprises

China's state-owned enterprises (SOEs) play a major role in outbound investment and are often involved in the largest overseas projects. In general, it can be very difficult to obtain information from Chinese SOEs or to receive responses to requests for meetings. These enterprises tend to engage directly with host-country governments and local business partners, and often do not engage effectively with local communities and civil society.

This approach can lead to problems. Several very high-profile and expensive overseas projects have run into conflict with local people and become associated with human rights abuses and other negative social and environmental impacts. In a few cases, approved projects have been stalled or even suspended due to local opposition. This has led the Chinese government to pay more attention to the way SOEs operate overseas.

Pressure is growing on SOEs to improve their efficiency, increase profits and operate in a more transparent way. In recent years, the Chinese state has also encouraged SOEs to improve standards in overseas projects, and has called on central SOEs to improve corporate social responsibility. You may be able to reference these guidelines in your advocacy if you are looking at the operations of an SOE.



葛洲坝集团
GEZHOUBA GROUP



中粮
COFCO



中国水电
SINOHYDRO



中国五矿集团公司
CHINA MINMETALS CORPORATION



国机重工
SINOMACH



中国铁建



中国石油天然气集团公司
CHINA NATIONAL PETROLEUM CORPORATION



中国中铁



中国建筑
CHINA STATE CONSTRUCTION

Practical Advice: Find out if the company is state-owned or a private enterprise

It is important to know whether the company you are monitoring is private or state-owned (including a subsidiary of a state-owned company).

Just because a company is very large or investing a lot of money in a project, it does not necessarily mean that it is state-owned. SOEs receive a lot of support from the Chinese state in facilitating overseas investments, but private companies are also encouraged by the state to go overseas. In some cases, Chinese investment and trade delegations may be accompanied by government officials along with executives of both state-owned and private companies. This sometimes leads to private companies being misidentified as SOEs.

Doing an online search is usually the easiest way to find out a company's background. If the company has a website, look for annual reports or the "About Us" page, which will usually indicate if the company is state-owned. If you cannot find a company website, searching other online resources may be useful. Also, the inclusion of "China," "Chinese," "National" or "State" in the company name can be a good indicator that the company is state owned, for example, China National Petroleum Corporation. If a company name includes the name of a province, it may be a provincial SOEs, for example, Wuhan Iron and Steel Group.

Oversight of State-owned Enterprises

Central SOEs are under the oversight of the *State-owned Assets Supervision and Administration Commission (SASAC)*. The commission conducts audits of SOEs and has the power to inspect overseas projects. If you are concerned about the conduct of an SOE, it may be useful to share these concerns with SASAC and request intervention.



State-owned enterprises often come under more scrutiny than private enterprises due to their connections to the Chinese state. If an SOE is connected to problems overseas, this can reflect badly on the Chinese government. For this reason, Chinese policies on overseas investment place extra requirements on state-owned enterprises. For example, the 2008 *Circular on Regulation of Overseas Investment and Cooperation of Chinese Companies* (discussed earlier) states that central state-owned enterprises should play an “exemplary role.” It adds:

Central state-owned enterprises are the backbone of foreign investment and cooperation. Their good practices and operations not only represent the overall strength and image of China, but also significantly affect the healthy development of outbound investment and cooperation. Therefore, central enterprises should further enhance the sense of social responsibility, to set an example for law-abiding, honest, credible, energy-efficient and environmentally friendly, people-centred corporate behaviors that contribute to the building of a harmonious enterprise, and to strive to be the role model for outbound investment.

Since then, various documents from SASAC have referred to the need for central state-owned companies to fulfil their corporate social responsibilities in their overseas investments. This includes the 2008 *Guidelines to State-owned Enterprises Directly Under the Central Government on Fulfilling Corporate Social Responsibilities (SASAC [2008] #1)*. Although basic, the guidelines state, among other things:

- Central SOEs should be responsible to stakeholders and the environment and strike a balance between company growth, social benefit and environmental protection.
- Central SOEs should comply with regulations and laws, public ethics, commercial conventions, and trade rules.
- Large SOEs should take the lead in energy saving and emission reduction; should invest more in environmental protection; and should strive to lower pollution while increasing efficiency and output.
- Central SOEs should attach great importance to corporate social responsibility in their working plan and daily business activities and strive to establish a corporate culture with corporate social responsibility at the center.

SASAC released its *Measures for the Supervision and Administration of Overseas Investment by Central Enterprises (SASAC [2017] #35)*. Among other things, the measures state that central SOEs should comply with the laws and regulations, business rules and cultural practices of the countries in which they invest and operate (**Article 6**). Under the measures, SASAC has the power to conduct random supervision and

inspections of SOEs (**Article 16**). The measures have a strong focus on risk prevention and mitigation, which may be a useful issue to raise if you feel that a project implemented by an SOE has not conducted adequate assessments of environmental and social risks, or if it is failing to address them when they emerge.

Practical Advice: Communicating with the State-owned Assets Supervision and Administration Commission

Central SOEs are under the supervision of the central SASAC in Beijing. There are more than 100 central SOEs (see list in appendix). If you wish to raise concerns about a project owned by one of these enterprises, you may consider writing to the State-owned Assets Supervision and Administration Commission in Beijing and requesting intervention.

SOEs from the provincial level and below are supervised by local offices of the State-owned Assets Supervision and Administration Commission. If the company you are looking at is a sub-national state-owned enterprise, you can write to the central State-owned Assets Supervision and Administration Commission and request that they inform the relevant local branch of the commission. The guidelines above relate to central SOEs. However, you may still reference them in communication with provincial SOEs and commission branches, which are also required to encourage SOEs under their jurisdiction to fulfill their corporate social responsibilities.

It is unlikely that you will receive any response from the State-owned Assets Supervision and Administration Commission. However, by communicating with this institution, your concerns will hopefully be recorded and could lead to additional scrutiny by the commission in future evaluations of the company or project in question.

Environmental Protection Guidelines

Various state-issued documents included in this guide refer to companies' responsibility to protect the environment. After several years of development, China's Ministry of Commerce and Ministry of Ecology and Environment¹¹ issued the joint *Guidelines for Environmental Protection in Foreign Investment and Cooperation (MOFCOM & MEP [2013] #74)*. These guidelines apply to all Chinese companies operating overseas and cover important issues, including environmental impact assessments, pollution monitoring, communication with local people and public consultation.

¹¹ At the time called the Ministry of Environmental Protection.

Practical Advice: The importance of the Ministry of Commerce

China's Ministry of Commerce plays a central role in outbound investment. All overseas investment by Chinese companies must be reported to and recorded with the ministry or its local departments. In addition, investments in sensitive areas and by central SOEs must be approved by the ministry. The ministry plays a major role in developing policies and regulations for overseas investment. It has a department that is specifically responsible for overseas investment, the Department of Outward Investment and Economic Cooperation.

If you have concerns about the way a Chinese company is implementing an overseas project, you may consider communicating this with the Ministry of Commerce via a letter directly to the ministry in Beijing, or via the local Chinese embassy. As discussed here, the ministry has jointly issued guidelines on environmental protection in overseas investment. If you believe these guidelines are not being followed, this can be a useful entry point for communicating with the ministry.

Guidelines for Environmental Protection in Foreign Investment and Cooperation (2013)

The joint guidelines on environmental protection apply to all Chinese companies engaged in overseas investment projects. They are intended to guide companies to apply environmental protection practices in their foreign investment, fulfil their social responsibilities, and to promote sustainable development.

The guidelines go beyond environmental issues and also make clear that companies should respect local religions, traditions and customs. This is especially important in cases where projects affect indigenous peoples or ethnic minorities. Chinese companies are also expected to respect workers' rights and promote development in the areas where they are investing.

***Article 3** In their active fulfilment of the environmental protection responsibilities, companies are called upon to respect the religious beliefs, cultural customs and ethnic traditions of the local communities in the host country, to protect the legal rights of the workers, to provide training, employment and reemployment opportunities to the local residents, to promote the harmonious development among the local economy, environment and communities, and to cooperate under the principle of mutual profits and benefits.*

As mentioned earlier, a fundamental requirement of all outbound Chinese investment is that companies respect local environmental laws and regulations. This is reinforced in the Environmental Protection guidelines.

***Article 5** Companies should understand and abide by the laws and regulations on environmental protection in the host country. The projects that companies invest to construct and operate should apply for related permit on environmental protection from local government in accordance with the laws and regulations of the host country.*

Conducting an environmental impact assessment is a crucial step in any development project with environmental or social risks. Environmental impact assessments must be conducted to determine if a project is viable and, if it is, to assess what measures need to be taken to prevent or mitigate harm to people and the environment. The guidelines also encourage companies to monitor impacts throughout the full life-cycle of the project.

***Article 8** Companies should conduct environmental impact assessment regarding its development, construction, production and operation activities according to the laws and regulations of the host country, and take reasonable measures to mitigate the potential negative impact according to the result of the assessment*

***Article 9** Companies are encouraged to take full consideration of the impact of their development, construction, production and operation activities over social environment such as the historical or cultural relics, sceneries and local traditions and customs and to take reasonable measures to mitigate potential negative impacts.*

A common concern raised regarding Chinese companies is that they do not communicate well with local communities. Some companies do not see this as their role, while others lack the capacity to communicate well with local communities due to a lack of experience, as well as language and cultural barriers. However, the guidelines make clear that companies need to engage with and consult local people, and offer basic suggestions on how to do so.

***Article 20** Companies are called upon to establish the communication methods and channel of its environmental social responsibilities, to actively strengthen the connection and communications with the local communities and their organizations. They could host workshops and symposiums to seek opinions and advice about the environmental impact of its construction projects and operation activities in accordance with the laws and regulations of the host country.*

The guidelines state that in addition to contributing to environmental protection, they aim to build a good foreign image of Chinese companies and to support the sustainable development of host countries (**Article 1**). In communications with investors and the ministries, communities may also consider stressing the negative impact a project is having (or may have) on both the company and on China's image more broadly.

Although companies are encouraged to follow the guidelines, they do not include enforcement mechanisms, which means they are not binding. However, they are an important document issued by high-level state institutions, and can therefore be drawn upon in your dialogue and advocacy with companies and the ministries that issued them.

Practical Advice: Using the Environmental Protection Guidelines

The joint Environmental Protection guidelines include some important articles related to legal compliance, environmental protection, communication, and respect for local cultures and beliefs. As with most of the guidelines included in this manual, they lack mechanisms for enforcement. However, the Ministry of Commerce, which issued the guidelines, is one of the most powerful institutions responsible for promoting, approving, recording and monitoring outbound investment.

If you believe that a Chinese investment project is failing to comply with the guidelines, communicating this to the Ministry of Commerce may be useful. The Ministry Environment and Ecology is not a leading agency in terms of overseeing outbound investment. However, as it is co-author of the environmental guidelines, it is also important to share concerns with this ministry, which has an interest in tracking their implementation.

Although the Ministry Environment and Ecology does not have a mandate for reviewing or approving overseas investment, part of its mandate is to lead international cooperation on environmental issues. This includes coordinating the implementation of international conventions regarding the environment and participating in the global governance of the environment.¹² This is led by the ministry's Department of International Cooperation, which you should copy on any correspondence.¹³ A list of international conventions that China has signed on to is included in the annex.



The Salween River, Myanmar (by International Rivers)

¹² Ministry of Ecology and Environment, *Mandate*, http://english.mee.gov.cn/About_MEE/Mandates/.

¹³ Ministry of Ecology and Environment, *Department of International Cooperation*, http://english.mee.gov.cn/About_MEE/Internal_Departments/200910/t20091015_162392.shtml.

Guidelines for Contractors

Chinese companies are not only active as project developers, they also provide billions of dollars of contracting services every year. This may include, for example, design work, construction, equipment supply and logistics (such as shipping). Companies providing overseas contracting services include China State Construction Engineering, China Railway Group, and China Gezhouba, among others.

Guide on Social Responsibility for Chinese International Contractors

The China International Contractors Association (CHINCA) has over 1,300 members, including China Railway Group, Powerchina, Shanghai Construction Group, Bank of China and the Export-Import Bank of China.¹⁴ It is not a government institution, but operates under the authority of the Ministry of Commerce. In 2012, the association released its *Guide on Social Responsibility for Chinese International Contractors (2012)*. This non-binding document provides guidance for Chinese international contractors on “establishing social responsibility systems, advancing social responsibility management, disclosing social responsibility information, and continuously improving social responsibility performance” (**Article 1**).



The guide states that social responsibility requires Chinese contractors to consider the expectations of stakeholders, including employees and local communities, in decision-making and activities. It also states that contractors should take responsibility for their impacts on the economy, society and the environment in a transparent and ethical way. In order to do this, contractors should abide by the following principles (**Article 2**):

- **Observe laws and regulations** Protect national and public interests, observe laws and regulations of the host country or region and relevant regulations of the Chinese government, and follow internationally recognized business practices.
- **Respect stakeholders** Engage in stakeholder communication and incorporate all reasonable expectations and requirements of stakeholders into corporate activities.
- **Operate transparently and behave ethically** Disclose public decisions and activities that significantly impact local society, the economy, and the environment, and conduct corporate activities according to the requirements of ethical behavior.
- **Sustain mutual development** Promote the economic and social progress and environmental protection of the host country, and realize mutual development with the local community.

¹⁴ CHINCA website, <http://en.chinca.org/aboutchinca/932.jhtml>.

- **Continuously improve performance** Fulfill social responsibility according to the appropriate development stage and practical situation of the enterprise, and continuously improve social responsibility performance in line with different levels of responsibility.

Practical Advice: Utilizing the International Contractor Guidelines

The China International Contractors Association guidelines are voluntary, but include a self-assessment form for enterprises to rate their own performance. This form is included in the annex of the guidelines. If you feel that the conduct of a Chinese contractor is falling below the standard expected in the guidelines, you could conduct your own assessment using this format and send it to CHINCA.

The role of the association is limited to promoting social responsibility, and it does not appear that members can be reprimanded or expelled from the association if they fail to maintain standards. However, CHINCA does produce annual credit ratings of members, and according to its website: “the credit assessment result has been widely accepted and applied by government departments, financial institutions and business partners both at home and abroad”, and “relevant government departments in China also take credit rating grade as an important condition for granting preferential incentives.” CHINCA also evaluates specific projects and issues sustainability awards, which again will help contractors secure future contracts and incentives.

Although it is not a regulatory body, CHINCA’s awards and ratings are influential, and it therefore has a responsibility to ensure it is appropriately reviewing companies and projects. You may consider communicating concerns if you believe that the conduct of a Chinese contractor is falling below the standards promoted by the association. You could consider requesting that the association raise the problems with the contractor or facilitate dialogue between the community and contractor. If appropriate action is not taken, you may urge CHINCA to factor this into future decisions when evaluating and rating its members.



Chinese real estate construction contracted to CSCEC, Phnom Penh, Cambodia
(By Inclusive Development International)

Sustainable Infrastructure and Chinese Contractors

Chinese companies are active in infrastructure all across the world, both as project owners and contractors. Chinese policy banks and commercial banks are providing billions of dollars in financing to support these projects. Overseas infrastructure has been a major focus of Chinese companies for over a decade, and infrastructure is now front and center in the vision for the Belt and Road Initiative. Reflecting the call from the Chinese government to implement high quality overseas investment under the BRI, new guidelines have been issued for Chinese contractors engaging in overseas infrastructure projects.

In 2017, the China International Contractors Association (CHINCA) issued the *Guidelines of Sustainable Infrastructure for Chinese International Contractors*. The guideline opens by drawing on the BRI vision, referring to the familiar concepts of win-win cooperation and harmonious development:

Preface

Sustainable infrastructure projects are required to comply with the long-range objectives of local economic development, social progress and environmental protection. Such a requirement is completely in accord with what the Belt and Road (B&R) initiative stands ... Sustainable infrastructure projects point a way for Chinese companies to implement the B&R initiative.

The guidelines are again voluntary, but seek to encourage and guide Chinese companies to fund, plan, design, build and operate overseas infrastructure projects in a sustainable manner (**Section 1.1**). A section is dedicated to social sustainability, which among other things covers “co-existence with community residents”. This refers to environmental protection, compensation for livelihood impacts, resettlement and communication (**Section 3.5**). A section on environmental sustainability includes guidance on greenhouse gas emissions reduction, pollution control and resource use (**Section 4**).

Practical Advice: Using the infrastructure guidelines as a framework for your assessment

Unfortunately, the guidelines are basic, with little guidance on exactly how companies should implement them in practice. However, they could serve as a useful framework for your own assessment of an infrastructure project that you believe is resulting in environmental and social harms. You can then feed this assessment back to CHINCA, the companies in question, and relevant state institutions. As mentioned earlier, CHINCA plays a role in assigning credit ratings to Chinese contractors and reviews specific projects as part of its sustainability award program. Feeding information to CHINCA regarding failures to implement its guidelines could influence these decisions, which could in turn get the attention of companies that you are attempting to engage.

Administrative Regulations on Contracting Foreign Projects

While the contractor association’s guidelines are voluntary, the State Council’s *Administrative Regulation on Contracting Foreign Projects* (State Council [2008] #527) is binding on companies providing overseas contracting services for construction. This regulation states:

Article 4 [I]n contracting foreign projects, entities shall safeguard national interests, public interests ... shall abide by the law of the country or region where the construction project is located, stick by the contract, respect the local customs and habits, protect the ecological environment and promote the local economic and social development.

This is an important provision, as Chinese companies play a huge role in global construction contracting. As shown in the investment chain of the Stung Tatay hydropower dam in Part 2 of this guide, a single Chinese-led infrastructure project may include multiple Chinese contractors. Chinese firms also provide contracting services to companies and agencies from other countries, as well as multilateral institutions like the World Bank. For this reason, it is important to be aware of their activities and to hold them to account if their conduct does not meet the standards expected of them. If you are concerned about the conduct of a Chinese company that is providing contract work for an overseas project, you may consider referencing the above article in both communications with the company, industry groups and state entities.

Mining Guidelines

One of the top targets for Chinese overseas investment is the mining industry. Investments in mining are often high risk, especially in countries with weak regulatory systems. In 2014, the Chinese mining industry published its first sector-specific guidelines for investment in overseas mining projects, which was updated in 2017. Guidelines on due diligence in mineral supply chains were published in 2015.

Social Responsibility in Outbound Mining Investments

In 2017, the revised *Guidelines for Social Responsibility in Outbound Mining Investments (2017)* were issued by the *China Chamber of Commerce of Metals, Minerals & Chemicals Importers & Exporters (CCCMC)*, an industry group under the authority of the Ministry of Commerce. These guidelines have a broad scope, and apply to the overseas mineral exploration, extraction, processing and investment projects, including related activities such as mining-related infrastructure development, in which Chinese companies are invested.



The CCCMC guidelines were originally developed with support from the German government. In addition to reflecting existing Chinese state guidelines on outbound investment, they also take into account the *United Nations Guiding Principles on Business and Human Rights*, the ten principles of the *United Nations Global Compact*, as well as other international standards and initiatives, and Chinese laws, regulations and documents related to social responsibility. The mining guidelines contain many provisions that could in theory provide protection for people and the environment in and around Chinese mining projects.

The guidelines are broken into three parts:

- **Part 1** Sets out the scope of application of the guidelines.
- **Part 2** Sets out the main principles that companies are expected to follow.
- **Part 3** Sets out in more detail the “social responsibility issues” that mining companies should address when implementing their projects.

The guidelines follow seven main principles. They are:

- Ensure compliance with all applicable laws and regulations;
- Adhere to ethical business practices;
- Respect human rights and protect the rights and interests of employees;
- Protect the environment and conserve resources;
- Respect stakeholders, promote inclusive development;
- Strive for transparency; and
- Strengthen responsibility throughout the extractive industries value chain.

Practical Advice: Using the Guidelines for Socially Responsible Mining

The mining guidelines are more detailed than most other Chinese overseas investment guidelines. They cover many issues, including respect for law and human rights, environmental protection and communication. This provides a strong basis on which to assess a Chinese company’s conduct. The guidelines have a broad focus, and they apply to all stages and associated facilities of a mining project, not just extraction activities. These guidelines are therefore relevant if you are concerned about a Chinese company that is involved in exploration or processing, as well as companies that are involved in related investments, such as providing machinery or developing infrastructure, such as roads or ports to support a mine.

These guidelines could potentially be a powerful tool if you are seeking to engage with Chinese companies, financiers or regulators regarding concerns about a mining project. The following pages provide simplified tables of key principles and issues included in the guidelines. You may wish to use this as a guide when you are assessing the conduct of a specific company. You should refer to the original version of the guidelines for full details.



Kostolac Coal Mine, Serbia, expansion supported by China Eximbank (by CEE Bankwatch Network)

Guidelines for Social Responsibility in Outbound Mining Investments: Social Responsibility Issues¹⁵

The guidelines set out eight “Social Responsibility Issues”. These issues are described as “minimum requirements” with which companies are expected to comply. Under each issue there are a number of suggestions on how it can be implemented. The eight Social Responsibility Issues are listed below, along with details that explain what is required under each issue. If you plan to conduct an analysis of a Chinese company involved in any kind of mining project, you could use the eight issues as a template for this assessment.

Issue	Detail (paraphrased from original)
<p>1. Organizational Governance Organizational management systems should be developed and implemented by companies to realize their social responsibilities.</p>	<ul style="list-style-type: none"> • Identify economic, social and environmental impacts of operations, and develop social responsibility strategies, goals and plans, disseminate these both internally and externally. • Integrate principles of guidelines into policies, plans and decision-making processes and establish department or mechanism in the company for social responsibility. • Develop indicators for social responsibility, establish and run a comprehensive monitoring and evaluation system. • Establish social responsibility capacity building scheme for staff. • Map affected stakeholders and proactively seek, respect, and respond to stakeholder feedback and expectations. • Strengthen transparency and information disclosure.
<p>2. Fair Operating Practices Companies should adhere to ethical behavior towards other parties, participate in public affairs responsibly, compete fairly and be responsible to society.</p>	<ul style="list-style-type: none"> • Develop and implement a statement or policy on ethical business conduct. • Develop a compliance and integrity management system and ensure its implementation, including an independent audit system, due diligence system, risk assessment, grievance mechanisms, and punitive measures. • Prevent and control bribery and other forms of corruption in the supply chain. • Disclose payments made to governments.
<p>3. Value Chain Management Companies shall integrate ethical, social, and environmental standards in the value chain, both downstream and upstream. They shall use their leverage to improve the supply chain to meet the demands for responsible products and services.</p>	<ul style="list-style-type: none"> • Require first-tier suppliers to adhere to the principles and requirements set out in these guidelines. • Set targets for responsible procurement and formulate relevant company policies. • Work together and seek a productive relationship with artisanal and small-scale miners in the mining area.

¹⁵ CCCMC (2017), *Guidelines for Social Responsibility in Outbound Mining Investments*, articles 3.1-3.8.

Issue	Detail (paraphrased from original)
<p>4. Human Rights</p> <p>Companies shoulder the responsibility to respect human rights. The companies shall take active measures to avoid causing or exacerbating adverse impacts on human rights, as well as to prevent or mitigate negative human rights impacts that are directly linked to the product or service associated with its business relations, and to eliminate impacts that have been caused.</p>	<ul style="list-style-type: none"> • Observe the UN Guiding Principles on Business and Human Rights during the entire life-cycle of the mining project. • Develop a human rights due diligence process, including grievance mechanism, to identify, prevent and mitigate adverse impacts on human rights. • Develop a remedy mechanism, to provide effective remedy for those affected by adverse human rights impacts. • Ensure non-complicity in human rights violations. • Seek to avoid involuntary resettlement, but when unavoidable, minimize the scale and mitigate impacts through careful planning and implementation of people residing in the mining area and compensate fairly where relocation is inevitable. • If the rights and interests of indigenous peoples are affected and physical replacement is required, the company shall fully respect their right to free, prior and informed consent (FPIC). • Respect the culture and protect the heritage of local communities and indigenous peoples, minimize the cultural impact, and do not harm traditional cultures of local peoples by the mining operation. • Prior to any mining operations, the right to free, prior and informed consent of local communities, including indigenous peoples, must be pursued. • Conduct risk-based supply chain due diligence in order to prevent involvement with materials that may have funded or fueled conflict.
<p>5. Labor Issues</p> <p>Providing job opportunities and paying wages and other remunerations to employees is an important economic and social responsibility of companies.</p>	<ul style="list-style-type: none"> • Do not use child labor, forced or compulsory labor, and protect the rights of young employees. • Ensure equal and fair employment based on labor contracts and legal requirements. • Do not discriminate against workers on such grounds as race, color, gender, religion, political opinion, nationality, social status, or other status. • Uphold legal or industry minimum wage standards, and pay social security benefits. • Adhere to standards on working hours, avoid excessive overtime and ensure breaks/days off. • Provide working conditions which are clean, safe, and meet basic needs. • Provide vocational training. • Establish a collective bargaining mechanism between employers and employees according to local laws and customs. • Establish a mutual communication channel and grievance mechanism between management and employees.

Issue	Detail (paraphrased from original)
<p>6. Occupational Health and Safety (OHS)</p> <p>Companies should protect OHS, maintaining the employees' and contractors' physical and mental health, preventing health issues caused by unacceptable working conditions.</p>	<ul style="list-style-type: none"> • Implement OHS management system including a routine health and safety risk detection system and an emergency response plan. • Take all practical measures to avoid workplace fatalities, injuries, and diseases. • Provide regular health and safety training to all employees.
<p>7. Environment</p> <p>Companies shall adopt comprehensive, systematic, and reasonable measures to reduce the direct or indirect impact on the environment, and incorporate the measures into investment decision-making processes and operations.</p>	<ul style="list-style-type: none"> • Establish environmental management system and adapt to the laws/regulations of host countries. • Conduct environmental impact assessments prior to any mining operation and monitor environmental impact on a regular basis. • Develop routine environmental risk management systems and establish emergency plan and response mechanisms. Develop mine closure and site rehabilitation plans prior to operation and secure appropriate funding if required by law. • Regularly assess and mitigate the adverse impacts on soil, air, and water by the mining operation. • Proactively inform local authorities, Chinese headquarters, and the public about potential environmental impacts of the mining operation. • Ensure and surpass applicable legal requirements with regard to chemicals and toxic substances, comply with international standards for the use and production of special toxic substances in the mining industry. Ensure safe storage and disposal of waste. • Promote the conservation and protection of biodiversity and the environment throughout the lifecycle and value chain of the mining operation • Be cautious of mining in areas which pose high environmental risks and do not explore or mine in World Heritage areas or legally protected areas. • Encourage companies to cooperate with professional environmental protection organizations to enhance the understanding of environmentally sensitive areas.
<p>8. Community Involvement and Engagement</p> <p>Active involvement and engagement with the local community is crucial for companies for establishing partnerships with local organizations and stakeholders, as well as for contributing to the corporate citizenship.</p>	<ul style="list-style-type: none"> • Carry out social impact assessments. Engage at the earliest practical stage with likely affected parties and establish regular communication mechanisms. • Ensure ongoing equitable interaction with materially affected parties, including indigenous peoples and vulnerable groups, in a culturally appropriate manner. • Establish a management position and assign staff to be responsible for community engagement. • Establish a grievance mechanism for community issues which includes third party involvement. • Respect cultural traditions and religious beliefs, and protect the heritage of the community. • Contribute to community development by developing and implementing community development plans with local stakeholders. • Ensure job creation in local communities where mining will occur and support local economic development.

Practical Advice: What power does the CCCMC have to enforce these Guidelines?

The mining guidelines are currently one of the most detailed guidelines on managing environmental, social and human rights impacts of Chinese companies operating overseas. However, like the other standards discussed here, they lack an enforcement mechanism and include no provisions with which the CCCMC can force companies to comply, or punish non-compliance.

The CCCMC has committed to disseminate the guidelines and encourage companies to assess their social responsibility according to these principles. It also plans to conduct evaluations of company performance against the guidelines (**Part 4**). This falls far short of an accountability mechanism, but referring to these standards in your communications with companies and in other advocacy may still strengthen your position.

The CCCMC is under the authority of the Ministry of Commerce, which as mentioned earlier is one of the leading state bodies responsible for the promotion and regulation of outbound investment. If you find that a company is failing to implement these guidelines, you can alert the CCCMC and the Ministry of Commerce. It is also likely that many companies are not yet aware of the existence of the guidelines, so raising them in discussions with companies may help bring them to their attention.

Due Diligence in Mineral Supply Chains

In late 2015, the CCCMC released the *Chinese Due Diligence Guidelines for Responsible Mineral Supply Chains*. This was developed with support from the Organization for Economic Co-operation and Development (OECD). The due diligence guidelines aim to align Chinese company processes with international standards, and provide guidance on how to identify, prevent and mitigate the risks of directly or indirectly contributing to conflict, serious human rights abuses and serious misconduct. The guidelines use the UN Guiding Principles on Business and Human Rights and the *OECD Due Diligence Guidance for Responsible Supply Chains of Minerals from Conflict-Affected and High-Risk Areas* as a foundation. The guidelines are detailed and comprehensive, but they are voluntary.

Practical Advice: What is due diligence?

Due diligence involves investigation of a business, project or person prior to entering into a business relationship. For example, when a company is considering a joint-venture with another company, it will investigate that company's financial situation. It may also look at its reputation and history, to ensure that it is not connected to any harmful projects, illegal activity or other scandal. In the mining and mineral sector, due diligence can be used to ensure that companies are not sourcing minerals from companies and projects that are implicated in serious human rights abuses.

According to the CCCMC guidelines and other documents such as the UN Guiding Principles Reporting Framework, due diligence does not end once the contract is signed or the project is approved. Rather, it is an ongoing risk management process throughout the life of the project or other business activity. Human rights due diligence is an ongoing process to identify, prevent, mitigate and account for, and remedy a company's human rights impacts.

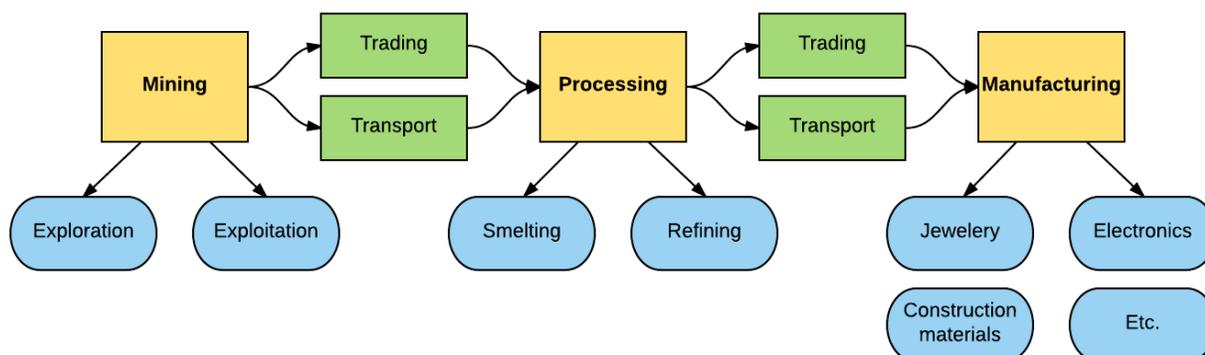
The guidelines apply to all Chinese companies that are extracting or using mineral resources and their related products. It covers actors involved at any point in the mineral supply chain. This includes companies registered in China and overseas companies which are wholly- or majority-owned or controlled by a Chinese entity or individual. The guidelines cover all mineral resources and related products, but the initial priority of the CCCMC is on gold, tin, tungsten and tantalum. CCCMC states that it plans for additional materials to be produced that focus on each of these minerals (**Section III**). The Guidelines are available in *Chinese, English, French and Spanish*.



Gold Mine, Democratic Republic of Congo, a nation notorious for its connection to minerals linked to child labor and the funding of conflicts (by Sasha Lezhnev)

Basic Mineral Supply Chain

The diagram below shows the main stages in the mineral supply chain. In some cases, the same company may play multiple roles in the supply chain. For example, a major mining company may extract and then process raw materials at its own processing plant.



The level of due diligence expected of companies in the mineral supply chain depends on the circumstances, and is affected by factors such as the size of the company, the nature of the product or services involved, the position of the company in the supply chain, and the overall level of risk in the supply chain (**Section III**).

Due diligence is an ongoing process and should be conducted throughout the whole life-cycle of a mining project. The CCCMC guidelines provide a five-step process for conducting risk-based supply chain due diligence. The steps are:

- **Step 1** Establish strong company risk management systems
- **Step 2** Identify and assess risk in the supply chain
- **Step 3** Design and implement a strategy to respond to identified risks
- **Step 4** Report on the process and results of supply chain risk management
- **Step 5** Carry out independent third-party audit at identified points in the supply chain

The guidelines provide additional explanations of each step in order to instruct companies how to implement this process (**Section VII**).

If at Step 2 a company identifies potentially serious risks, as defined in the guidelines, it is expected to conduct additional “enhanced” due diligence in order to address or manage the issue (**Section V**). The guidelines include two risk categories: one refers to conflict and human rights, the other to environmental, social and ethical issues. These risks are set out in the table at the end of this section.

Throughout the life of the project, actors in the supply chain are expected to put in place systems to gather information and monitor for “warning signs” of emerging risks (**Section VI**). If risks do emerge, companies have several options available. Depending on the severity of risk, they can:

1. Continue operations while implementing risk mitigation efforts;
2. Temporarily suspend operations while pursuing ongoing risk mitigation; or
3. Disengage with a supplier either after failed attempts at mitigation or where the company believes mitigation is not feasible or the risks unacceptable.

Practical Advice: Using the mining Due Diligence Guidelines in your advocacy

The due diligence guidelines are a tool for companies involved in the mineral supply chain. They provide a roadmap for businesses to integrate the UN Principles on Business and Human Rights and the CCCMC Guidelines for Social Responsibility in Outbound Mining Investments into Chinese mining and mineral industries. They can also be a tool for civil society to push for Chinese mining companies to improve practices throughout the supply chain when operating overseas.

If you have concerns about a mine that is either proposed or operational, you can utilize the CCCMC mining guidelines in conjunction with the due diligence guidelines to conduct your own risk or impact assessment. You can assess impacts against the social responsibility issues in the mining guidelines described above, and you can also look at the company's conduct and assess whether or not they have effectively conducted their own due diligence as set out in the five steps of the due diligence guidelines.

Your findings can be used in communication with companies, the CCCMC, the Chinese embassy in your country and other Chinese state entities. You can also consider publishing your impact assessment and disseminating it through social or traditional media in order to place pressure on the company, if it is non-responsive to your direct communications.

Although the guidelines apply explicitly to the mineral sector, the tools can also be applied to projects in other industries, such as agriculture. The document states that companies using or engaged in the supply chain of other natural resources are also encouraged to use the guidelines as a reference (**Section III**). Therefore, if you are looking at Chinese investment in other sectors, you could also refer to these guidelines in your advocacy.

Chinese Due Diligence Guidelines for Responsible Mineral Supply Chains: Risk Categories

The guidelines include two broad risk categories. The first refers to conflict and human rights, the other to environmental, social and ethical issues (although there are some areas of overlap between the two). If a company identifies any of these risks during its due diligence process, it is expected to conduct additional “enhanced” due diligence in order to address the issue (**Section V**).

Type 1 Risks of contributing to conflict and serious human rights abuses associated with extracting, trading, processing and exporting of resources from conflict-affected and high-risk areas

Risks of committing, profiting from, assisting with, or facilitating, or sourcing from, or being linked to, any party committing, profiting from, assisting with, or facilitating the following serious abuses.

- Any forms of torture, cruel, inhuman and degrading treatment.
- Any forms of forced or compulsory labor.
- The worst forms of child labor.
- Other gross human rights violations and abuses.
- Failing to ensure non-complicity in human rights violations, including profiting or seeming to profit from, or condoning or seeming to condone, human rights violations by others.
- War crimes or other serious violations of international humanitarian law, crimes against humanity or genocide.

Risks of providing, or sourcing from, or being linked to, any party providing direct or indirect support to non-state armed groups.

- Providing direct or indirect support to non-state armed groups through extraction, transport, trade, processing or export of mineral resources who:
 - Illegally control resource extraction sites or control transportation routes, points where mineral resources are traded and upstream actors in the supply chain;
 - Illegally tax or extort money or mineral resources at points of access to resource extraction sites, along transportation routes or at points where mineral resources are traded; and
 - Illegally tax or extort intermediaries, export companies or international traders.

Risks relating to public or private security forces

- Risk of providing, or sourcing from, or being linked to, any party providing direct or indirect support to public or private security forces who:
 - Illegally control resource extraction sites or control transportation routes, points where mineral resources are traded and upstream actors in the supply chain;
 - Illegally tax or extort money or mineral resources at points of access to resource extraction sites, along transportation routes or at points where mineral resources are traded; and
 - Illegally tax or extort intermediaries, export companies or international traders.
- Failure to ensure that security forces are engaged in accordance with internationally recognized standards or guidance documents with regard to private security forces.

Risks of contributing to, or sourcing from, or being linked to, any party contributing to serious misconduct

- Directly or indirectly offering, giving, promising or demanding any bribes or any other undue advantages.
- Soliciting bribes to conceal or disguise the origin of mineral resources, to misrepresent taxes, fees and royalties paid to governments, or failing to follow relevant international standards and conventions for anti-corruption.
- Engaging in money-laundering resulting from, or connected to, the extraction, trade, processing, transport or export of mineral resources.
- Avoiding or misrepresenting taxes, fees, and royalties or other payments to governments related to mineral resource extraction, trade and export from conflict-affected and high-risk areas and failing to disclose such payments in accordance with the principles set forth under the Extractive Industry Transparency Initiative or related transparency initiatives.

Type 2 Risks associated with serious misconduct in environmental, social and ethical issues

Risks of contributing to, or sourcing from, or being linked to, any party contributing to serious misconduct

- Breaking Chinese or host-country laws and regulations or industry minimum standards.
- Employing children under the minimum working age as legally prescribed by the host country laws and regulations.
- Disrespecting the rights and interests of young workers (any workers over the legally prescribed minimum working age and under the age of 18).
- Extracting or sourcing resources from land where the free, prior and informed consent of local communities and indigenous peoples has not been obtained.
- Extracting or sourcing resources from mining operations where the culture and heritage of local communities and indigenous peoples have not been respected and protected, or where traditional cultures of local peoples have been harmed.
- Extracting or sourcing resources where a legal title, lease, concession, or license has been illegally obtained or violates national laws.
- Extracting or sourcing resources where there are pre-existing legitimate claims to the land by local populations, including those which are under customary, traditional or collective land tenure systems, or where the population residing in the extraction area has been involuntarily resettled.
- Adverse impacts and gross violation of international and national laws and regulations regarding soil, air, and water conditions.
- Failing to avoid, minimize, or offset the environmental impact and ecological footprint throughout the mining life-cycle. Offsetting shall always be the last resort and applied only if all efforts for avoiding or minimizing adverse impacts have been exhausted.
- Extracting or sourcing resources from World Heritage Sites (WHS) or legally protected areas, or mining within the buffer zones of WHSs or legally protected areas.
- Transporting mined resources through WHSs or legally protected areas.
- Failing to report, in a regular and timely manner to stakeholders, on their material impacts and disclose their ethical, social, and environmental performance to their stakeholders in ways that are appropriate and meaningful to their needs.
- Failing to take proactive steps to respect all other principles set forth in the Chinese Responsible Mining Guidelines that are not included under Type 1 risks or those risks listed above.

Forestry Guidelines

Forestry accounts for a small percentage of China's overall outbound investment. However, China is a net importer of timber, much of which comes from countries with weak rule of law and poor regulation of the timber industry. Due to the high risks associated with forestry and plantation investments, strong regulations and policies are required on the part of both host countries and incoming investors.

The first sector-specific guidelines for Chinese overseas investment were for forestry projects. The Guide on Sustainable Overseas Silviculture by Chinese Enterprises was passed in 2007. This was followed later by the Guide on Sustainable Overseas Forest Management and Utilization by Chinese Enterprises.

Sustainable Overseas Silviculture

The 2007 *Guide on Sustainable Overseas Silviculture by Chinese Enterprises* sets out the fundamental principles and basic requirements for the Chinese enterprises engaged in realizing sustainable silviculture (tree plantations). The guidelines were issued by China's State Forestry and Grassland Administration¹⁶ and the Ministry of Commerce.

As with all other guidelines on Chinese overseas investment, the guidelines state that Chinese companies must follow host-country laws (**Article 3.3**) and plantation activities must be in line with legal requirements of the host country (**Article 3.3.2**). The guidelines explicitly state that logging must be conducted in a way that follows local law. These provisions are important, as plantations in areas with valuable timber are often connected to illegal logging and forest conversion.

***Article 3.3.5** Logging shall be conducted according to the law. Forest destruction or any other unauthorized activity shall be strictly prohibited.*

***Article 3.3.6** Forestland shall be protected according to law. The high conservation value forest shall be strictly protected and no illegal transformation of forestland for other purposes shall be tolerated.*

The guidelines state that companies must operate according to clear and long-term plans that take into account the local situation, including social and environmental factors. These plans should consider the presence of high value conservation forest and the local land tenure situation. Companies are also required to conduct forest and environmental protection planning. Local communities and government departments should be kept informed of plans for plantation activities (**Article 4**).

Importantly, the guidelines state:

***Article 4.2.7.2** Natural forest should not be turned to man-made forest.*

¹⁶ At the time known as the State Forestry Administration.

The guidelines include specific sections on biodiversity (**Article 5**) and community development (**Article 6**). This includes provisions for protection of endangered plants and animal species, protection of forest ecosystems and biodiversity, protection of worker's rights and the rights of others that use the forest resources, and establishment of mechanisms for consultation with local communities. If these are areas of concern in a project that you are monitoring, it may be helpful to read the guidelines and assess the extent to which the Chinese companies involved are in compliance.

Practical Advice: Refer to international conventions

The silviculture guidelines include a provision that states that relevant conventions signed by the host country and China should be observed by Chinese companies (**Article 3.1**). This includes:

- Convention on Biological Diversity
- Vienna Convention for the Protection of the Ozone Layer
- Convention of Climate Change and Biodiversity
- United Nations Framework Convention on Climate Change
- International Convention for the Protection of New Varieties of Plants
- Convention on the Conservation of Migratory Species of Wild Animals
- Convention of the International Trade in Endangered Species of Wild Fauna and Flora
- Convention on Wetlands of International Importance Especially as Waterfowl Habitat
- Convention for the Protection of Birds
- Agreement Concerning the Cooperation on Plant Quarantine and Infestation and Diseases Prevention
- Agreement Concerning the Conservation of Migratory Birds and Their Habitat
- International Tropical Timber Agreement
- The Rio Declaration on Environment and Development

This means that if you are monitoring a tree plantation with Chinese investors, you can refer to host-country law and Chinese guidelines, as well as these international conventions and agreements.

Sustainable Overseas Forest Management and Utilization

The 2007 guidelines were followed by a further guideline in 2009, the *Guide on Sustainable Overseas Forest Management and Utilization by Chinese Enterprises*. This was again developed by the State Forestry and Grassland Administration and the Ministry of Commerce, with support from international NGOs World Wildlife Fund, Nature Conservancy, International Union for Conservation of Nature and Natural Resources, and Forest Trends.

The guidelines aim to encourage Chinese enterprises to rationally manage, utilize and protect overseas forests in order to play a positive role in sustainable development of global forest resources (**Article 1**). They apply to all Chinese companies involved in overseas forest harvesting, wood processing and utilization, and related activities (**Article 2.2**).

Once again, the guidelines emphasize that Chinese enterprises must respect local laws and regulations, as well as relevant international conventions and agreements signed by China and the host country (**Article 3**). Chinese companies are encouraged to follow the provisions of the 2007 guidelines, as well as the 2009 guide, which adds additional detail regarding management, processing and transport (**Article 4**), ecological protection (**Article 5**), and community development (**Article 6**). With regards to community issues, the guideline adds some important provisions:

Article 6.1.2 *When conducting the activities related to the forest management and utilization, the enterprises concerned shall give full consideration to the interests of local residents, and take appropriate measures to prevent the said activities from directly or indirectly infringing, threatening or undermining the ownership or right of use of local residents toward legal resources.*

Article 6.2.2 *Encourage and support community residents to participate in major decision-makings of forest development. Reveal to local residents, as necessary, the management and utilization contents, progress and management situation during the forest management process, so as to promote the enterprises, foster good images and enhance credibility.*

Article 6.2.3 *Respect the customs of local residents, establish the consultation mechanism with local communities and maintain friendly relationship with local residents.*

Article 6.2.4 *Actively consult with local residents to designate and protect the forestland with specific cultural, ecological, economic or religious significance to local residents.*



Logging truck, Madagascar (by J.G. Collomb, World Resources Institute)

A third guide, *Guidelines for Overseas Sustainable Forests Products Trade & Investment*, exists in draft form, but has not yet been issued.

Rubber Guidelines

Over the past 15 years, global demand for rubber products has risen dramatically, in large part due to increased car ownership and the need for raw materials to make car tires. This has led to expansion of rubber plantations across Southeast Asia and Africa, which in many cases have been connected to serious environmental and social impacts. China has been a major destination for this rubber production, and Chinese companies have expanded their role in global rubber supply chains, including in production, processing and trade of rubber.



Chinese rubber plantation in northern Laos (by Michael Dwyer)

Developing Sustainable Natural Rubber

In 2017, the Chinese Chamber of Commerce for Metals, Minerals and Chemicals Importers and Exporters (CCC MC) released its *Guidance for Sustainable Natural Rubber*. This was developed with support from the UK's Department for International Development (DfID), and had input from China's Ministry of Commerce, various research institutes, companies, and NGOs. It is available in English and Chinese.

The Guidance applies to businesses that invest in, plant or process natural rubber, but it notes that upstream and downstream actors can also draw on the guide. The document states at the outset that it is voluntary (**Chapter 1**). Nonetheless, it provides a useful framework for Chinese companies to identify, prevent and mitigate risks, establish due diligence systems, and conduct effective monitoring and reporting. The guideline covers the full project cycle from planning through operation, and provides guidance on dealing with risks connected to land tenure, indigenous people, labor, and the environment, among others.

Practical Advice: Framing your discussions using the rubber guidelines

As with the CCCMC guidelines on mining and due diligence discussed earlier, if you are looking at a rubber plantation that is invested or developed by a Chinese company, you may consider using the Guidance for Sustainable Rubber as a framework for evaluating the project, and integrate the language of the guide into your communications with the company and other actors.

Some examples of important provisions include:

- **Legal compliance** Abide by all applicable laws and regulations of the host country, respect international codes of conduct, law and conventions (**Article 2.1**).
- **Community relations** Identify and engage affected communities, respect affected communities' free, prior and informed consent. Deepen understanding of local cultures, values, religions and traditions, and avoid or appropriately mitigate impacts on area of specific cultural and community value (**Article 4.1.3**). Take appropriate measures to prevent environmental, health and safety impacts on local people (**Article 5.1.1**).
- **Land rights** Before making decisions that involve land acquisition, acquire a comprehensive understanding of land-related laws and regulations and carry out comprehensive assessments of customary tenure and user rights related to land, water, forest and other natural resources (**Article 4.2.1**). Forced displacement must be avoided unless absolutely necessary and should not leave people homeless or vulnerable to other rights violations (**Article 4.2.2**).
- **Environment** Conduct thorough environmental assessments in advance of commencing a project, conserve biodiversity and fulfil the Zero Deforestation principle. Reduce adverse environmental impacts and avoid planting on sloping and high conservation value areas (**Article 4.3.1**). Protect rare and endangered species, reduce chemical use, and protect the forests (**Article 5.2.1**).
- **Human rights** Avoid violating human rights and monitor the conduct of business partners to ensure they do not violate human rights, including the rights to free speech and assembly (**Article 4.1.3**).
- **Indigenous peoples** Comprehensively evaluate impacts on indigenous peoples and respect their special status. Obtain free, prior and informed consent before implementing any measures that may affect them.



A member of Cambodia's indigenous Kachok community indicates the territorial boundaries of his village, Rattanikiri, Cambodia (by Equitable Cambodia)

Agriculture Guidelines

As a percentage of China's total overseas investment, agriculture is relatively small. However, the Chinese state is actively promoting outbound investment in agriculture, most recently through the Belt and Road Initiative, and Chinese companies are becoming increasingly integrated in global agriculture supply chains from production through to processing and trade.

Although agriculture is a small portion of China's overall global investment, it is a high-risk sector, with implications for the land rights of local people, risks associated with chemical use and other types of pollution, and degradation of natural resources such as forest and waterways. In response, the China Association for the Promotion of International Agricultural Cooperation (CAPIAC) has published *Guidelines on China's Sustainable Agricultural Overseas Investment (2018)*. CAPIAC is under the authority of China's Ministry of Agriculture and Rural Affairs, which also signed on to the guidelines.

The guidelines provide instructions to companies with overseas agriculture-related investments and cover establishing responsibility systems, selecting investment locations and projects, and building awareness of social responsibility. Among its guiding principles, the guidelines state that overseas agriculture investments should (**Chapter I**):

- Abide by international principles, including the principle of free, prior and informed consent and international practices related to conduct of environmental and social impact assessments.
- Respect the rights and interests of local communities in utilizing natural resources.
- Abide by local laws and regulations, and disclose project information on a regular basis.
- Implement risk prevention and control systems.
- Respect the agricultural development paths and models of host countries.
- Ensure good relations with all stakeholders, including local communities, employees, related smallholder farmers and suppliers.
- Ensure that projects do not impact local food supply.

The above should be ensured through thorough due diligence systems (**Chapter II**). An important aspect of the guidelines, and one which is absent from other document discussed in this guide, relates to the initial selection of countries and projects for investment (**Chapter III**). Investors are encouraged to have a clear understanding of the local context, and projects should meet the needs of local people:

Chapter III, excerpts

(1) The projects shall be planned reasonably with detailed implementation plans. Based on sufficient communication and exchanges with local communities, the enterprises shall design the project appropriately with detailed implementation plans according to the local social, economic and natural resource conditions as well as the project planning and objectives agreed by both parties.

(2) *The enterprise should never sign official documents with superior authorities before getting the recognition of the local communities and stakeholders.*

The guidelines also make specific reference to legal compliance, environmental protection and management systems, resource use, employing local people, respecting women’s rights / gender equality, protecting workers’ rights, providing training, information sharing and transparency.

If you are concerned about a Chinese agriculture project you may draw on these guidelines in your communications with investors. You may also wish to communicate your concerns to the Ministry of Agriculture and Rural Affairs, which approved the guidelines, and also draw on the ministry’s *Vision and Action on Jointly Promoting Agricultural Cooperation on the Belt and Road* (discussed earlier).

Hydropower Guidelines

Chinese hydropower companies are active across the world as both project developers and contractors. Hydropower projects come with high social and environmental risks. A number of Chinese companies have encountered challenges in their overseas projects, and in some cases projects have been strongly opposed by local people. High-profile Chinese-backed hydropower projects that have made headlines in recent years include the Gibe III dam in Ethiopia, Lower Sesan 2 in Cambodia, the Myitsone dam in Myanmar, and the proposed Inga 3 dam in the Democratic Republic of Congo.

No specific guidelines for overseas hydropower projects have been issued by either the Chinese government or industry group. However, hydropower companies are subject to various guidelines discussed in this guide, including the general principals and regulations issued by the Chinese government regarding outbound investment. As all of China’s major hydropower companies are state-owned, they should also follow the guidelines and regulations of the State-owned Assets Supervision and Administration Commission. The guidelines on environmental protection described above also apply to overseas hydropower.

Most Chinese hydropower companies have made social and environmental commitments, some more detailed than others. This section looks at the policies adopted by China’s top hydropower developers and contractors, all of which are state-owned enterprises. This includes:

Sinohydro	China Three Gorges	State Grid Corporation
Powerchina Resources	Huadian	Southern Power Grid
Gezhouba	Huaneng	China Guodian
Datang		

As illustrated in the investment chain diagram for the Stung Tatay dam in Part 2 of this guide, hydropower projects often involve multiple Chinese companies, several of which may have applicable environmental and social policies.

This section of the guide draws on work done by the NGO International Rivers. For a more comprehensive look at China's hydropower industry, see the International Rivers website and its publications.¹⁷ The International Rivers' report *Benchmarking the Policies and Practices of International Hydropower Companies* is a useful tool for groups looking more closely at the standards of Chinese hydropower companies. This provides an illustration of how company policies and standards can be used to rate company performance in specific projects, and has been used to engage companies in dialogue around problematic projects. It can be found online at: <http://www.hydrocorecard.org/>.

Sinohydro's Internal Policies and Commitments¹⁸

China's top hydropower developer is Sinohydro Corporation, which is also one of the world's largest hydropower construction companies. Sinohydro is a subsidiary of Powerchina. Among China's hydropower companies, Sinohydro has been a leader in developing corporate environmental and social policies. However, it continues to be involved in controversial projects across the globe, including dams on the Salween river in Myanmar and on the Mekong in Laos.



Sinohydro generally operates overseas as a project contractor. It may be contracted to deal with all aspects of construction, or a specific part, such as the dam wall or power house. It has also been connected to several overseas projects as a developer, but these have now been taken over by another subsidiary of Powerchina called Powerchina Resources (returned to below).

Sinohydro has adopted several policies covering environmental and social issues:

- *Occupational Health, Safety and Environmental Policy Statement (2013)*;
- *Sustainable Development Policy (2014)*; and
- *Statement of Ethical Principles (2014)*.

¹⁷ See for example: International Rivers (2012), *The New Great Walls (Second Edition)*; International Rivers (2014), *Guide to Sinohydro's Environment and Social Policies*; International Rivers (2014), *Guide to Sinohydro Resource's Environment and Social Policies*. All available online at <https://www.internationalrivers.org>.

¹⁸ For more detail on Sinohydro see: <https://www.internationalrivers.org/campaigns/sinohydro-corporation>.

These policies include important commitments, but they are brief, with little detail on their scope or requirements for implementation.¹⁹ The policies include basic commitments to abide by local laws and regulations, respect local culture and customs, develop dialogue and communication mechanisms with communities, preserve biodiversity and ecosystems, and protect World Heritage Sites.

Among the commitments made in the Sustainable Development Policy, Sinohydro pledges:

To undertake the business compliance with the rule of law, respect for local culture, religion and customs, to provide the locals with skills training and equal employment and business opportunities, and to contribute to the local society development.

To commit to limiting the impact of our business activities on the environment. We continue to take steps to preserve biodiversity and affected ecosystem.

To define an open and effective dialogue and communication mechanism to facilitate information exchange with customers, employees, subcontractors, communities and authorities on matters of common interests relating to health and safety at workplace, environment, and concerns of economy and society.

To respond in an active manner to any complains and/or grievances arise from the above parties.

In addition to these policies, Sinohydro has also published on its website additional brief policies on Good Governance, Environmental Protection, and Sustainable Development.²⁰ These policies repeat commitments to abide by local laws, consult with local stakeholders and limit environmental impact.

Importantly, in its online Environmental Protection Policy, Sinohydro states that it will “adopt all the World Bank’s safeguards policies as a minimum standard for Sinohydro’s operations.” International Rivers has developed brief guides on Sinohydro’s policies, which can be found on its [website](#).

In 2014, Sinohydro launched its Compliance Program. The central focus of the Compliance Program is the Statement of Ethical Principles. The company has assigned an executive vice president to head the compliance department, which has been tasked with receiving concerns regarding legal, compliance or ethical issues.

¹⁹ For more detail on Sinohydro commitments, see: <http://www.hydrocorecard.org/sinohydrointernationaleng>

²⁰ Sinohydro website, <http://eng.sinohydro.com/index.php?m=content&c=index&a=show&catid=26&id=104>.

Practical Advice: Holding Sinohydro to its commitments

Sinohydro was one of the first Chinese hydropower companies to respond positively to NGO attempts at engagement. In 2009, the company began a policy dialogue with the NGO International Rivers. In response to concerns raised by civil society and affected communities, Sinohydro developed a range of policies and statements, as discussed above.

Though they lack detail and are limited in scope, the spirit of these commitments is positive. Importantly, Sinohydro has committed to adopting the World Bank safeguard policies, which are much more comprehensive and cover issues including land acquisition and displacement, impacts on the environment and on indigenous people.

If you wish to raise concerns regarding potential or actual harms caused by a Sinohydro project, you could raise issues with local company representatives and, if they are not responsive, Sinohydro's Compliance Program.

When engaging with Sinohydro, you can build a case based on a range of obligations, including local law and regulation, Chinese state guidelines on overseas investment, Sinohydro internal policies, and the World Bank safeguard policies. Letters should provide evidence of how these policies and commitments are not being applied in practice.



Fisherman in Siphandone, southern Laos, an area likely to be impacted by the Sinohydro constructed Don Sahong dam (by International Rivers)

Powerchina Resources' Internal Policies and Commitments

Powerchina Resources (previously known as Sinohydro Resources) is another subsidiary of the company Powerchina. Powerchina Resources is the hydropower development arm of Powerchina and is responsible for developing and operating overseas projects such as the Kamchay dam in Cambodia and Nam Ou 2 in Laos. The company has not published any environmental or social policies, but it has made statements regarding sustainable development, community and society, and environmental management.²¹ These statements are very brief and lack detail. However, the company does make some strong statements, claiming that environmental protection is one of its “major corporate objectives.”²²



The company states in its annual corporate social responsibility report that it engages stakeholders, conducts appropriate disclosure, and implements policies for managing environmental and social issues. As is the case with Sinohydro, Powerchina Resources has stated that it is committed to following World Bank standards (see text box later for more discussion of these standards). However, the company has stated that this is an aspirational goal, and that at present it relies mostly on local laws and regulations to manage social and environmental issues.²³

According to an International Rivers assessment of the company, though Powerchina Resources has environmental and social policies, the company’s actual performance was ranked as poor, especially in regard to transparency of environmental impact assessment processes and quality of consultation with affected people.²⁴

21 Powerchina website, <http://en.powerchina.cn/sustainable.html>

22 Powerchina website, http://en.powerchina.cn/2013-06/24/content_16651936.htm

23 International Rivers, Guide to Sinohydro Resources’ environment and social policies in hydropower development projects, <https://www.internationalrivers.org/resources/8463>

24 For more detail on Powerchina Resources commitments, see <http://www.hydroscorecard.org/powerchina-resources>.



Kamchay hydropower dam, Cambodia, operated by Powerchina Resources (by Inclusive Development International)

Practical Advice: Differentiate Between Project *Developers* and Project *Contractors*

Chinese companies may be involved in a hydropower project as a developer or as a contractor. *Developers* own the project and are responsible for its construction and operation. They usually invest their own funds and raise finance from banks and other sources to fund a project. However, they will generally do everything themselves, and they will hire *contractors* to work on specific parts of the project. These companies work according to the terms of their contract for a fee, and may not have a long-term stake in the project.

Developers have environmental and social obligations that run through the life of the project, including construction and operation. A contractor's responsibilities are limited to the period in which they are contracted for work. Generally speaking, developers are likely to be more responsive to approaches from affected people and civil society groups as they have ultimate responsibility for the project, and will have a long-term presence, often operating a project for 40 years or more. Contractors are less likely to be responsive and may defer responsibility to the company that has hired them to conduct the work. This is true of all types of projects, not only hydropower.

However, contractors still bear responsibility to abide by local laws and regulations, as well as their own internal policies. In cases where contractors are responsible for major works, they will also be bound by project environmental management plans developed to mitigate project impacts. There are also specific social responsibility guidelines for Chinese contractors, as discussed earlier. For this reason, it is important to engage both developers and contractors if you have concerns about a project.

Gezhouba's Internal Policies and Commitments²⁵

China Gezhouba Group is a major state-owned infrastructure developer. Through its international subsidiaries, it is involved in many hydropower projects, generally as a contractor. Gezhouba has vague commitments to social and environmental responsibility and has not published any of its policies. The only information posted on its social responsibility page is about its philanthropic activities.²⁶



Gezhouba is expected to follow the guidelines on overseas investment issued by China, and has also committed to follow the China International Contractors Association guidelines for overseas contractors (discussed earlier). According to an International Rivers assessment, the company has stated that it is committed to following host-country environmental and social standards and as a minimum standard abides by Chinese domestic environmental rules when operating overseas. It has also committed to a number of international agreements and conventions, including the Convention Concerning the Protection of the World Cultural and Natural Heritage, and the Convention on Biological Diversity.²⁷

The company claims to have policies on information disclosure and stakeholder consultation, but they are not publicly available. Gezhouba has unpublished internal environment policies that apparently require environmental impact assessments and environmental management plans for all projects.

The company claims that it has a complaints procedure with response time limits, a punishment mechanism, and an accountability mechanism. Once a complaint is submitted to the project office, it should be forwarded to headquarters within 48 hours, and a company inspection team should then visit the project site twice a year to deal with disputes and listen to people's needs and demands.²⁸

Practical Advice: Using Gezhouba's complaint mechanism

No further information is available on Gezhouba's complaints mechanism, but if you are concerned about a project that Gezhouba is involved in, you should request that the mechanism be activated. As is the case with Sinohydro, you may wish to raise specific concerns regarding implementation of Chinese overseas investment guidelines, local laws and the company's commitments to uphold Chinese and other international standards.

²⁵ For more detail on Gezhouba see: <https://www.internationalrivers.org/campaigns/china-gezhouba-corporation>.

²⁶ Gezhouba website, <http://www.cggc.cc/socialresponsibility.html>.

²⁷ For more detail on Gezhouba commitments see: <http://www.hydrocorecard.org/gezhouba>.

²⁸ For more detail on Gezhouba commitments see: <http://www.hydrocorecard.org/gezhouba>.

Datang's Internal Policies and Commitments²⁹

Another state-owned company, Datang is one of the top power companies in China. It is mostly involved in coal projects, but in recent years branched out into international hydropower.



中国大唐集团公司
China Datang Corporation

Datang has committed to follow international agreements signed on to by China, as well as host-country law and regulations. The company's hydropower operations are guided by its internal policies on *environment, health and safety*, and *risk evaluation*. However, none are available in English, and the extent to which they apply to overseas projects is unclear.³⁰ The company has claimed that it is committed to following World Bank environmental and social safeguards.³¹ It is also a member the UN Global Compact, a voluntary framework that includes commitments related to human rights and the environment (see box on page 92 for more information about the UNGC). However, the company is connected to controversial dams that are likely to fall below these standards, including those on the Salween river in Myanmar.

Practical Advice: About the World Bank safeguards

The World Bank Safeguards are a set of 10 standards to prevent and mitigate harms to people and the environment caused by investment projects. These safeguards require borrowing governments and businesses to address certain environmental and social risks in order to receive World Bank support. Projects must be designed, assessed and implemented in line with these policies.

The safeguards cover a range of issues including environmental assessment, involuntary resettlement and indigenous peoples. There are also specific standards on projects on international waterways and dam safety.

Datang, Powerchina Resources and Sinohydro have all stated that they are committed to implementing World Bank environmental and social standards. However, it is unlikely that they are doing so in practice. The safeguards require dedicated teams and resources to ensure implementation. They also depend on extensive information disclosure and consultation, which tend to be absent in Chinese overseas hydropower projects. Nonetheless, these companies are on record saying that they will implement World Bank policies (or at least aspire to), and it may be strategic to reference this commitment in communications and push the companies to bring their operations in line with these standards.

²⁹ For more detail on Datang see: <https://www.internationalrivers.org/campaigns/china-datang-corporation>.

³⁰ For more detail on Datang commitments see: <http://www.hydrocorecard.org/datang>.

³¹ For more detail on Datang commitments see: <http://www.hydrocorecard.org/datang>.

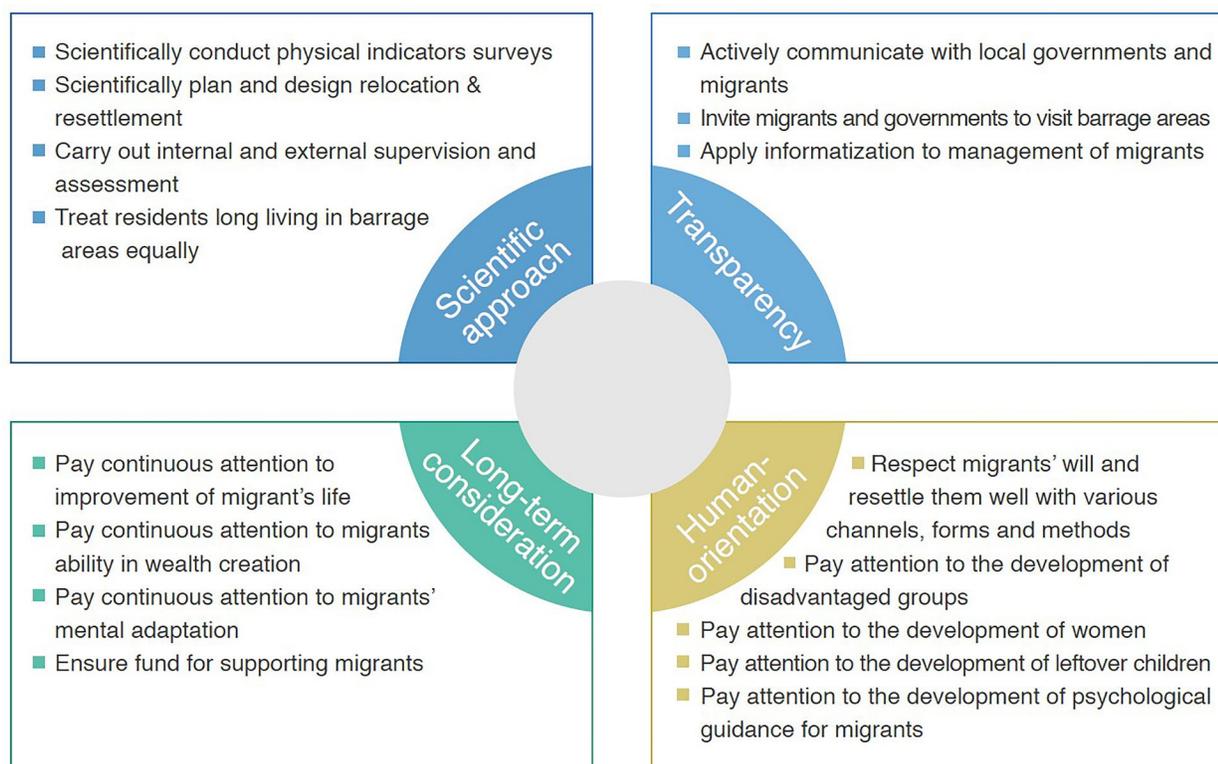
China Three Gorges Corporation's Internal Policies and Commitments³²

The China Three Gorges Corporation is best known for its work in developing the huge Three Gorges Dam Project in China, but it is also a major actor in global hydropower development.



The company has not released detailed environmental and social policies, but in its annual reports it discusses commitments to environmental assessment and protection, community engagement, and appropriate resettlement practices.

In its 2012 sustainability report, Three Gorges outlines its approach to resettlement. Although it states that resettlement is the ultimate responsibility of the host government, it has a company framework for supporting resettlement processes. This appears to have been developed for implementation in China, but may also guide overseas operations. The company states that its approach is based on timely disclosure of important information, minimizing impacts, and mitigating those impacts *prior* to construction. The company's "Working Principles for Relocation and Resettlement" are as follows:



Note: The term "migrant" here refers to resettled people.

³² For more detail on China Three Gorges see: <https://www.internationalrivers.org/campaigns/china-three-gorges-corporation>.

If you are monitoring a Three Gorges project that results in resettlement, it may be useful to refer to these working principles in your communication with the company, especially if the project is in a country that has a weak or undeveloped legal framework for resettlement.

The executive vice president of China Three Gorges is also a vice president of the International Hydropower Association, which is an international industry group with a mission to advance sustainable hydropower.³³ The company states that it follows the association's Hydropower Sustainability Assessment Protocol. A subsidiary of Three Gorges was also involved in the development of the China International Contractors Association's guidelines for social responsibility in overseas contracting,³⁴ and Three Gorges has committed to implement them.³⁵ If you attempt to engage with the company, you may want to refer to these commitments and the prominent role of the company in leading the International Hydropower Association.

Other Companies Involved in Overseas Hydropower Projects

China has several other major state-owned enterprises that are involved in the development of global hydropower projects. This includes Huadian Corporation, Huaneng Corporation, State Grid Corporation of China, China Southern Power Grid and China Guodian.



These companies all make basic statements on their websites and in annual reports regarding their environmental and social commitments, and they stress their commitment to sustainable development principles.³⁶ They are also all members of the UN Global Compact, a voluntary framework that includes commitments related to human rights and the environment (see box on page 92 for more information about the UNGC). However, none have published detailed English-language policies that apply to their overseas operations.

If you are concerned about a project operated by one of these companies, it may be helpful to review their commitments and refer to them in your communications with the company and in broader advocacy.

³³ International Hydropower Association website, <https://www.hydropower.org/meet-board>.

³⁴ International Rivers website, <https://www.internationalrivers.org/campaigns/china-three-gorges-corporation>.

³⁵ For more detail on China Three Gorges commitments see: <http://www.hydrocorecard.org/three-gorges>.

³⁶ See company websites and International Rivers scorecard on Huaneng and Huadian: <http://www.hydrocorecard.org/huaneng>; <http://www.hydrocorecard.org/huadian>.

Practical Advice: About the UN Global Compact

The Global Compact is a voluntary initiative through which companies commit to implement a set of 10 principles related to human rights, labor, environment and anti-corruption. Datang, Huadian, Huaneng, State Grid Corporation and China Southern Power Grid have all signed up to this initiative, as have numerous other Chinese companies.



You can see a complete list of members here: <https://www.unglobalcompact.org/what-is-gc/participants/>.

Under the Global Compact, members agree to uphold principles related to human rights and the environment that have relevance to hydropower and other overseas projects.

Human Rights

Principle 1: Support and respect the protection of international human rights; and

Principle 2: Make sure that they are not complicit in human rights abuses.

Environment

Principle 7: Support a precautionary approach to environmental challenges;

Principle 8: Undertake initiatives to promote environmental responsibility; and

Principle 9: Encourage development of environmentally friendly technologies.

You may consider referring to these commitments when assessing the conduct of a Global Compact member, and in your statements and communications with the company. You may also wish to raise concerns with the Global Compact headquarters. However, it is important to keep in mind that the initiative is purely voluntary, and the secretariat has no power to compel its members to implement the principles or hold them accountable for non-compliance.

Other Sector-Specific Guidelines Currently Under Development

Several other sector-specific guides are currently under development. When these guidelines have been released, they will be added to the online version of this guide.

Palm Oil

The China Chamber of Commerce of Foodstuffs, Native Produce and Animal By-products is developing the *Guide for Overseas Investment and Production of Sustainable Palm Oil by Chinese Enterprises*. This was developed with support from China's State Forestry and Grassland Administration and Ministry of Commerce, and the UK's Department for International Development (DfID). The fourth draft was shared for public comment in 2016, but has not yet been finalized and issued.

Sustainable Forest Products Trade and Investment

China's State Forest Administration and the Chinese Academy of Forests have developed draft *Guidelines for Overseas Sustainable Forest Products Trade and Investment*. This will build on existing forestry guidelines discussed earlier in the guide. The guidelines are currently under review, and it is not clear when they will be finalized and released.



Aerial footage of palm oil and the forest in Sentabai Village, West Kalimantan, 2017 (Photo by Nanang Sujana / CIFOR)

Guidelines for the Finance Sector

China's banking sector regulator is the China Banking Insurance Regulatory Commission (CBIRC).³⁷ For over a decade, the commission has been developing a policy framework that promotes green investment by Chinese banks. In 2012, a new guideline was issued that included provisions specifically addressing overseas investments.

The Green Credit Guidelines

The China Banking Insurance Regulatory Commission's *Green Credit Guidelines (CBRC [2012] #4)* apply to both policy banks and commercial banks (see Part 2 for background on these types of banks). The guidelines aim to improve banks' due diligence, client compliance review and project assessment with respect to environmental and social issues. As with the other guidelines covered by this guide, there is no enforcement mechanism or grievance process associated with the Green Credit Guidelines. However, there is a self-assessment system, explained below. There is also a state institution, the China Banking Insurance Regulatory Commission, with designated responsibility for overseeing and promoting the implementation of the guidelines.

Importantly, the guidelines make clear that banks bear responsibility for the way a project that they fund is implemented on the ground. Under the Green Credit Guidelines, banks are responsible for identifying, assessing, monitoring and controlling social and environmental impacts associated with projects that they finance. Article 4 of the guidelines states this clearly:

***Article 4** Banking institutions shall effectively identify, measure, monitor and control environmental and social risks associated with their credit activities, establish environmental and social risk management systems, and improve relevant credit policies and process management.*

The environmental and social risks mentioned herein refer to the hazards and risks on the environment and society that may be brought about by the construction, production and operating activities of banking institutions' clients and key affiliated parties thereof, including environmental and social issues related to energy consumption, pollution, land, health, safety, resettlement of people, ecological protection, climate change, etc.

The guidelines instruct banks to improve their due diligence processes before granting loans, and state that due diligence should be complete, thorough and detailed (**Article 15**). Banks are also instructed to examine the environmental and social performance of clients before approving a loan (**Article 16**). Clients who have a poor record should not receive financing (**Article 17**).

³⁷ Previously the China Banking Regulatory Commission, its name changed when it was merged with the China Insurance Regulatory Commission.



Bank of China Tower, Hong Kong (Wikimedia Commons)

The Green Credit Guidelines state that banks should consider clients' management of social and environmental risks before disbursing funds. All stages of a project from design, to preparation, construction, operation and shutdown should be subject to assessments, and if major risks are identified, financing may be suspended or even cancelled (**Article 19**).

The Green Credit Guidelines make clear that they cover bank financing of overseas projects:

***Article 21** Banking institutions shall strengthen the environmental and social risk management for overseas projects to which credit will be granted and make sure project sponsors abide by applicable laws and regulations on environmental protection, land, health, safety, etc. of the country or jurisdiction where the project is located. The banking institutions shall make commitments in public that appropriate international practices or international norms will be followed as far as such overseas projects are concerned, so as to ensure alignment with good international practices.*

The China Banking Insurance Regulatory Commission has stated that the guidelines should be integrated into all banks' loan processes, but there is ample evidence that Chinese banks are still financing problematic projects across the world.³⁸ Nonetheless, the guidelines place strong responsibilities on banks and can be drawn on in communications with the regulator, Chinese banks, and in broader advocacy.

Moving Green Credit Implementation Forward

In 2014, the China Banking Insurance Regulatory Commission released its *Opinions on Green Credit Implementation (CBRC [2014] #40)* calling on its local branches to make an active commitment to implement the Green Credit Guidelines, and integrate the concept of green credit into operations (**Article 1**). The opinion is directed more towards domestic implementation, but as the Green Credit Guidelines also have international application, the opinion is relevant to overseas projects.

The opinion calls on banks to prevent and control risks associated with “high pollution, high emission and overcapacity” industries. This includes industries such as steel, cement and power generation. Unfortunately, one suggested measure to reduce these risks domestically is to provide foreign loans in order to support the transfer of these industries overseas (**Article 3**). It can be argued that since such overseas loans may have higher environmental, social, or operational risks, they might require an even greater level of due diligence and monitoring by the banks.

The China Banking Insurance Regulatory Commission calls on banks to improve information disclosure mechanisms and to pay close attention to clients' and projects' performance in energy saving and emission

³⁸ The international organization Friends of the Earth US has been monitoring Chinese banks' compliance with the Green Credit Guidelines in overseas operations. The initial findings were published in the 2015 report *Going Out, But Going Green? Assessing the Implementation of China's Green Credit Guidelines Overseas*. A follow up to this study was published in 2017, *Investing in a Green Belt and Road? Assessing the Implementation of China's Green Credit Guidelines Abroad*.

reduction, environmental protection, clean production, and work safety, as well as the impact on social stability. The commission states that in order to achieve this, a “Three Checks” system should be implemented, which consists of: (a) due diligence before lending, (b) review of requirements during lending; and (c) assessment of implementation after lending. (**Article 4**).

Practical Advice: Using the Green Credit Guidelines in advocacy with Chinese banks

If you are concerned about a project that is receiving finance from a Chinese bank, you can refer to the relevant articles in the Green Credit Guidelines in communications with the bank, and highlight the responsibility they place on banks for the impacts of projects they finance. Based on the guidelines, you could call on Chinese banks to require or urge their clients to improve their conduct on the ground, including redressing harms. If this is not effective, or you are seeking to stop a harmful project altogether, you can refer to the Green Credit Guidelines and call on the banks to review their financing of the project, suspend or cancel further financing, and push for early repayment of loans.

Similar to other guidelines discussed in this guide, the Green Credit Guidelines require that project developers abide by all relevant host-country laws, but they also go further and call on Chinese banks to commit to adopting international practices and norms. If you communicate with a Chinese bank regarding a project it is involved in, it is important to highlight any failures to abide by host-country law and regulation. You may also strengthen your position by referring to relevant international standards.

You can also communicate with the China Banking Insurance Regulatory Commission to inform them of the case and provide evidence that a Chinese bank is financing an overseas project that is causing social and environmental harms. These guidelines can be useful as they apply to all sectors and all stages of the loan cycle, meaning that it can be invoked before a project actually receives financing and before impacts occur.

Chinese banks are required to make annual self-assessments of their progress in implementing the Green Credit Guidelines. This process is currently internal, results are not published, and at present the self-assessments are conducted at the portfolio level, rather than on a project-by-project basis. However, if you publicize evidence of negative social and environmental impacts of a Chinese bank

funded project, and alert the China Banking Insurance Regulatory Commission, this will make it more difficult for banks to conceal recurring project-related problems in their self-assessments. According to a 2014 *notice*³⁹ issued by the commission, banks are required to complete and submit their self-assessment before May 31st of each year. This self-assessment is based on a set of *Key Performance Indicators* set by the commission.

If you are looking at a project where you believe a Chinese bank is not following the Green Credit Guidelines, you could draw on these Key Performance Indicators yourself to assess the bank's performance and use this in your communications. If you decide to communicate with a Chinese bank or the China Banking Insurance Regulatory Commission regarding a specific project, you can refer to both the Green Credit Guidelines and the "Three Checks" system and call on the bank and the regulator to ensure that appropriate assessments are done throughout the life of the loan.

Building the Green Financial System

In 2016, the People's Bank of China, along with six other high-level state institutions,⁴⁰ issued the *Guidelines on the Construction of the Green Financial System*. These guidelines promote increased investment in green industries and more effective control over investment in polluting projects (**Article 4**). One paragraph refers specifically to improving outbound investment:

***Paragraph 31** Enhance the "greenness" of China's outward investment. Support and encourage domestic financial institutions, non-financial enterprises and multilateral development banks with China's active participation to strengthen environmental risk management, improve environmental information disclosure, adopt green financing instruments such as green bonds, develop green supply chain management, and explore the use of instruments such as environment pollution liability insurance to manage environmental risks, in implementing "One Belt One Road" and other overseas investment projects.*

Once again, these guidelines are voluntary, and lack concrete enforcement measures that bind Chinese banks operating overseas. Nonetheless, the document indicates high-level support for further enhancing China's "green finance" and reducing the negative environmental impacts of finance both in China and overseas. You may therefore refer to the guidelines, especially the above paragraph, if you choose to engage with Chinese banks or the China Banking Insurance Regulatory Commission.

³⁹ Notice of the China Banking Regulatory Commission on Key Performance Indicators of Green Credit Implementation (CBRC [2014] #186).

⁴⁰ Ministry of Finance, National Development and Reform Commission, Ministry of Environment Protection, China Banking Regulatory Commission, China Securities Regulatory Commission & China Insurance Regulatory Commission.

Providing Guidance to Bank’s Overseas Financing

In 2017, the banking regulator issued guidelines explicitly aimed at banks financing overseas projects, the *Guidelines on Regulating the Banking Industry in Serving Enterprises’ Overseas Development and Strengthening Risk Control* (CBRC [2017] #1).

The guidelines urge Chinese financial institutions to integrate environmental and social risk management to all stages of their involvement in overseas projects (**Article 27**). This includes strengthening their post-loan management, and for projects that are high risk, states that they should conduct and strengthen on-site inspection and supervision, monitor project progress, and if major risks emerge take effective measures to manage them (**Article 12**). The guidelines include a specific section on management of environmental and social risks. Banks are again encouraged to learn from international best practice and ensure compliance with host country laws, with special attention paid when project and trade financing is provided for energy resources, agriculture, major infrastructure and project contracting (**Article 26**). Other important provisions of the guidance include:

- Financial institutions should urge clients involved in projects with major environmental and social risks to establish a complaint-response mechanism to promptly respond to “the reasonable demands” of the people, NGOs and other stakeholders (**Article 29**).
- Financial institutions should assign specialized departments and personnel to be responsible for information disclosure related to overseas institutions and businesses. For overseas projects with potentially significant environmental and social risks, they should agree with customers in advance to disclose key information such as project name, name of major investors and contractors, credit amount and environmental impact assessment in a timely manner, and actively strengthen the relationship with stakeholders (**Article 30**).
- The China Banking Association should strengthen communication with financial institutions, relevant industry associations and competent authorities, and establish a blacklist system for companies operating overseas that are found to have violated laws and regulations or who are linked to other inappropriate behavior. This blacklist should be updated regularly and sent to Chinese financial institutions (**Article 40**).

Although this document is again referred to as a “guideline”, the expectations of the banking regulator regarding the overseas operations of Chinese banks are clearly growing stronger and more detailed.

Practical Advice: Engaging the China Banking Association

The China Banking Association (CBA) is the industry group representing China's banking sector. Most major Chinese banks are members. Although the CBA's main role is representing the interests of Chinese banks and developing the banking industry, it has issued *Corporate Social Responsibility Guidelines (2009)*, which its members are encouraged to follow.

As mentioned above, the banking regulator has instructed the CBA to maintain a blacklist of companies with bad reputations for their overseas conduct. It may therefore be useful to copy the CBA on any communications that you have with Chinese banks and the China Banking Insurance Regulatory Commission.

Export-Import Bank of China Lending Policies

China's Eximbank is a major policy bank and plays an important role in financing Chinese overseas investment (see Part 2). The bank has published basic social and environmental standards that apply to its domestic and overseas lending. The guidelines cover issues such as project evaluation, loan management and supervision, and environmental impact assessment. They briefly touch on land and resource rights, resettlement and public consultation. Eximbank is also subject to the China Banking Insurance Regulatory Commission's Green Credit Guidelines (discussed earlier).

Eximbank's Guidelines for Environmental and Social Impact Assessments

China Eximbank was the first Chinese bank to publish guidelines related to outbound investment. The *Guidelines for Environmental and Social Impact Assessments of the China Export and Import Bank's Loan Projects (2007)* touch on a number of key issues, but the document is basic and consists of only 21 brief articles. There are no avenues through which the public can request information on specific projects or express grievances. Project assessment is not an open process, and no project documents are published by the bank. Nonetheless, if Eximbank is financing a project that has resulted in harms, these guidelines can be drawn on in your communications and advocacy with the bank.

The guidelines make clear that when Eximbank is assessing loans, it should consider social and environmental issues, not just economic benefits (**Article 4**). Article 12 of the guidelines sets out the principles that must be followed in overseas projects:

Article 12 *Offshore project assessments should abide by the following principles:*

- 1 *An EIA [Environmental Impact Assessment] should be done during the pre-loan and loan-period review, in order to monitor the environmental impacts during post-loan management.*
- 2 *The host country's environmental policies and standards are the basis for evaluation. Offshore projects of the host country should abide by the requirements of their laws and regulations and obtain corresponding environmental permits. When the host country does not have a complete environmental protection mechanism or lacks environmental and social impact assessment policy and standards, we should refer to our country's standards or international practices.*
- 3 *Respect the local people's rights to land and resources, and properly handle resettlement problems.*
- 4 *For the projects that have serious negative impacts on the local environment, we should openly consult the public in accordance with the host country's requirements.*

Eximbank requires its borrowers to submit an approved and valid environmental and social impact assessment to be reviewed by the bank when considering the loan application. Based on this assessment, the bank may negotiate changes to the project proposal with the borrower (**Article 13**). Eximbank may also include specific environmental and social responsibilities in the loan contract, in order to monitor and influence the behavior of borrowers (**Article 14**).

If it appears that Eximbank is likely to finance a project that you are concerned about, you may wish to urge the bank to negotiate project adjustments and ensure that there are strong contractual obligations on the borrower to address social and environmental issues connected to the project's development and operation, or to reconsider financing the project all together.

Finally, a very important article included in the Eximbank guidelines states that in cases where a project is connected to serious environmental and social problems, the borrower is obliged to resolve these issues. If this does not happen, Eximbank may cancel a loan and demand early repayment.

Article 19 *For projects under construction or operating that cause serious environmental and social problems, China Eximbank has the right to require the borrowers or project owners to take timely measures to eliminate these impacts. If they fail to eliminate the impacts of the projects, the China Eximbank has the right to stop disbursing the loans and demand an early payback of the loan, in accordance with contract.*

If an Eximbank-funded project has caused serious harm, this article can be used to call on the bank to demand that the borrower address the problems, or that it cancel funding if problems are not addressed. However, it should be noted that getting the bank to cancel a project will be much harder than getting the bank not to approve a project in the first place. Therefore, if you do hear that the bank may be considering a loan to a problematic project, it is important to act fast.

Eximbank and Green Finance

According to the Eximbank's *White Paper on Green Finance (2016)*, the Bank has now formulated a set of green credit standards that are in line with green credit provisions from the banking regulator. This covers all aspects of the loan cycle, from project application and investigation, risk assessment and credit approval, loan extension and disbursement, post-loan management and credit exit:

*Paying high attention to the clients' environmental risks and hazards, the Bank adopts rigorous access standards, focused on the environmental and social risk profile of clients and projects prior to the admission of credit applications. The standards require all-round, in-depth and meticulous investigations into the compliance, truthfulness and risk of **domestic and overseas loan projects** [emphasis added] in terms of social benefits to form an initial investigation profile. Where the environmental and social risks involved are particularly complex and hard to determine, a qualified and independent third party is brought in (p.21).*

At the credit review stage, the Eximbank states that it implements a “pro-environment” mechanism that excludes certain types of project (p.21):



Although the white paper itself is not a policy, it provides a useful summary of the Eximbank’s assessment process, and can be drawn on in communications with the bank. Beyond the credit review stage, the white paper includes several additional important points relevant to overseas projects (p.22):

- The bank requires that loan projects comply with the environmental protection policies, laws and regulations of China and host countries, and obtain necessary approval from relevant authorities, while following the review and approval procedures in full.
- If environmental protection mechanisms in a host country are flawed – for example, if environmental and social impact assessment policy or standards are lacking – the bank will review relevant projects with reference to the Chinese standards or international norms.
- During the review, if a project fails to meet environmental impact assessment requirements, the bank’s review department shall suspend the review procedure or reject the project application.
- The Bank sees environmental and social risk management of clients as a crucial basis for loan distribution and disbursement reviews. If a customer is found to potentially have substantial risks during this review, loan distribution and disbursement could be suspended or even terminated.

Practical Advice: Understanding the Eximbank’s loan cycle

If you are planning to engage with a bank regarding concerns about a project that it is financing, it is very helpful to understand that bank’s loan cycle. As can be seen above, there are certain requirements in the Eximbank environmental and social guidelines that relate to the project appraisal period (for example, impact assessments), some that concern the implementation period (addressing social and environmental problems), and the post-project period (evaluation of project and impacts).

There are also different measures that the bank can take at different stages in the loan cycle. If the bank is still considering a loan proposal, it can reject that proposal or require alteration to the project design if it becomes aware of social and environmental risks. If a project is already active and has resulted in harm, the bank may instruct the loan recipient to remedy these problems or cancel the loan.

If possible, you should adapt your messaging depending on what stage of the loan cycle the project has reached. The table below provides a basic summary of the main stages of Eximbank’s loan cycle.

Summary of Eximbank's Loan Cycle⁴¹

Stage	Requirement
Before Assessment of the Project	<ul style="list-style-type: none"> • Eximbank collects information on environmental and social risks of clients' or project's energy consumption and environmental compliance and classifies clients as A, B or C, according to environmental and social risk type. • Environmental and social impact assessments must be approved by the authorities of the host country. Projects that fail to get this approval should not be granted credit. • The public should be consulted on projects with serious negative impacts. • Eximbank reviews the borrower's application documents and, if necessary, hires an independent evaluator. • Departments responsible for credit rating, loan approval and examination present written reviews on the environmental and social risks faced by the client in the review and approval report. • The bank negotiates with the borrower to amend the proposed construction project, based on the impact assessments. • The bank may require the inclusion of environmental and social requirements in the loan agreement. • Projects classified as type A are required to establish complaint response mechanisms, channels for communicating with stakeholders, and emergency plans to deal with major environmental and social risks.
During Project Implementation	<ul style="list-style-type: none"> • Eximbank is required to perform regular inspections of the project to ensure that it is being implemented properly and in accordance with the environmental and social impact assessments. • Eximbank should receive regular reports on projects under construction, including on environmental and social impacts of project development. • Borrowers must also report on the status of implementation of measures to control and eliminate these impacts. • Eximbank may instruct the borrower to take steps to address any problems that emerge. • If serious negative impacts are not mitigated the bank may suspend or cancel the loan.
After Post-Project Review	<ul style="list-style-type: none"> • Eximbank requires an evaluation upon completion of the project. • The bank requires "environmental acceptance" to be submitted according to its "Environmental Acceptance on the Completion of the Construction Project Management Measures". • Documents must also comply with host-country laws and regulations.

Source: Adapted from Garzón, P. (2015), *Legal Manual on Chinese Environmental and Social Guidelines for Foreign Loans and Investments: A Guide for Local Communities (Second Edition)* & Ren, P. et al. (2017), *How China's Policy Banks Can Support Sustainable Foreign Investment*, Beijing: Global Environment Institute.

⁴¹ For more details on the Eximbank loan process see: Friends of the Earth US (2016), *Emerging Sustainability Frameworks: China Development Bank and China Export-Import Bank*. <http://www.foe.org/projects/economics-for-the-earth/international-finance/emerging-sustainability-frameworks>.

China Development Bank Policies

China Development Bank is China's largest bank, and as a policy bank plays an important role in supporting China's outbound investment. The bank claims to have standards in place for managing the environmental and social impacts of its activities. However, it has only published summaries of these policies. According to the bank's reports, assessments of project proposals include an appraisal of the environmental and social risks. Loan applications must include environmental impact assessments, and the bank can reject loans on environmental grounds.⁴²

According to an article previously posted on the bank's website, it “strictly control[s] environmental and social risks so as to promote a multilateral win-win outcome,” and issues credit ratings to its customers which take into account environmental performance. Bank customers that are penalized for environmental infringements may have their credit rating lowered, potentially jeopardizing future loans. In serious cases the bank may suspend lending.⁴³ In 2014, the China Development Bank adopted its *Green Credit Work Plan* and *Interim Measures for Green Credit Management*, which integrated the assessment of environmental and social risks into its lending cycle, from project development, to review and approval, and post-lending.⁴⁴

China Development Bank is also subject to the China Banking Insurance Regulatory Commission's Green Credit Guidelines (discussed earlier). The bank has made commitments to work towards implementing the Equator Principles in its operations, but it is not currently an official signatory.⁴⁵ It is also a member of the UN Global Compact (more information see box on page 92), and in its annual sustainability report, the CDB states that it is committed to the UN Sustainability Goals.

Although it has made significant commitments, China Development Bank does not publish any detailed documents on projects that it finances, and it has no formal grievance mechanism or communication channel. This makes engaging with the bank very challenging.

China Development Bank's loan cycle is set out in the table below.

⁴² Matisoff, A. (2012), *China Development Bank's Overseas Investments: An assessment of environmental and social policies and practices*, Friends of the Earth US. <http://www.foe.org/news/archives/2012-07-new-report-on-china-development-bank-shows-the-bank>.

⁴³ China Development Bank (2013), Tightening EIA to Promote Multilateral Win-Win Outcome: CDB's “Green Credit” Goes to the World, 7 August. <http://www.cdb.com.cn/english/NewsInfo.asp?NewsId=4715> (accessed December 2014).

⁴⁴ Ren, P. et al. (2017), *How China's Policy Banks Can Support Sustainable Foreign Investment*, Beijing: Global Environment Institute (p.14).

⁴⁵ The Equator Principles is a risk management framework, adopted by financial institutions, for determining, assessing and managing environmental and social risk in projects.

Practical Advice: Understanding China Development Bank's loan cycle

As with the Eximbank, if you are planning to engage with China Development Bank about a specific project, it is important to understand the bank's loan cycle. As set out below, there are things that the bank must do before a loan is granted, during implementation and after the project is complete.

If possible, you should adapt your messaging depending on what stage of the loan cycle the project has reached. For example, if you are engaging the bank before it has approved a loan, you can call on the bank to conduct thorough due diligence and assign an appropriate risk rating. If you are talking to the bank during project implementation, you may call on the bank to take action if you feel the project developer is not reporting or managing project risks well.

Summary of China Development Bank's Loan Cycle⁴⁶

Stage	Requirement
Before Assessment of the Project	<ul style="list-style-type: none"> • Clients are required to comply with Chinese environmental laws. • All loan applications require an environmental impact assessment conducted by a qualified evaluator. • For highly polluting and energy-intensive industries such as coal mining, oil and gas exploration and development, power generation and transmission, hydropower, etc., environmental impact assessments must be approved by relevant environmental authorities. • Environmental standards and costs can be written into loan covenants in order to commit borrowers to environmental promises. • The Bank assigns personnel to do due diligence for each loan application and the client. • A special credit rating indicator is assigned for "environmental behaviours", and management of environmental and social risks is integrated into the credit rating and the review process.
During Project Implementation	<ul style="list-style-type: none"> • After granting the loan, the bank puts in place a feedback mechanism for tracking and predicting credit risks, to monitor the environmental risks of the project and conduct active prevention and risk management. • In case of environmental or regulatory violations or major safety accidents, the company's asset quality rating may be downgraded. • Loans may be suspended or terminated for severe violations.
After Post-Project Review	<ul style="list-style-type: none"> • For loan requirements to be considered fulfilled, clients must provide proof from a relevant environmental department that the project meets environmental protection requirements.

Source: Adapted from Matisoff, A. (2012), *China Development Bank's Overseas Investments: An assessment of environmental and social policies and practices*, Friends of the Earth US & Ren, P. et al. (2017), *How China's Policy Banks Can Support Sustainable Foreign Investment*, Beijing: Global Environment Institute.

⁴⁶ For more details on the CDB loan process see: Friends of the Earth US (2016), *Emerging Sustainability Frameworks: China Development Bank and China Export-Import Bank*. <http://www.foe.org/projects/economics-for-the-earth/international-finance/emerging-sustainability-frameworks>.

Commercial Banks

China's commercial banks are subject to the various policies and guidelines set out in this guide, but also have their own internal policies. This includes China's "big four" commercial banks, which are major actors in overseas investment, *Industrial and Commercial Bank of China*, *Bank of China*, *China Construction Bank* and *Agricultural Bank of China*. Other commercial banks are also increasingly publishing statements related to environmental and social performance.

To find more details on a bank's social and environmental commitments you can review their websites, annual reports, and sustainability reports. From these sources you may be able to find the full text of the bank's policies, or at least identify key commitments. Some banks have issued specific policies, such as the Bank of China, which has released an *Environmental Policy (2013)* that applies to its Hong Kong subsidiary. Others may just make basic statements on their websites.

Most major Chinese banks have listed subsidiaries in Hong Kong to help facilitate their overseas investment, so searching *Hong Kong Stock Exchange disclosures* may also reveal useful information. You may also see that they are members of international best practice initiatives which mean they have additional commitments that they should be honoring.



Engaging with Chinese commercial banks is challenging, but they may be more receptive to concerns than the policy banks. They are encouraged to play a role in supporting China's policy objectives, especially the Belt and Road Initiative, but as commercial entities they are market oriented and more averse to risk than the policy banks. They also have subsidiaries listed on stock exchanges, which means they are required to disclose certain types of information, and makes them accountable to their shareholders. Although they are majority owned by the Chinese state, as commercial entities they are more sensitive to market conditions.

Asian Infrastructure Investment Bank Safeguards and Grievance Mechanism



ASIAN INFRASTRUCTURE
INVESTMENT BANK

In 2013 China announced plans to establish the Asian Infrastructure Investment Bank (AIIB). As of early 2019, the bank had 93 members and a total authorized

capital of US\$100 billion. This is a multilateral bank, but China holds the largest share in the bank and at the time of writing held over 26% of voting rights.

All major multilateral banks have a set of policies that aim to ensure environmental and social impacts are avoided whenever possible, or mitigated if they are unavoidable. These policies are often referred to as 'safeguards'. The AIIB's safeguards are contained in its *Environmental and Social Framework (2016)*. This includes Environmental and Social Standards on (1) project assessment and management, (2) involuntary resettlement, and (3) indigenous peoples. If an AIIB project fails to meet these standards you can raise your concerns with the bank and call on management to address them. If impacted people are not satisfied with the response, there may be grounds for a formal complaint.

Borrowers are required to ensure there is a mechanism for receiving complaints from project affected people. This can be an existing mechanism, or one established specially for the project. The Environmental and Social Framework states that this mechanism must be designed in a way that addresses complaints promptly, is understandable and transparent, gender sensitive, culturally appropriate, and accessible to all affected people.

Under the Environmental and Social Framework, affected people can also file a complaint to the bank itself if they feel that they have been or are likely to be negatively impacted by a failure of the AIIB to implement its policies. The AIIB grievance mechanism is called the *Project-affected People's Mechanism* and is under the bank's Complaints-resolution, Evaluation and Integrity Unit.

If you are concerned about an AIIB financed project, it is important to read the framework for yourself. This is a complex document and is currently only available in English. If you require support to find more information about an AIIB project or to understand how the bank's safeguard policies apply, there are groups that may be able to provide support.

If you are concerned about a project that is supported by the AIIB and need advice, Inclusive Development International may be able to connect you to a group working in your area that can offer support.



The AIIB Headquarters, Beijing Wikimedia Commons)

International Voluntary Initiatives

Both private and state-owned Chinese companies are committing to international corporate social responsibility and accountability initiatives with increasing frequency. For example, over 260 Chinese companies have now joined the *United Nations Global Compact*, including several of the companies and banks discussed in this guide. The Global Compact is a United Nations initiative that aims to encourage businesses to adopt sustainable and socially responsible policies, and to report on their implementation. More information on the UNGC is provided in the box on page 92.

To date, only one company, MMG Limited (a subsidiary of China Minmetals), has signed onto the *Extractive Industries Transparency Initiative*. The initiative is a global coalition of governments, companies and civil society groups working to improve openness and accountable management of revenues from natural resources.

Industrial Bank is the only Chinese bank that has so far signed on to the *Equator Principles*, a risk management framework adopted by financial institutions for determining, assessing and managing environmental and social risk in projects. However, several others have expressed an interest in integrating the principles into their operations.

Several Chinese companies have signed on to industry initiatives and certification schemes. The *Roundtable on Sustainable Palm Oil*, for example, has over 50 Chinese members. Dozens of Chinese companies have received certification from the *Forest Stewardship Council*, which certifies that products have come from responsibly managed forest sources. If a project you are concerned about is a palm oil project or involves forest products, it is worth checking if any of the Chinese companies in the investment chain are members of these initiatives. You can read more about engaging with these types of industry initiatives at IDI's Follow the Money to Justice online resource: <https://www.followingthemoney.org/chapters/#accountability-mechanisms>

The *United Nations Environment Program Finance Initiative* is a partnership between United Nations Environment Program and the global financial sector with a mission to promote sustainable finance. The initiative is a platform for dialogue between financial institutions, regulators and policy-makers, and to become a member, institutions must sign on to a statement of commitment on sustainable development. All financial institutions wishing to join the initiative commit to adhere to the statement. At present, eight Chinese banks have signed up. This includes China Development Bank, China Merchants Bank and Industrial and Commercial Bank of China, all of which are active supporting overseas projects.

It may be useful to review company websites, reports, and other company documents to check if they have committed to any international initiatives on human rights, social and environmental governance. In some cases, these initiatives have grievance and enforcement mechanisms, and even if they do not, referring to a company's public commitments can strengthen your advocacy.

Appendices

Appendix A – Useful Contacts

State Bodies

State Council

Premier Li Keqiang
 Tel: (86) 10 8805 0801
 Fax: (86) 10 8805 0877
 Email: english@mail.gov.cn

<http://www.gov.cn/> (Chinese)
<http://english.gov.cn/> (English)

State-owned Assets Supervision and Administration Commission

Chairman Xiao Yaqing
cc: Bureau of International Cooperation
 Tel: (86) 10 6319 2000
 Email: iecc@sasac.gov.cn
 Address: #26, Xidajie, Xuanwumen, Xicheng District, Beijing, 100053
 / #56, Waidajie, Andingmen, Andingmen District, Beijing, 100011.

<http://www.sasac.gov.cn/> (Chinese)
<http://en.sasac.gov.cn/> (English)

Ministry of Commerce (MOFCOM)

Minister Zhong Shan
cc: Department of Outward Investment and Economic Cooperation

Tel: (86) 10 5377 1360/1362/1359
 Fax: (86) 10 5377 1311

Online inquiry:
http://gzly.mofcom.gov.cn/website/pubmail/send_mail_en.jsp

Address: #2 Chang'an Dongdajie,
 Dongcheng District, Beijing, 100731

<http://www.mofcom.gov.cn/> (Chinese)
<http://english.mofcom.gov.cn/> (English)
<http://french.mofcom.gov.cn/> (French)
<http://russian.mofcom.gov.cn/> (Russian)
<http://spanish.mofcom.gov.cn/> (Spanish)
<http://german.mofcom.gov.cn/> (Dutch)

National Development and Reform Commission

Chairman He Lifeng
cc: Department of Foreign Capital and Overseas Investment
 Fax: (86) 10 6850 2222

Address: #38 Yuetan Street, Xicheng District, Beijing, 100824

<http://www.ndrc.gov.cn/> (Chinese)
<http://en.ndrc.gov.cn/> (English)

Ministry of Foreign Affairs

Minister Wang Yi
 Tel: (86) 10 6596 1114
 Address: #2 Chaoyangmen Nandajie,
 Chaoyang District, Beijing, 100701

<http://www.fmprc.gov.cn/web/> (Chinese)
http://www.fmprc.gov.cn/mfa_eng/ (English)
<http://www.fmprc.gov.cn/fra/> (French)
<http://www.fmprc.gov.cn/rus/> (Russian)
<http://www.fmprc.gov.cn/esp/> (Spanish)
<https://www.fmprc.gov.cn/ara/> (Arabic)

For information on various departments, including names of Director-Generals, addresses, phone numbers, see:
https://www.fmprc.gov.cn/mfa_eng/wjb_663304/zzjg_663340/

Investment Promotion Agency of MOFCOM

Tel: (86) 10 6440 4506 / 4554
 Fax: (86) 10 6451 5317
 Email: service@fdi.gov.cn / project@fdi.gov.cn

Address: #28 Donghou Lane, Andingmenwai, Dongcheng District,
 Beijing, 100710

<http://project.mofcom.gov.cn/> (Chinese)
http://project.mofcom.gov.cn/1800000091_10000108_8.html
 (English)

State Bodies

Ministry of Ecology and Environment

Minister Li Ganjie

cc: *Department of International Cooperation*

Tel: (86) 10 6655 6114

Email: advice@mee.gov.cn

Address: #115, Xizhimen S Street,
Xicheng District, Beijing, 100035

<http://www.mee.gov.cn/> (Chinese)

<http://english.mee.gov.cn/> (English)

Ministry of Agriculture and Rural Affairs

Minister Han Changfu

cc: *Department of International Cooperation*

Email: webmaster@agri.gov.cn

Address: #11 Nongzhanguan Nanli, Chaoyang District, Beijing, 100125

<http://www.moa.gov.cn/> (Chinese)

<http://english.agri.gov.cn/> (English)

State Forestry and Grassland Administration

Tel: (86) 10 6288 9267

Email: englishwebsite@forestry.gov.cn

Address: #18 Hepingli East St, Dongcheng District,
Beijing, 100714

<http://www.forestry.gov.cn/> (Chinese)

<http://english.forestry.gov.cn/> (English)

China Banking and Insurance Regulatory Commission

Chairman Guo Shuqing

Director-General Han Mingzhi, International Department
(hanmingzhi@cbrc.gov.cn)

Deputy Director Ye Yanfei, Statistics Department
(yeyanfei@cbrc.gov.cn)

cc: *Policy Banks Supervision Department*

cc: *Large Commercial Banks Supervision Department*

Tel: (86) 10 6627 9113

Email: consult@csrc.gov.cn

Address: #15 Financial Street, Xicheng District, Beijing, 100033.

<http://www.cbrc.gov.cn/chinese/newIndex.html> (Chinese)

<http://www.cbrc.gov.cn/english/index.html> / (English)

Local embassy, consulates and chambers of commerce

The Ministry of Foreign Affairs provides a list of China's Embassies, with details of ambassador's names, phone numbers, email, etc.

at: https://www.fmprc.gov.cn/web/zwjg_674741/zwsg_674743/yz_674745/

However, it is recommended to check your local directory for contacts of the embassies, consulates and chambers in your country.

Policy Banks

China Development Bank (CDB)

Chairman Zhao Huan

cc: Compliance Reporting Office

cc: Risk Management Department

cc: International Finance Department

cc: Compliance Department

cc: Global Cooperation Department

cc: Credit Review Department

Tel: (86) 10 6830 6789

Fax: (86) 10 6830 6699

Email: webmaster@cdb.cn

Address: #18 Fuxingmennei Street, Xicheng District, Beijing, 100031.

Compliance Reporting Office, China Development Bank, No.16 Taipingqiao Avenue, Xicheng District, Beijing, Tel: (86) 10 6833 3171.

<http://www.cdb.com.cn/> (Chinese)

<http://www.cdb.com.cn/English/> (English)

Export Import Bank of China (Eximbank)

Chairman Hu Xiaolian

cc: Risk Management & Internal Control Committee

cc: Risk Management Department

cc: Railway and Electric Power Financing Department

cc: Concessional Loan Department

Tel: (86) 10 8357 9988

Fax: (86) 10 6606 0636

Address: #30, Fuxingmennei Street, Xicheng District, Beijing, 100031.

<http://www.eximbank.gov.cn/> (Chinese)

<http://english.eximbank.gov.cn/en/> (English)

<http://www.eximbank.gov.cn/tm/fw/> (French)

<http://www.eximbank.gov.cn/tm/ew/> (Russian)

Commercial Banks

Agricultural Bank of China (ABC)

Chairman Zhou Mubing

Chairman Francis Yuen Tin-fan, Risk Management Committee

Tel: (86) 10 8510 9619

Fax: (86) 10 8510 8557

Email: ir@abchina.com

Address: #69 Jianguomennei Avenue, Dongcheng District, Beijing, 100005

Stock codes:

1288 (H shares) – Hong Kong Stock Exchange

601288 (A shares) – Shanghai Stock Exchange

<http://www.abchina.com/cn/> (Chinese)

<http://www.abchina.com/en/> (English)

China Construction Bank (CCB)

Chairman Tian Guoli

Chairman Murray Horn, Risk Management Committee

Chairman Carl Walter, Social Responsibilities & Related Party Transaction Committee

Tel: (86) 10 6621 5533 (Beijing)

Fax: (86) 10 6621 8888 (Beijing)

Tel: (85) 2 3918 6212 (Hong Kong)

Fax: (85) 2 2532 8185 (Hong Kong)

Email: ir@ccb.com

Address: #25 Finance Street, Xicheng District, Beijing, 100033

Stock codes:

939 (H shares) – Hong Kong Stock Exchange

601939 (A shares) – Shanghai Stock Exchange

<http://www.ccb.com/cn/home/indexv3.html> (Chinese)

<http://en.ccb.com/en/home/indexv3.html> (English)

Commercial Banks

Bank of China (BoC)

President Chen Siqing
 Chairman Lu Zhengfei, Risk Policy Committee

Tel: (86) 10 6659 2638
 Fax: (86) 10 6659 4568
 Email: ir@bankofchina.com
 Address (Beijing): #1, Fuxingmen Nei Daijie, Beijing, 100818

Tel: (85) 2 2826 6888 / (85) 2 2846 2700
 Fax: (85) 2 2810 5830
 Emails: csr@bochk.com
 Address (Hong Kong): 1 Garden Road, Hong Kong

Stock codes:
 3988 (H shares) – Hong Kong Stock Exchange
 601988 (A shares) – Shanghai Stock Exchange

<http://www.boc.cn/> (Chinese)
<http://www.boc.cn/en/> (English)

Industrial and Commercial Bank of China (ICBC)

Chairman Jiang Jianqing
 Chairman Anthony Francis Neoh, Risk Management Committee

Tel: (86) 10 6610 8608
 Fax: (86) 10 6610 7510
 Email: ir@ICBC.com.cn / csr@icbc.com.cn
 Address: #55 Fuxingmennei Street, Xicheng District, Beijing, 100140

Stock codes:
 1398 (H shares) – Hong Kong Stock Exchange
 360011 (A shares) – Shanghai Stock Exchange

<http://www.icbc.com.cn/ICBC/default.htm> (Chinese)
<http://www.icbc.com.cn/ICBC/EN/default.htm> (English)

Multilateral Banks

Asian Infrastructure Investment Bank (AIIB)

President Jin Liqun

Tel: (86) 10 8358 0005
 Emails: information@aiib.org
 Address: #B9 Financial Street, Xicheng District Beijing, 100033

<http://www.aiib.org/> (English)

AIIB Complaints-resolution, Integrity and Effectiveness Unit (CEIU)

Hamid Sharif, Managing Director of CEIU

Tel: +86-10-8358-0187
 Fax: +86-108358-0003
 Email: ppm@aiib.org

New Development Bank (NDB)

President K.V. Kamath

Email: Projects@ndb.int
 Address: #333 Lujiazui Ring Road, Pudong Area, Shanghai, 200120

<http://ndb.int/> (English)

Insurers

China Export and Credit Insurance Corporation (Sinosure)

Chairman Song Shuguang
Chief Compliance Officer Xu Aiting

Tel: (86) 10 6658 2288

Email: webmaster@sinosure.com.cn

Address: Fortune Times Building, 11 Fenghuiyuan,
Xicheng District, Beijing, 100033

<http://www.sinosure.com.cn/> (Chinese)

<http://www.sinosure.com.cn/en/> (English)

Industry Groups

China Chamber of Commerce for Metals, Minerals and Chemicals (CCCMC)

Chairman Chen Feng
Director Sun Lihui, International Cooperation Department
(leoslh@126.com)

Director Zhou Yangfan, Responsible Business Conduct Unit
(rickey523@163.com)

Tel: (86) 10 8569 2791

Fax: (86) 10 6588 3592

Email: lianluo@cccmc.org.cn

Address: #22 Chaowai Dajie, Chaoyang District, Beijing, 100020

<http://www.cccmc.org.cn/> (Chinese)

<http://en.cccmc.org.cn/> (English)

China Chamber of Commerce of Foodstuffs and Native Produce (CFNA)

President Bian Zhenhu
cc: General Law Department

Tel: (86) 10 8710 9827

Fax: (86) 10 8710 9834

Email: zhangqiang@cccfna.org.cn

Address: #80 Guangqumennei Inner Street, Dongcheng District,
Beijing.

<http://www.cccfna.org.cn/> (Chinese)

<http://en.cccfna.org.cn/> (English)

China International Contractors Association (CHINA)

Chairman Fang Qjuchen

Tel: (86) 10 5976 5229 / (86) 10 5976 5235

Email: info@chinca.org

Address: #2 Dongzhimen Dajie, Dongcheng district,
Beijing, 100007

<http://www.chinca.org/> (Chinese)

<http://en.chinca.org/> (English)

China Banking Association (CBA)

Vice President Pan Guanwei
cc: International Relations Department

Tel: (86) 10 6655 3368 / (86) 10 6629 1132

Fax: (86) 10 6655 3356

Email: cba.china@china-cba.net

Address: Block B, Bank of Communications Building, #20
Financial Street, Xicheng District, Beijing 100033.

<http://www.china-cba.net/> (Chinese)

Appendix B – List of Central State-Owned Enterprises⁴⁷

中国核工业集团公司 <i>China National Nuclear Corporation</i>	中国节能环保集团公司 <i>China Energy Conservation and Environmental Protection Group</i>
中国核工业建设集团公司 <i>China Nuclear Engineering Group Corporation</i>	中国国际工程咨询公司 <i>China International Engineering Consulting Corporation</i>
中国航天科技集团公司 <i>China Aerospace Science and Technology Corporation</i>	中国诚通控股集团有限公司 <i>China Chengtong Holdings Group</i>
中国航天科工集团公司 <i>China Aerospace Science and Industry Corporation</i>	中国中煤能源集团公司 <i>China National Coal Group Corporation</i>
中国航空工业集团公司 <i>Aviation Industry Corporation of China</i>	中国煤炭科工集团有限公司 <i>China Coal Technology and Engineering Group</i>
中国船舶工业集团公司 <i>China State Shipbuilding Corporation</i>	机械科学研究总院 <i>China Academy of Machinery Science and Technology</i>
中国船舶重工集团公司 <i>China Shipbuilding Industry Corporation</i>	中国中钢集团公司 <i>Sinosteel Corporation</i>
中国兵器工业集团公司 <i>China North Industries Group Corporation</i>	中国钢研科技集团公司 <i>China Iron & Steel Research Institute Group</i>
中国兵器装备集团公司 <i>China South Industries Group Corporation</i>	中国化工集团公司 <i>China National Chemical Corporation</i>
中国电子科技集团公司 <i>China Electronics Technology Group Corporation</i>	中国化学工程集团公司 <i>China National Chemical Engineering Group Corporation</i>
中国航空发动机集团有限公司 <i>Aeroengine (Group) Corp. of China</i>	中国轻工集团公司 <i>Sinolight Corporation</i>
中国石油天然气集团公司 <i>China National Petroleum Corporation (CNPC)</i>	中国能源建设集团有限公司 <i>Energy China</i>
中国石油化工集团公司 <i>China Petrochemical Corp (Sinopec)</i>	中国盐业总公司 <i>China National Salt Industry Corporation</i>
中国海洋石油总公司 <i>China National Offshore Oil Corp (CNOOC)</i>	中国商用飞机有限责任公司 <i>Commercial Aircraft Corporation of China</i>
国家电网公司 <i>State Grid Corporation of China</i>	中国建材集团有限公司 <i>China National Building Materials Group Corporation</i>

⁴⁷ SASAC member directory, http://en.sasac.gov.cn/n_688.htm (accessed January 2019).

中国南方电网有限责任公司 <i>China Southern Power Grid</i>	中国有色矿业集团有限公司 <i>China Nonferrous Metal Mining Group</i>
中国华能集团公司 <i>China Huaneng</i>	北京有色金属研究总院 <i>General Research Institute for Nonferrous Metals</i>
中国大唐集团公司 <i>China Datang Corporation</i>	北京矿冶研究总院 <i>Beijing General Research Institute of Mining and Metallurgy</i>
中国华电集团公司 <i>China Huadian Corporation</i>	中国国际技术智力合作公司 <i>China International Itellectech Corp</i>
中国国电集团公司 <i>CHN Energy</i>	中国建筑科学研究院 <i>China Academy of Building Research</i>
国家电力投资集团公司 <i>State Power Investment Corporation</i>	中国中车集团公司 <i>CRRC Corporation</i>
中国长江三峡集团公司 <i>China Three Gorges Corporation</i>	中国铁路通信信号集团公司 <i>China Railway Signal and Communication Corporation</i>
神华集团有限责任公司 <i>China Shenhua Group</i>	中国铁路工程总公司 <i>China Railway Group</i>
中国电信集团公司 <i>China Telecom</i>	中国铁道建筑总公司 <i>China Railway Construction Corporation</i>
中国联合网络通信集团有限公司 <i>China United Network Communications</i>	中国交通建设集团有限公司 <i>China Communications Construction Company</i>
中国移动通信集团公司 <i>China Mobile Communications Corporation</i>	中国普天信息产业集团公司 <i>Potevio Company Ltd</i>
中国电子信息产业集团有限公司 <i>China Electronics Corporation</i>	大唐电信科学技术研究院 <i>Datang Telecom Technology & Industry Group</i>
中国第一汽车集团公司 <i>China FAW Group Corporation</i>	中国农业发展集团总公司 <i>China National Agricultural Dev. Group</i>
东风汽车公司 <i>Dongfeng Motor Corporation</i>	中国中丝集团公司 <i>China Silk Corporation</i>
中国第一重型机械集团公司 <i>China First Heavy Industries</i>	中国林业集团公司 <i>China Forestry Group Corporation</i>
中国机械工业集团有限公司 <i>China National Machinery Industry Corporation</i>	中国医药集团总公司 <i>China National Pharmaceutical Group Corp</i>
哈尔滨电气集团公司 <i>Harbin Electric Corporation</i>	中国保利集团公司 <i>China Poly Group Corporation</i>
中国东方电气集团有限公司 <i>Dongfang Electric Corporation</i>	中国建筑设计研究院 <i>China Architecture Design and Research Group</i>

鞍钢集团公司 <i>Ansteel Group Corporation</i>	中国冶金地质总局 <i>China Metallurgical Geology Bureau</i>
中国宝武钢铁集团有限公司 <i>China Baowu Steel Corporation</i>	中国煤炭地质总局 <i>China National Administration of Coal Geology</i>
中国铝业公司 <i>Aluminum Corporation of China</i>	新兴际华集团有限公司 <i>Xinxing Cathay International Group</i>
中国远洋海运集团有限公司 <i>China Cosco Shipping Corporation</i>	中国民航信息集团公司 <i>Travelsky</i>
中国航空集团公司 <i>China National Aviation Holding Company</i>	中国航空油料集团公司 <i>China Aviation Fuel Holding Company</i>
中国东方航空集团公司 <i>China Eastern Airlines Corporation</i>	中国航空器材集团公司 <i>China Aviation Supplies Holding Company</i>
中国南方航空集团公司 <i>China Southern Airlines Corporation</i>	中国电力建设集团有限公司 <i>Power Construction Corporation of China</i>
中国中化集团公司 <i>Sinochem Group</i>	中国能源建设集团有限公司 <i>China Energy Engineering Group</i>
中粮集团有限公司 <i>COFCO Corporation</i>	中国黄金集团公司 <i>China National Gold Group Corporation</i>
中国五矿集团公司 <i>China Minmetals Corporation</i>	中国广核集团有限公司 <i>China General Nuclear Power Group</i>
中国通用技术(集团)控股有限责任公司 <i>China General Technology (Group) Holding</i>	中国华录集团有限公司 <i>China Hualu Group</i>
中国建筑工程总公司 <i>China State Construction Engineering Corp</i>	上海贝尔股份有限公司 <i>Nokia Bell</i>
中国储备粮管理总公司 <i>China Grain Reserves Group (Sinograin)</i>	武汉邮电科学研究院 <i>FiberHome Technologies Group</i>
国家开发投资公司 <i>State Development and Investment Corporation</i>	华侨城集团公司 <i>Overseas Chinese City Group (OCT Group)</i>
招商局集团有限公司 <i>China Merchants Group</i>	中国国新控股有限责任公司 <i>China Reform Holdings Corporation</i>
华润(集团)有限公司 <i>China Resources (Holdings) Company</i>	中国西电集团公司 <i>China XD Group</i>
中国旅游集团公司[香港中旅集团有限公司] <i>China National Travel Service Group Corp</i>	中国铁路物资(集团)总公司 <i>China Railway Materials Commercial Corp.</i>

Appendix C – International Instruments Recognized by China

Instruments	Status
Universal Declaration of Human Rights	Adopted by the UN and its member states
International Covenant on Economic, Social and Cultural Rights	Ratified
International Covenant on Civil and Political Rights	Signed
United Nations Declaration on the Rights of Indigenous Peoples	Adopted by the UN and its member states
Convention on the Elimination of All Forms of Racial Discrimination	Ratified
Convention against Torture and Other Cruel Inhuman or Degrading Treatment or Punishment	Ratified
Convention on the Elimination of All Forms of Discriminations against Women	Ratified
Convention on the Rights of the Child	Ratified
Convention for Safeguarding Intangible Cultural Heritage	Ratified
Rio Declaration on Environment and Development	Adopted by the UN and its member states
Paris Accord	Ratified
Convention on Biological Diversity	Ratified
Kyoto Protocol	Ratified
United Nations Framework Convention on Climate Change	Ratified
Vienna Convention for the Protection of the Ozone Layer	Ratified
Montreal Protocol	Ratified
International Convention for the Protection of New Varieties of Plants	Ratified
Convention on the Protection of Migratory Species and Wild Animals	Signed
Convention on International Trade in Endangered Species of Wild Fauna and Flora	Ratified
Convention on Wetlands of International Importance especially as Waterfowl Habitat	Ratified
Convention for the Protection of Birds	Ratified
Agreement Concerning the Conservation of Migratory Birds and their Habitat	Ratified
International Tropical Timber Agreement	Ratified
International Convention for the Prevention of Pollution of the Sea by Oil	Signed
The Convention concerning the Protection of World Cultural and Natural Heritage	Ratified

Instruments	Status
Antarctic Treaty	Ratified
Protocol on Environment Protection to the Antarctic Treaty	Signed
Convention to Combat Desertification in those Countries Experiencing Serious Drought and/or Desertification, Particularly in Africa	Ratified
International Convention on Civil Liability for Oil Pollution Damage	Notification
Convention on the Prevention of Marine Pollution by Dumping of Wastes and Other Matter	Notification



China has become one of the most important sources of foreign investment in the world. Chinese companies play various roles in overseas projects, from research and design, to construction, development and operation. Chinese financial institutions make many overseas projects possible by providing loans, foreign currency, insurance and equity investments.

This investment brings with it potential benefits, but also human rights, social and environmental risks. Communities impacted by Chinese investments, and the civil society groups that seek to support them, often encounter difficulties obtaining project information, communicating with developers and financiers, and raising concerns or complaints. In response to this situation, State institutions, industry groups and an increasing number of Chinese companies and financiers have begun to adopt environmental and social standards for their overseas investments.

This guide explains the key actors involved in Chinese overseas investment and describes the environmental and social standards and guidelines that may apply. The guide also provides practical advice on how to use these standards in advocacy with relevant Chinese actors and institutions. It is hoped that the information and ideas contained here will help community advocates to ensure that the rights of project-affected people are respected and protected, and in cases where harm does occur, that effective remedies are provided..



